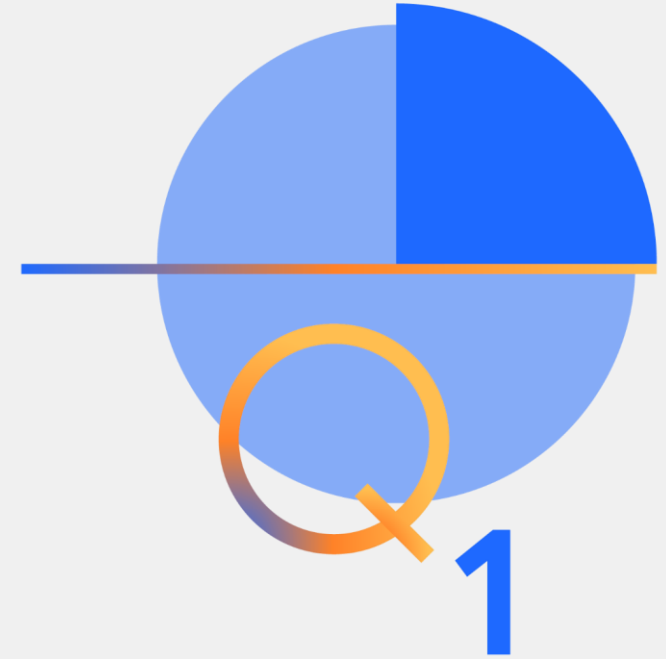


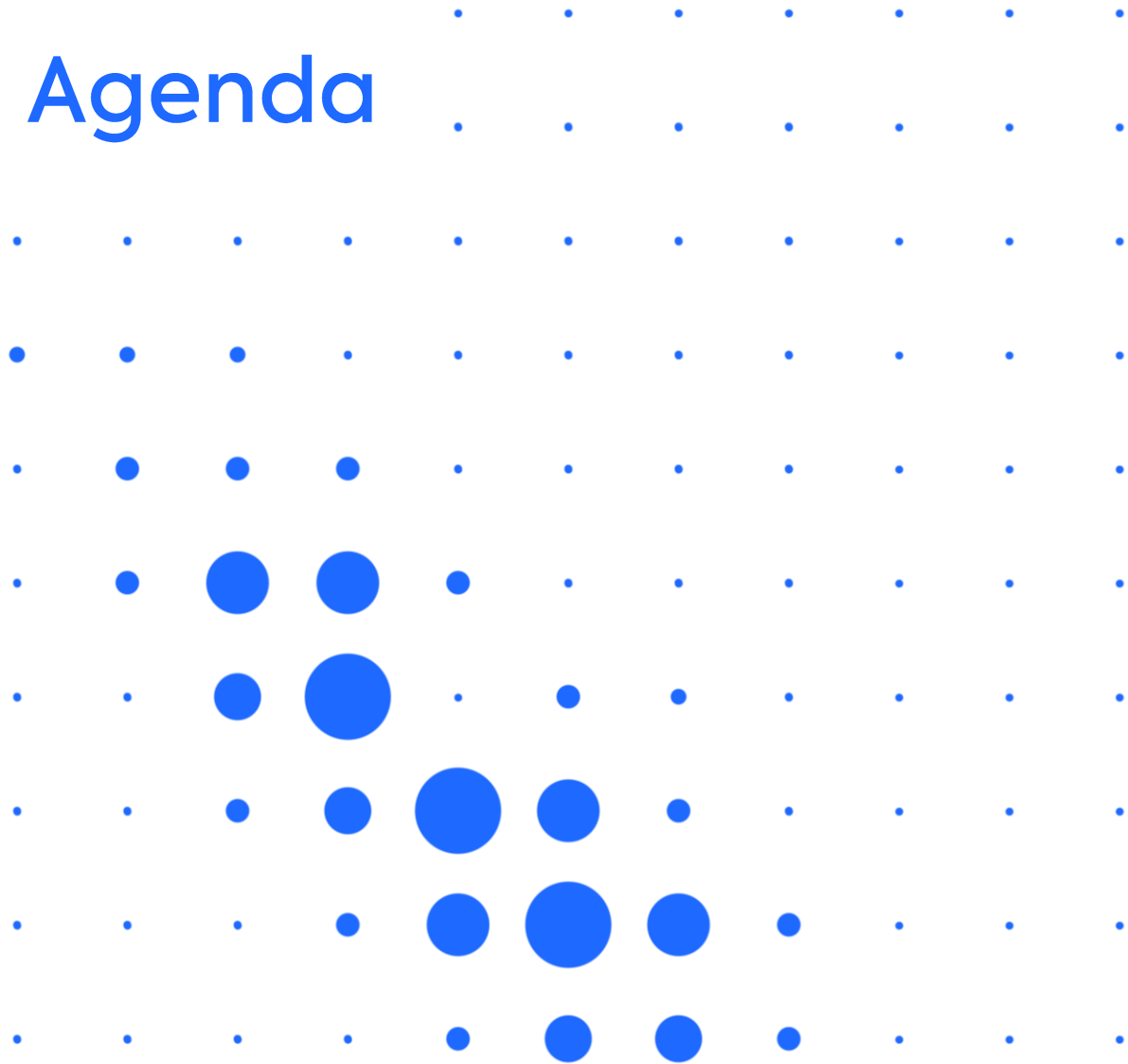
Webcast Q1 2023

power to transform –
strategy into results

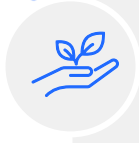
May 9, 2023



Agenda



Business Performance



Sustainability



Development markets



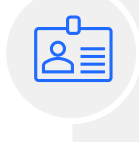
Economic development



Outlook



Conclusion



Contact/Disclaimer/Annex



Highlights Q1 2023

