



Webcast Q1 2022

power to transform –
strategy into results

May 3, 2022

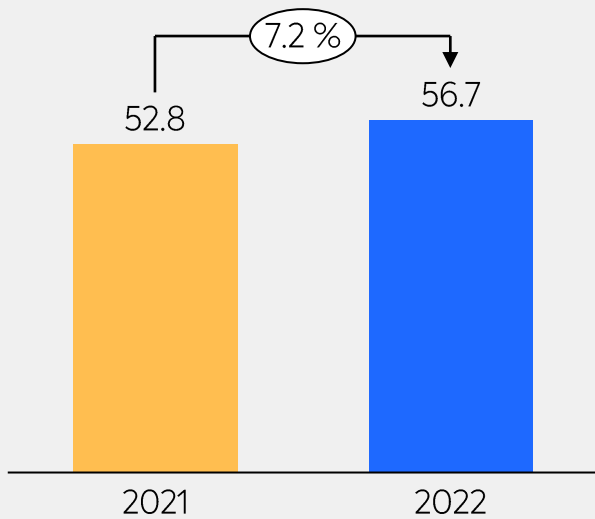
Agenda

- Business Performance
- Status
 - Supply chain
 - Strategy – Future Ready 2025
- Outlook
- Conclusion of the Board of Management
- Contact/Disclaimer

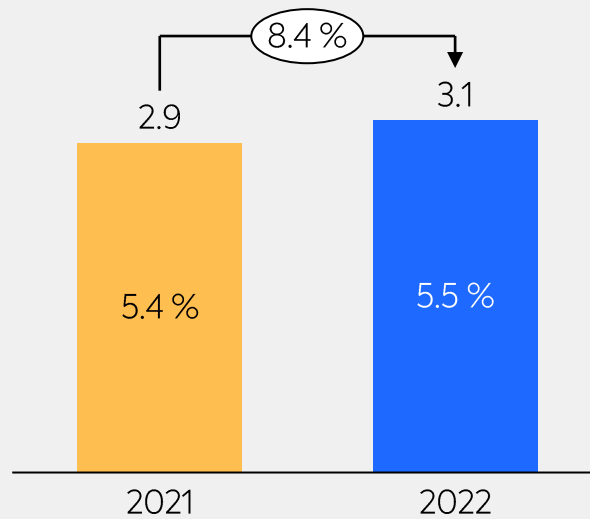
- Annex
 - Business Model
 - Shareholder Information

1st Quarter 2022 – Main KPIs

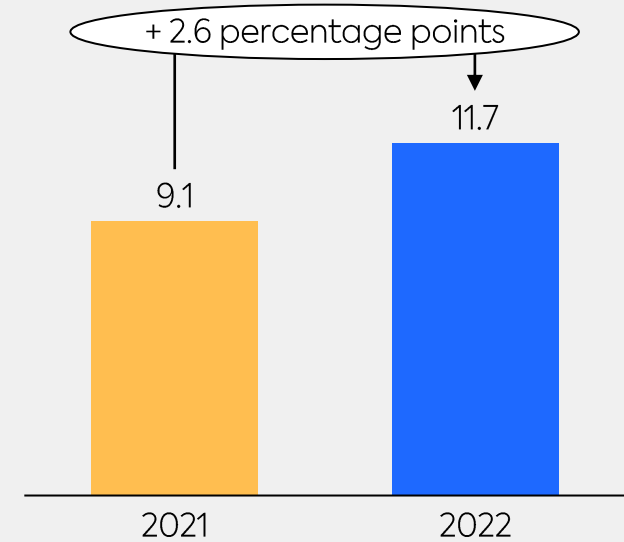
Revenue



EBIT / EBIT margin



ROCE



All figures in m€

1st Quarter 2022 – Additional KPIs

85 m€

(Dec. 31, 21: 78 M€)

Order backlog*

1.3

(Dec. 31, 21: 1.2)

Book-to-Bill-Ratio*

0.29 €

+7.4 %

(p.y.: 0.27 €)

EPS

57.0 %

(Dec. 31, 21: 57.6 %)

Equity ratio

20.7 m€

(Dec. 31, 21: 15.3 m€)

Net debt

1,426

(Dec. 31, 21: 1,433)

Employees
(March 31.)

*) German production sides

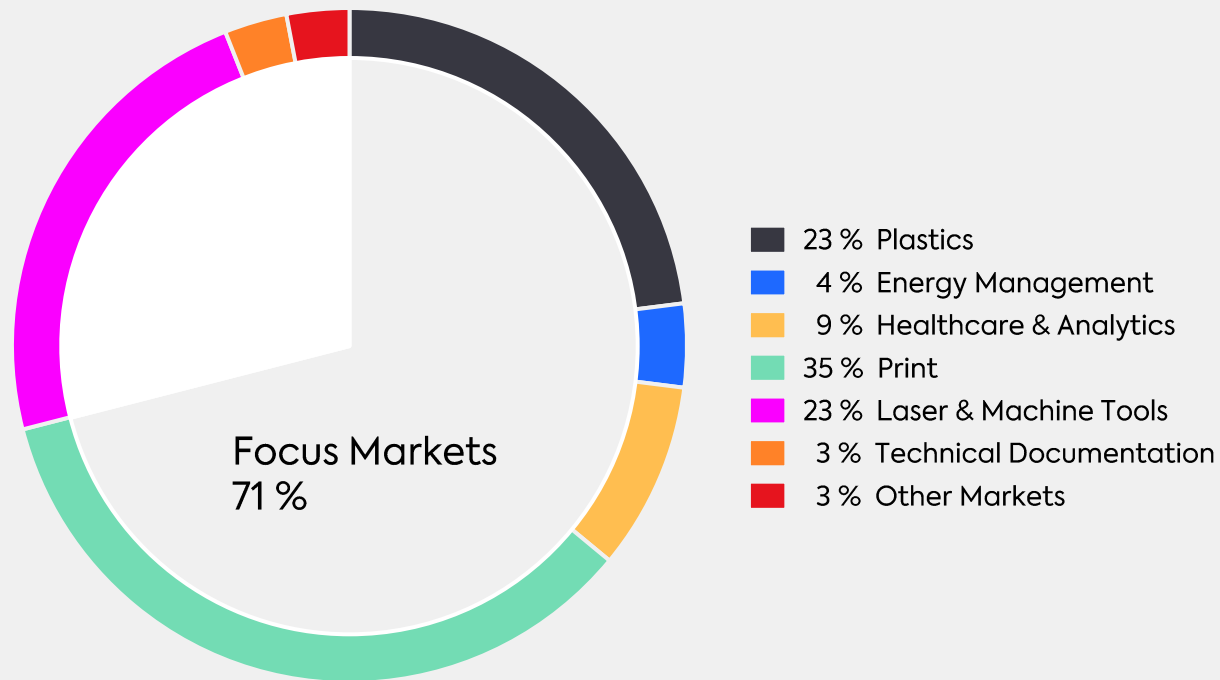
1st Quarter 2022

Future Ready 2025
Strategic focus markets
Revenue and EBIT
Order backlog
Order intake
Supply Chain Management
Net assets- and finance positions
Full year forecast 2022

Profitable Growth

- ✓ 100% on track
- ✓ dynamic increases
- ✓ significantly above prior year
- ✓ new all-time high
- ✓ Book-to-Bill-Ratio increases to 1.3
- ~ material supply secured
- ✓ remains solid
- ✓ confirmed

Strong demand



Revenue shares by markets in Q1 2022

Plastics

- Order intake at record level
- Large order for plastics recycling plant acquired

Energy Management

- Increasing demand for battery cooling systems
- Debut in Europe for battery swap stations exclusively accompanied

Healthcare & Analytics

- Strong order situation in the field of medicine / analytics
- Competence expansion: Construction of a clean room initiated