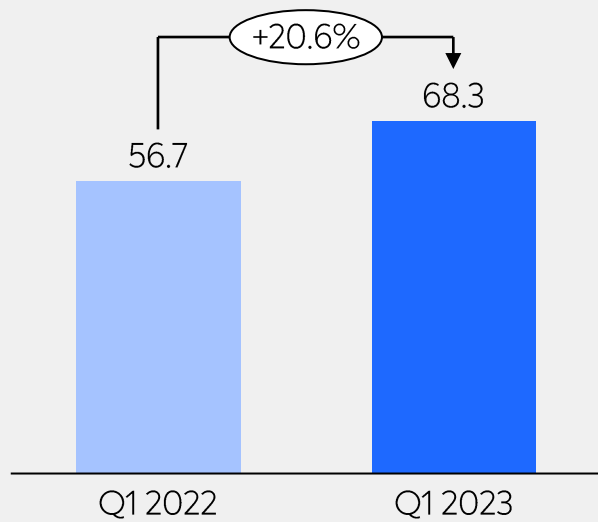


- | | | |
|----------------------------|---|--|
| Financial performance | ✓ | Double-digit percentage increase in revenue & EBIT |
| Strategy Future Ready 2025 | ✓ | Phase II successfully launched |
| Focus markets | ✓ | Main growth drivers |
| Order situation | ✓ | Order backlog remains at a high level |
| Sustainability | ✓ | Further development Infrastructure & Products |