Print

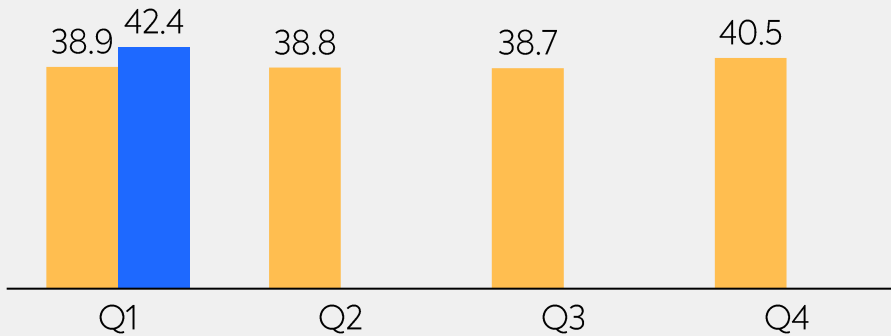
- High willingness to investment generates sales dynamic
- Significant increase in service business

Laser & Machine Tools

- Strategic focus on EUV and high-tech laser applications confirmed

Segment Technology

Revenue 2021/2022 by quarters (m€)



- Revenue increases by 8.5 % compared to the previous year
- Restricted material supply limits revenue generation

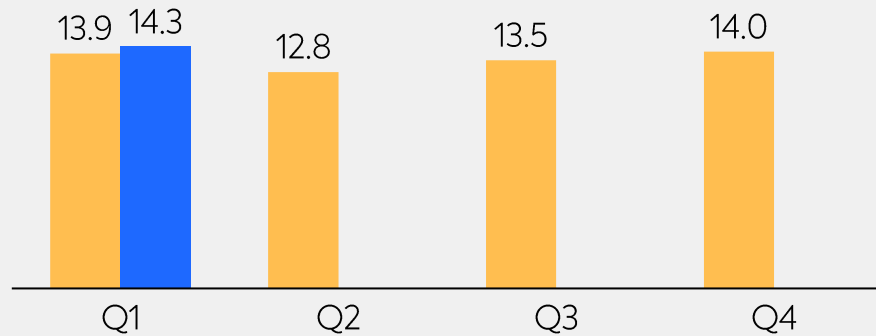
EBIT 2021/2022 by quarters (m€)



- Strategic optimization of the group shows effect
- EBIT margin at 2.3% (previous year: 2.1%)

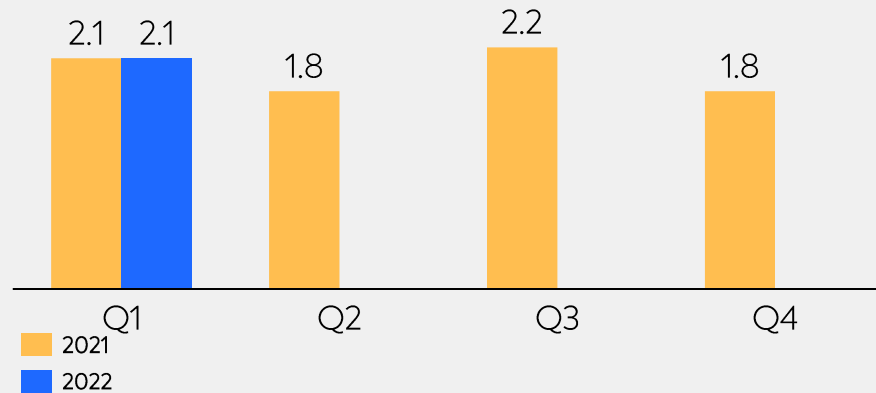
Segment Services

Revenue 2021/2022 by quarters (m€)



- Strong revenue of previous year exceeded
- Focus markets as drivers

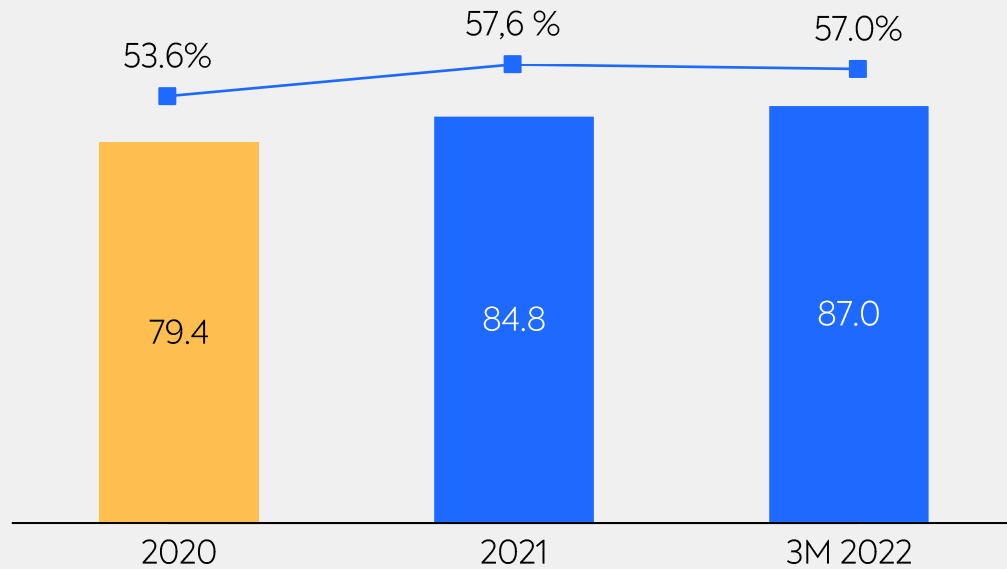
EBIT 2021/2022 by quarters (m€)



- High EBIT of the previous year achieved
- EBIT margin of 14.8% at prior-year level

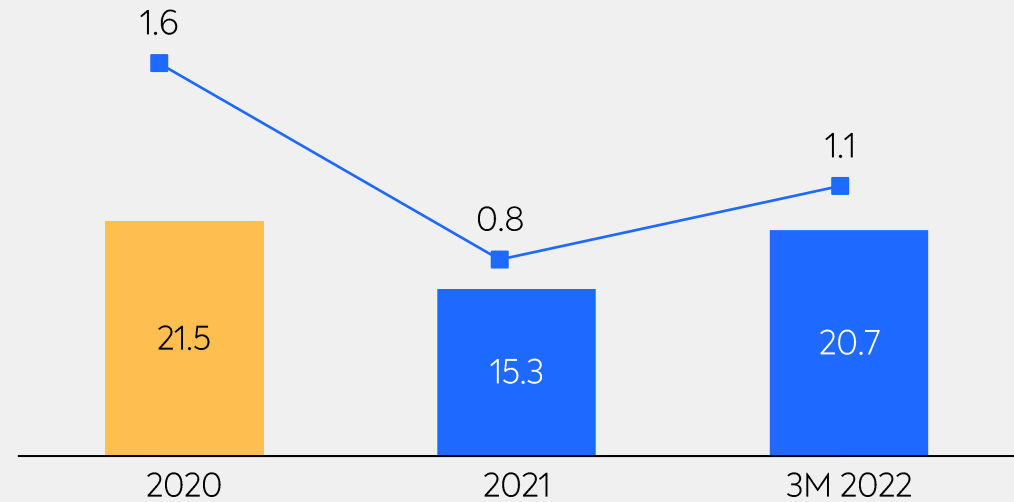
Balance Sheet and financial position

Equity & Equity ratio (M€/%)



=> Equity ratio remains strong

Net debt (M€)
Net debt/EBITDA-ratio



=> Net debt slightly increased

Supply chain – current situation



Future Ready 2025 – Strategic Milestones

2021 – 2022

Phase I: Stability & Profitability

- Continuation of the initiated **change process** based on existing core competencies
- **Concentration on focus markets**
- Establishment of a **market-oriented organizational structure**
- **Consolidation** through use of group-wide synergy effects, expansion of shared services
- **Merger** of individual group companies
- **Strengthening** technotrans as one brand

2023 – 2025

Phase II: Profitable Growth & Investment

Accelerated growth based on:

- Consistent **concentration on focus markets** (domestic and international markets)
- **International business expansion**
- **Innovative product** development
- Use of **new technologies**
- **M & A**

Guidance 2022 – confirmed!