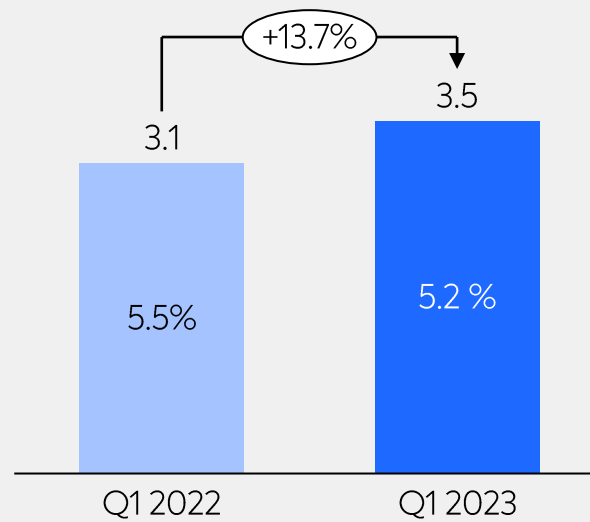


1st quarter of 2023 – Key KPIs

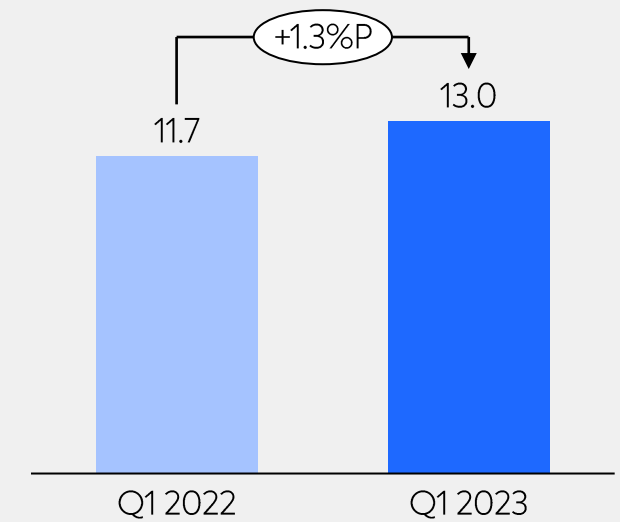
Revenue (m€)



EBIT (M€) / EBIT margin (%)



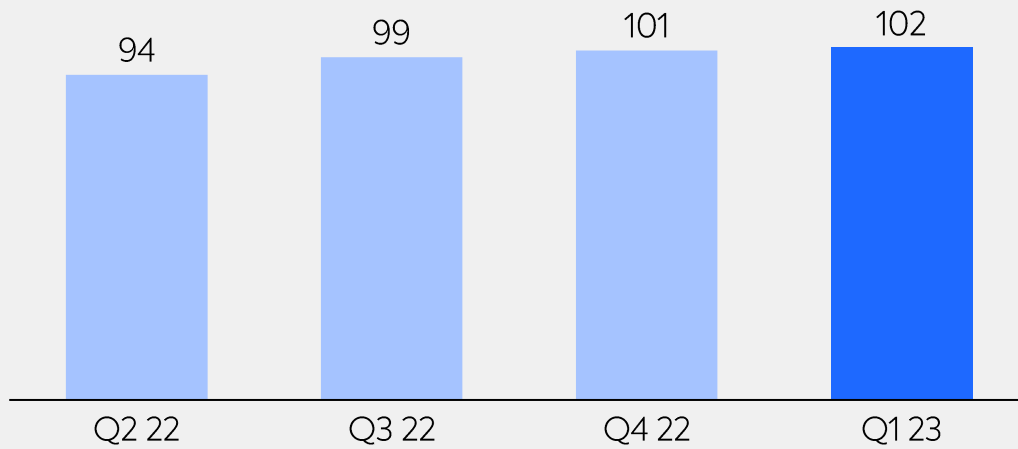
ROCE (%)



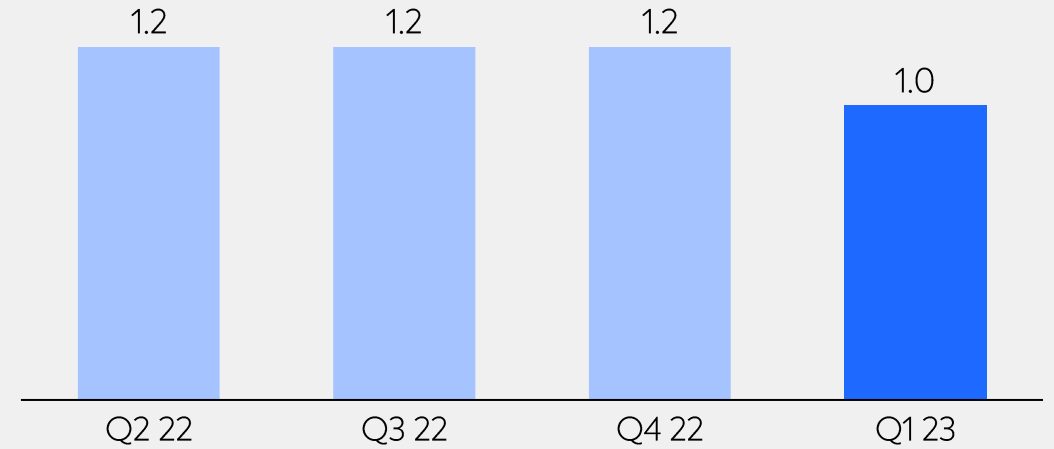


Strong order situation 2023

Order Backlog (m€)