5.0 – 6.0 %

EBIT margin 2022

11.0 – 13.8 m€

EBIT 2022

220 – 230 m€

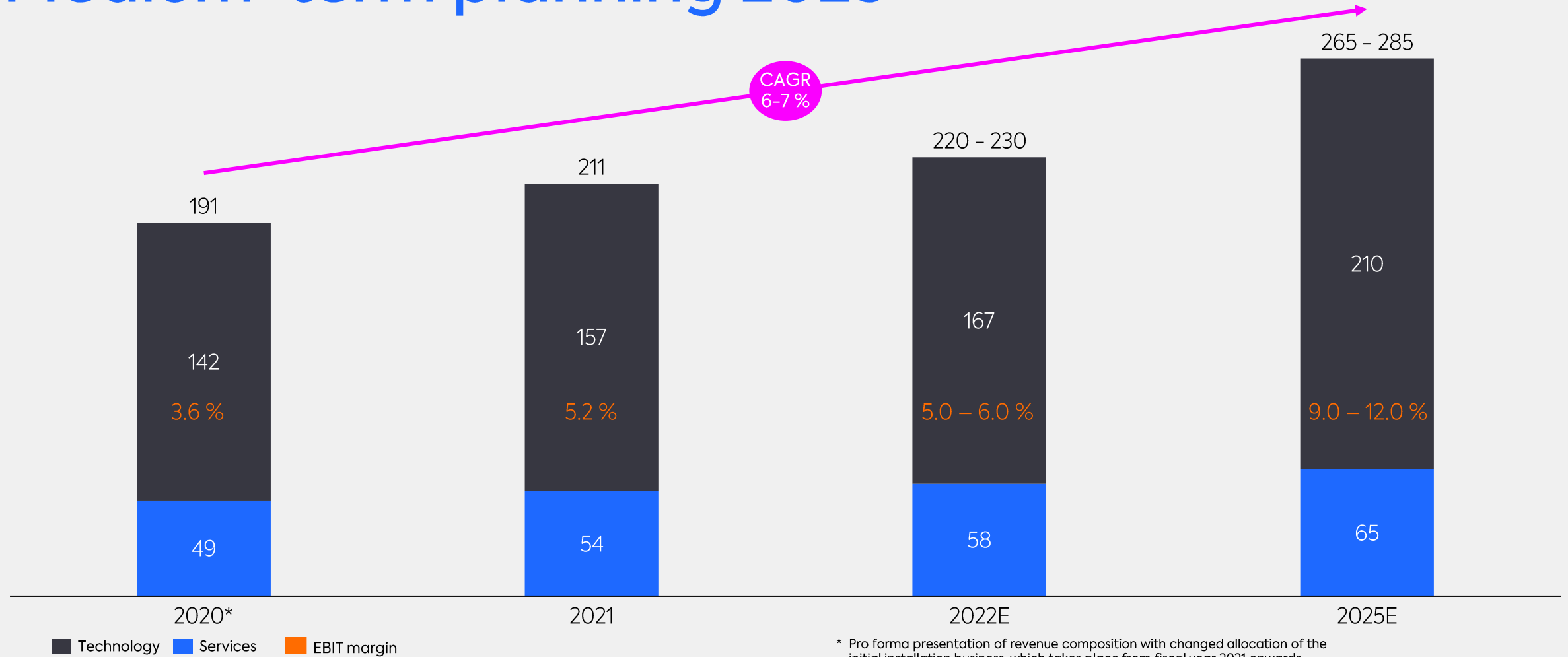
Revenue 2022
Organic growth

12.5 – 14.0 %

ROCE 2022

Assumptions:
No aggravation of the distortions on the supply markets, the Corona pandemic and the Russian war against Ukraine

Medium-term planning 2025



* Pro forma presentation of revenue composition with changed allocation of the initial installation business, which takes place from fiscal year 2021 onwards.

power to transform – strategy into results

technotrans continued its successful performance in the first quarter of 2022.

There is high demand for thermal management solutions in all relevant markets.

The order backlog reached a new all-time high at the end of the 1st quarter.

We are very satisfied with the performance in Q1 2022 and confirm the guidance for 2022 and 2025.



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Contact

Investor Relations



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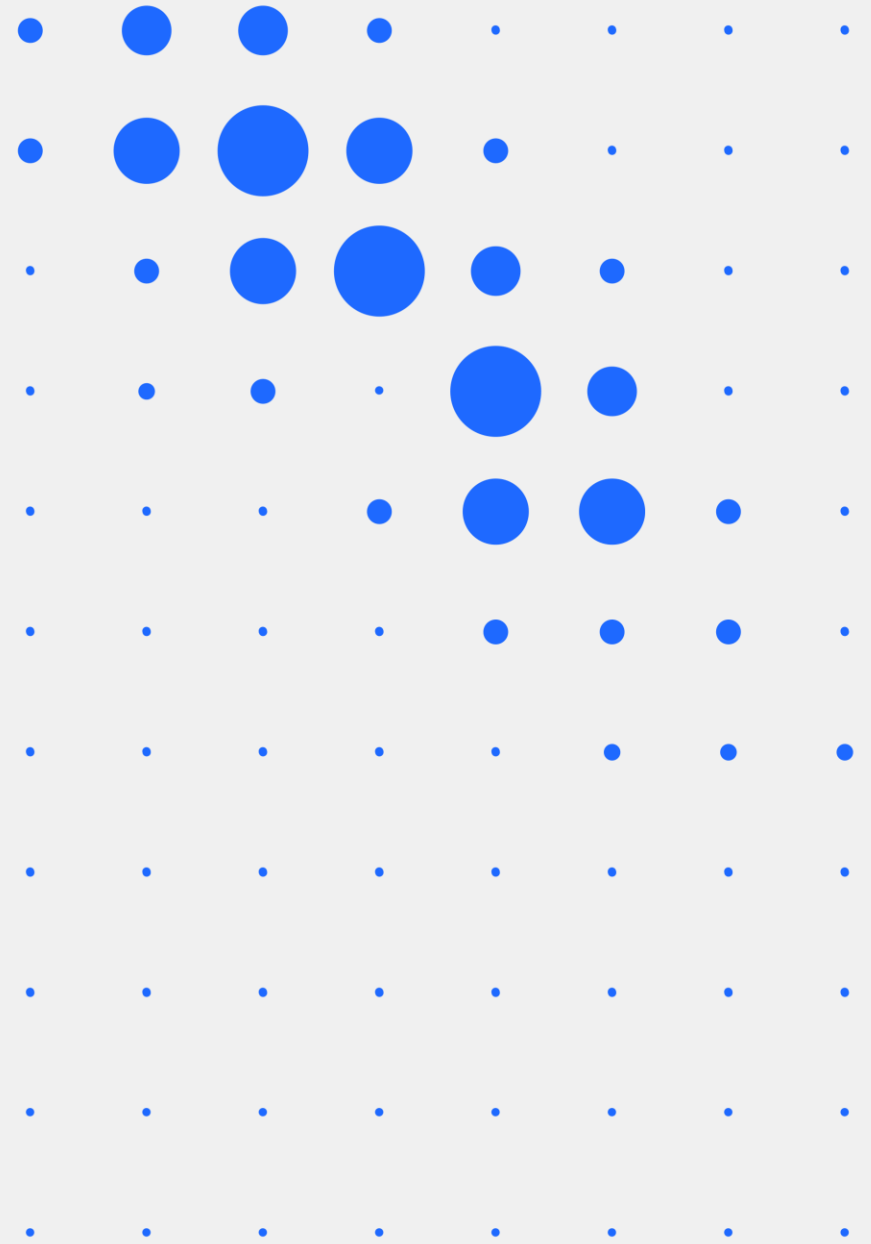