Book-to-Bill-Ratio*



*) german production sites



Infrastructure expansion

Photovoltaic system
planning

in Bad Doberan



Battery Electric Vehicle

Prep. charging infrastructure



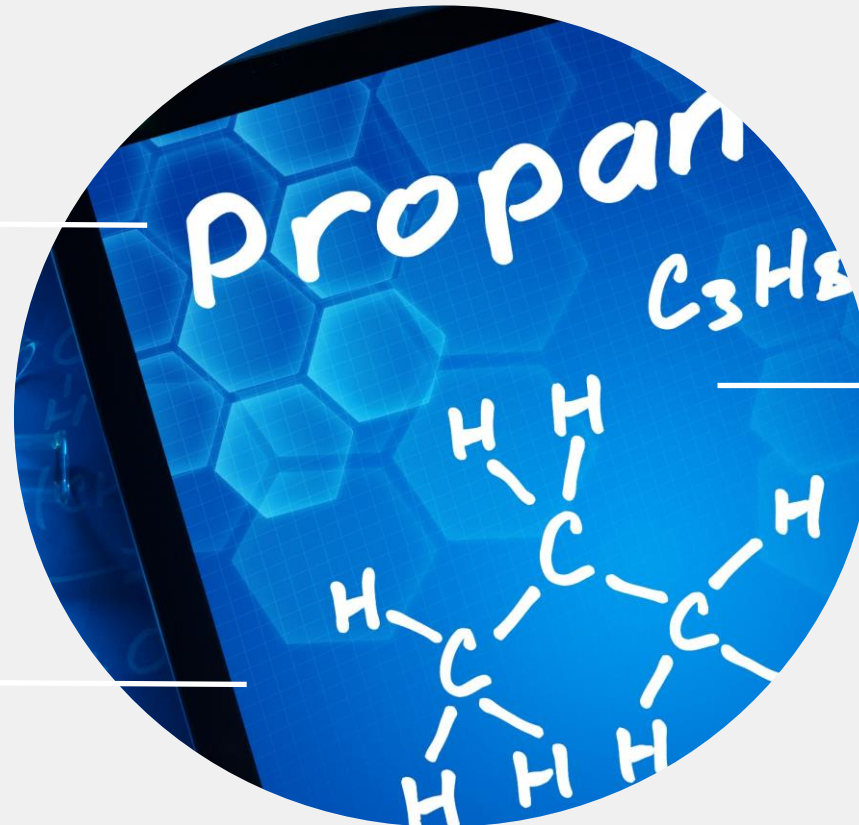
Further progress

Natural refrigerant

Integration into our products

F-Gas-Regulation

fulfilled

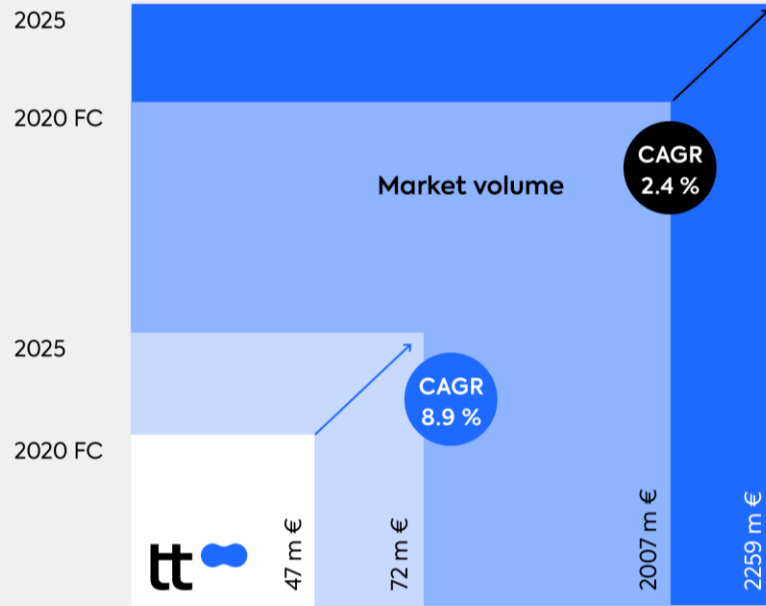


Competitiveness

increased



Plastics



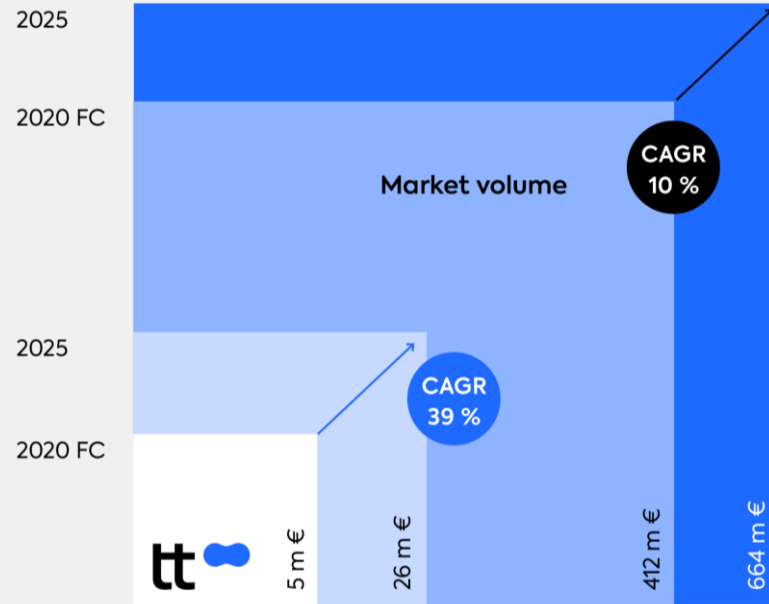
Target 2023 € 61m

Q1 2023 € 16m





Energy Management



Target 2023 € 13m

Q1 2023 € 5m