Disclaimer

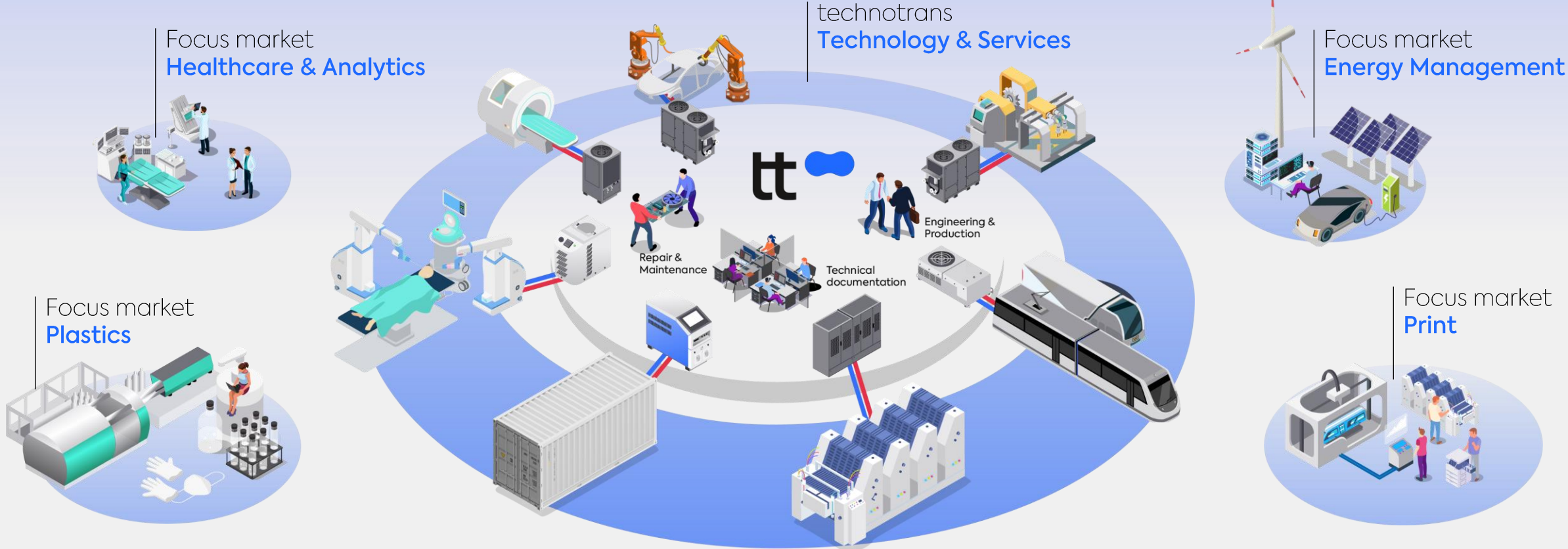
This presentation contains statements on the future development of the technotrans Group.

These reflect the present views of the management of technotrans SE and are based on the corresponding plans, estimates and expectations. We point out that the statements are subject to certain risks and uncertainties which could mean that the actual results differ considerably from those expected.

Annex



For our customers' products we develop sustainable thermal management solutions.



0.1 kW  5,000 kW

-80°C  +400°C

 ecological - social - economic

Power to transform technology into products.
Thermal management is an integral part of customer systems.