Development markets

Major order | charging cable cooling e.cool

Integrated in fast charging parks

USA & Europe

High Power Charging

Major order received

Charging with high power

without loss of efficiency

Over 1.000 units

Delivery quantity in 1 year





Development markets

Major order | ADS-TEC Energy

Cooling solution up to 300 kW

for ChargePost ultra-fast charging station

Production

in Steinhagen



Nomination German Future Prize

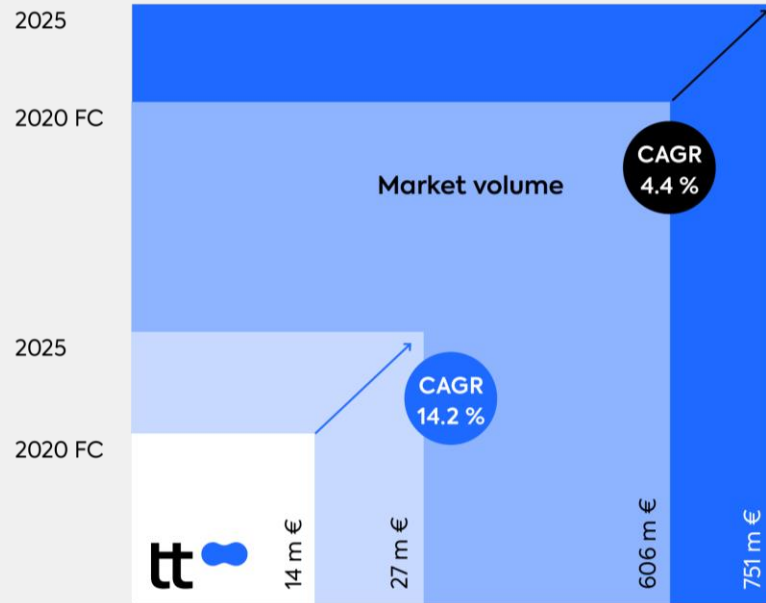
Federal President Frank-Walter Steinmeier

Largest series order

in E-Mobility



Healthcare & Analytics

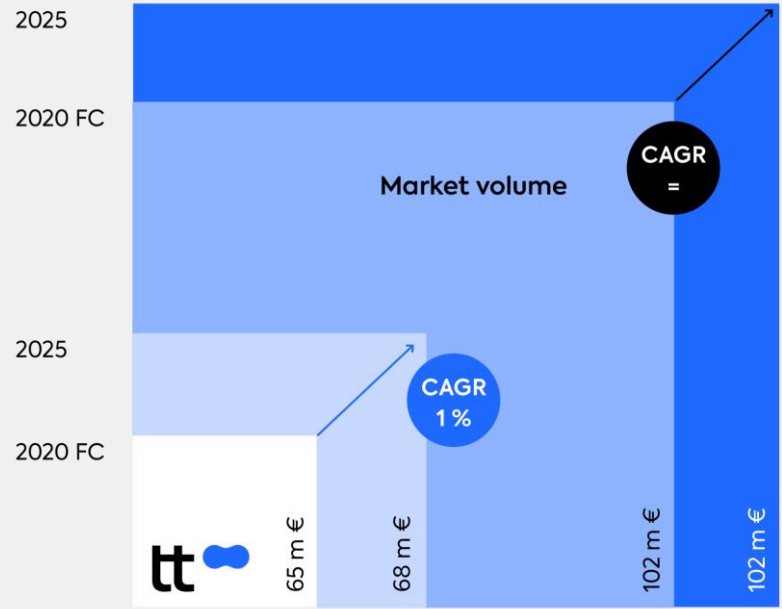


Target 2023 € 21m
 Q1 2023 € 5m





Print



Target 2023 € 67m

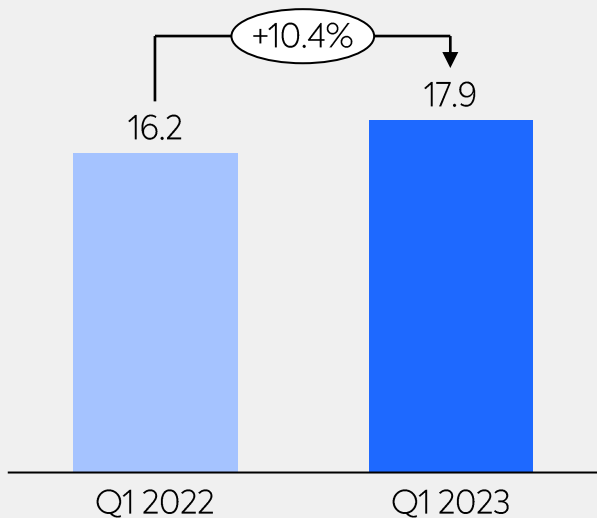
Q1 2023 € 23m



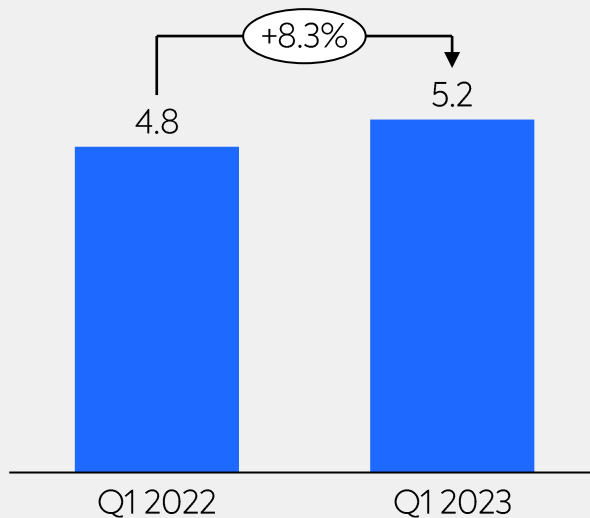


Positive earnings performance

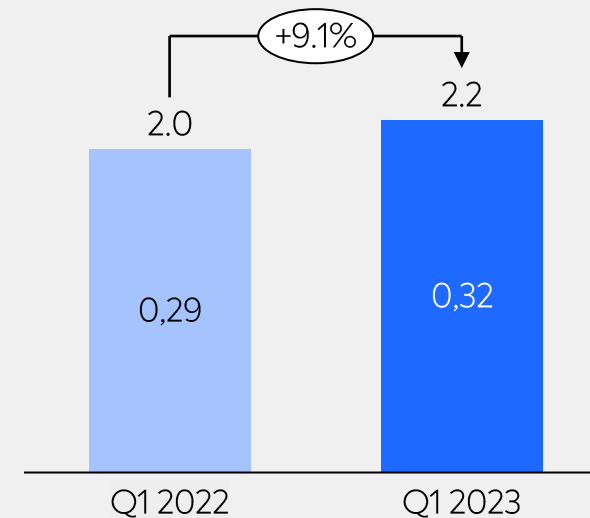
Gross profit (m€)



EBITDA (m€)