technotrans – an attractive investment

158 Mio. €

Marktkapitalisierung
31. März 2022

up to 50 %
of consolidated net
profit

Dividend Policy

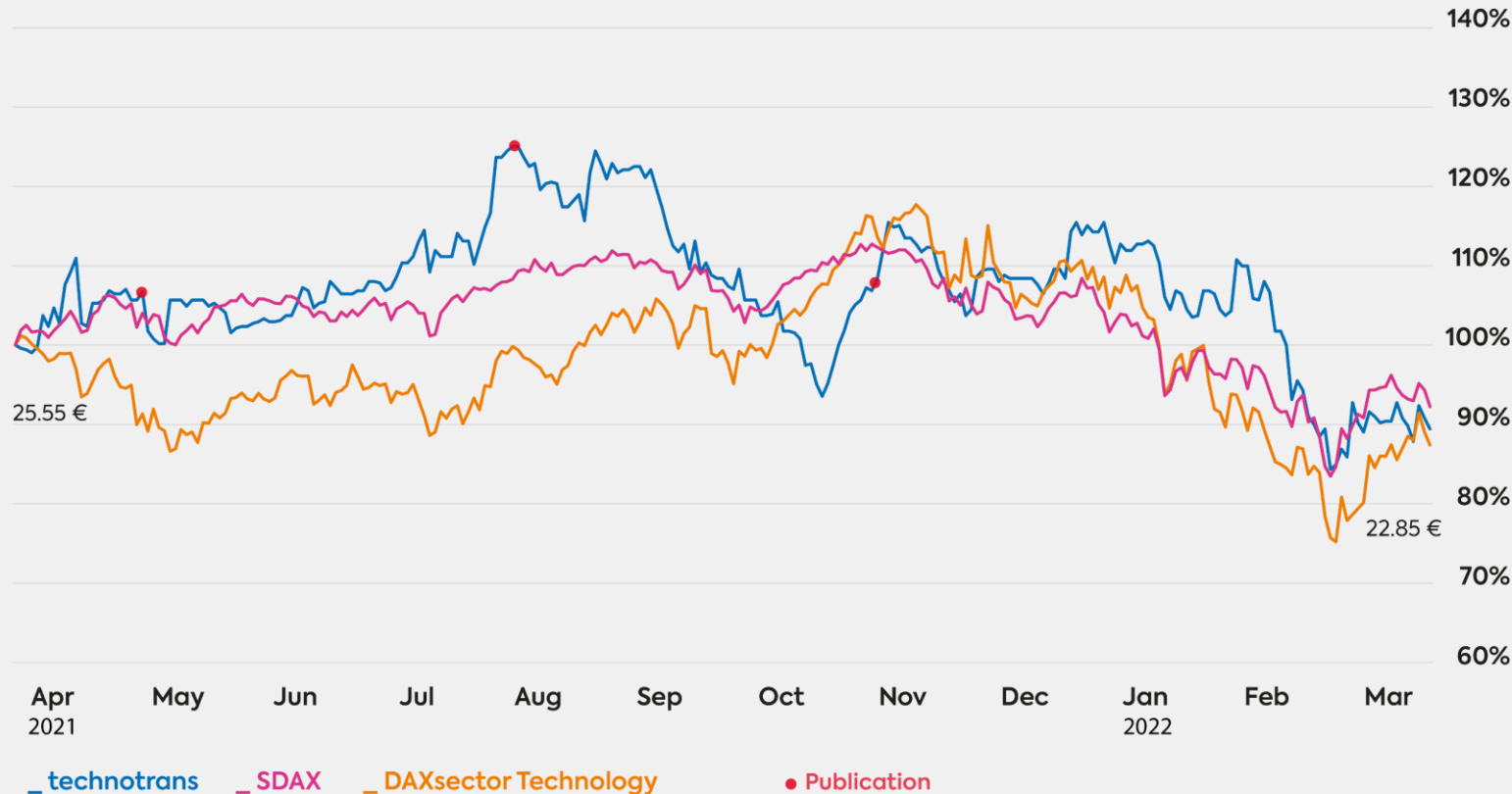
| | |
|----------------------|--------|
| Luxempart S.A.: | 20.1 % |
| Gerlin N.V.: | 7.6 % |
| Objectif Small Cap | 5.3 % |
| Midlin N.V. | 5.2 % |
| Allianz Vie | 5.1 % |
| Universal Investment | 3.1 % |
| MONOLITH | 5.0 % |
| Freefloat | 48.6 % |

Shareholder structure

Equity story

- Profitable growth strategy
- Technological leadership
- Clear market focus
- Diversified customer base
- International network
- Sustainability commitment
- Attractive dividend policy

Share Price Performance



Data as of March 31, 2022

- Share Price: 22.85 €
- Market Cap: 158 m€

Performance March 2021/22

- Share Price: - 11 %
- Market Cap: - 19 m€

Analyst-Coverage

Hauck und Aufhäuser AG
Warburg Research GmbH
Kepler Cheuvreux
LBBW

- Bandwith: 28.50 – 34.00 €
- Recommendation: 4 x BUY