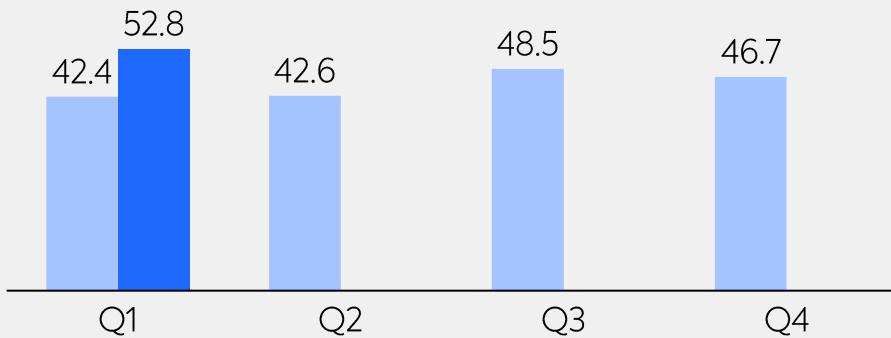
Net profit for the period (m€)
EPS (€)





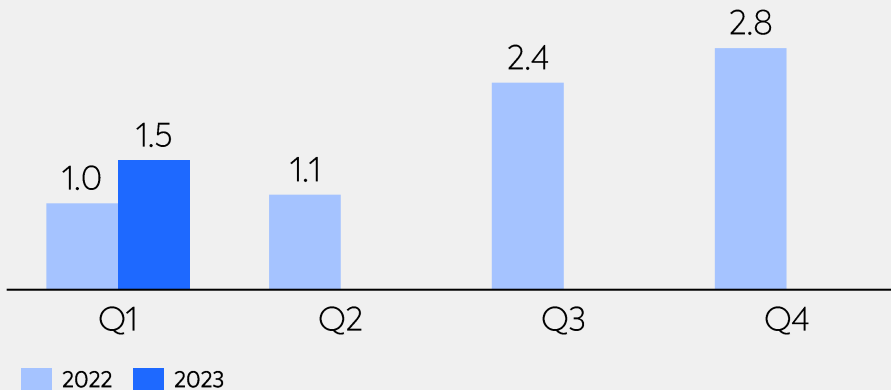
Segment Technology

Revenue 2022/2023 by quarter (M€)



- Segment revenue up 24.6% to €52.8 million
- This corresponds to 77% of total revenue

EBIT 2022/2023 by quarter (M€)

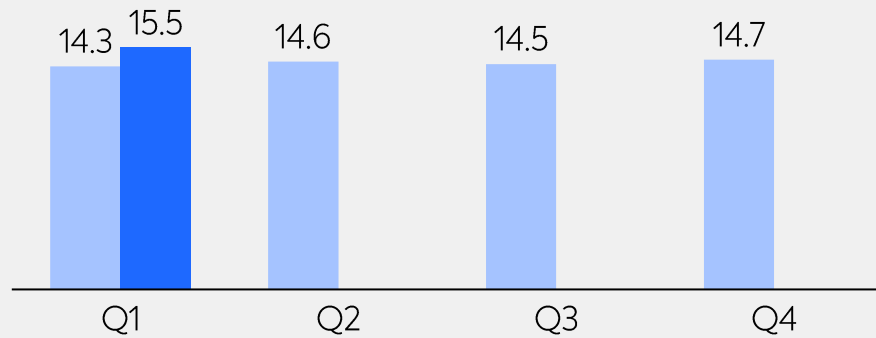


- Segment profitability increases to €1.5 million
This corresponds to an EBIT margin of 2.9%
- An improvement is expected in the course of this year.



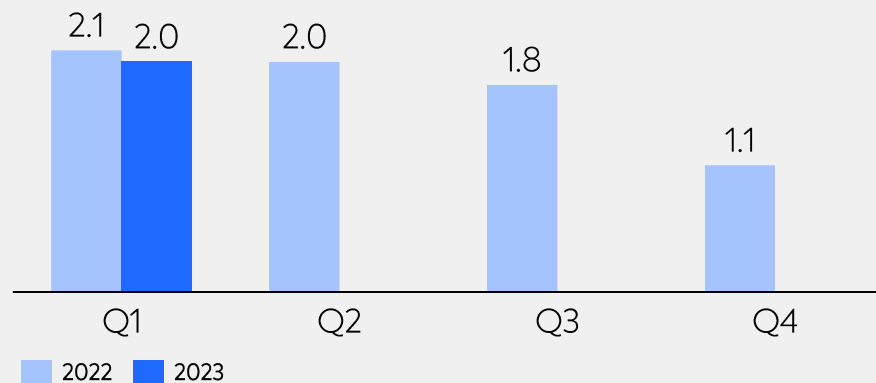
Segment Services

Revenue 2022/2023 by quarter (m€)



- Segment revenue up 8.6 % to €15.5 million (previous year: €14.3 million)

EBIT 2022/2023 by quarter (m€)

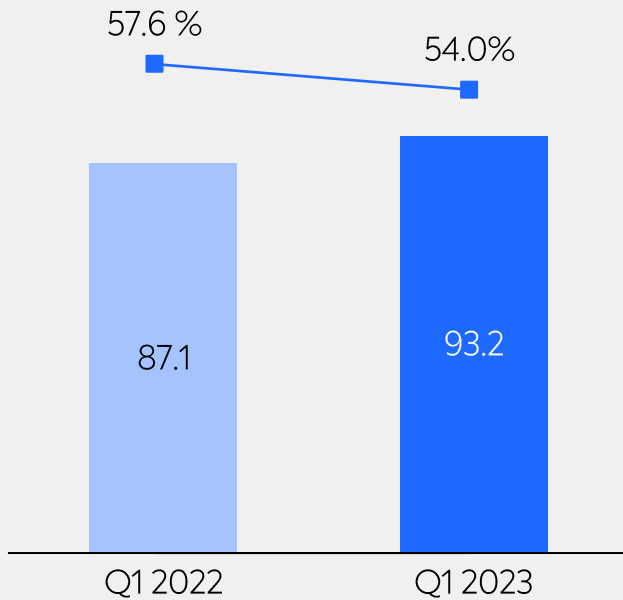


- €2.0 million (previous year: €2.1 million), segment EBIT was almost on a par with the previous year.
- Segment EBIT margin reaches 12.8 % and is above the margin of 12,0% in business year 2022.
- A gradual improvement is expected in the course of this year.

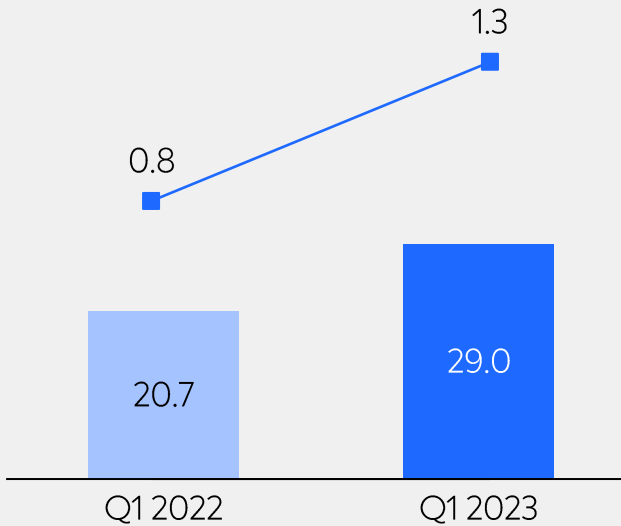


Net assets and financial position

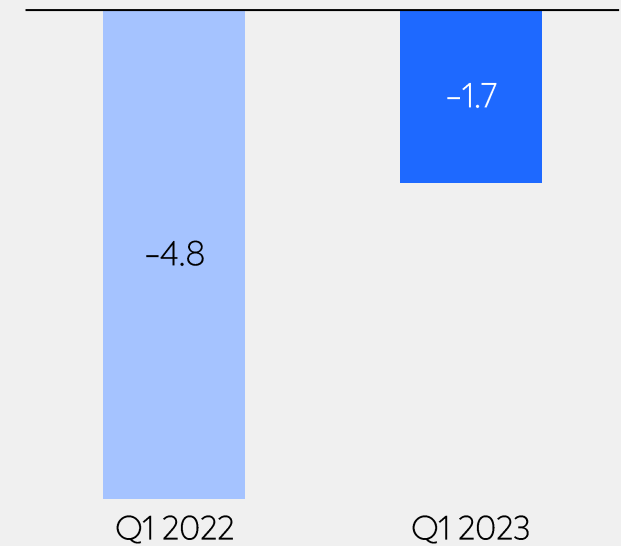
Equity & Equity Ratio (m€/%)



Net debt (m€)
Net debt/EBITDA Ratio



Free cash flow (in m€)





Outlook 2023

6.2 – 7.2 %

EBIT-Margin

15.8 – 19.1 m€

EBIT

255 – 265 m€

Group revenue

13.5 – 14.5%

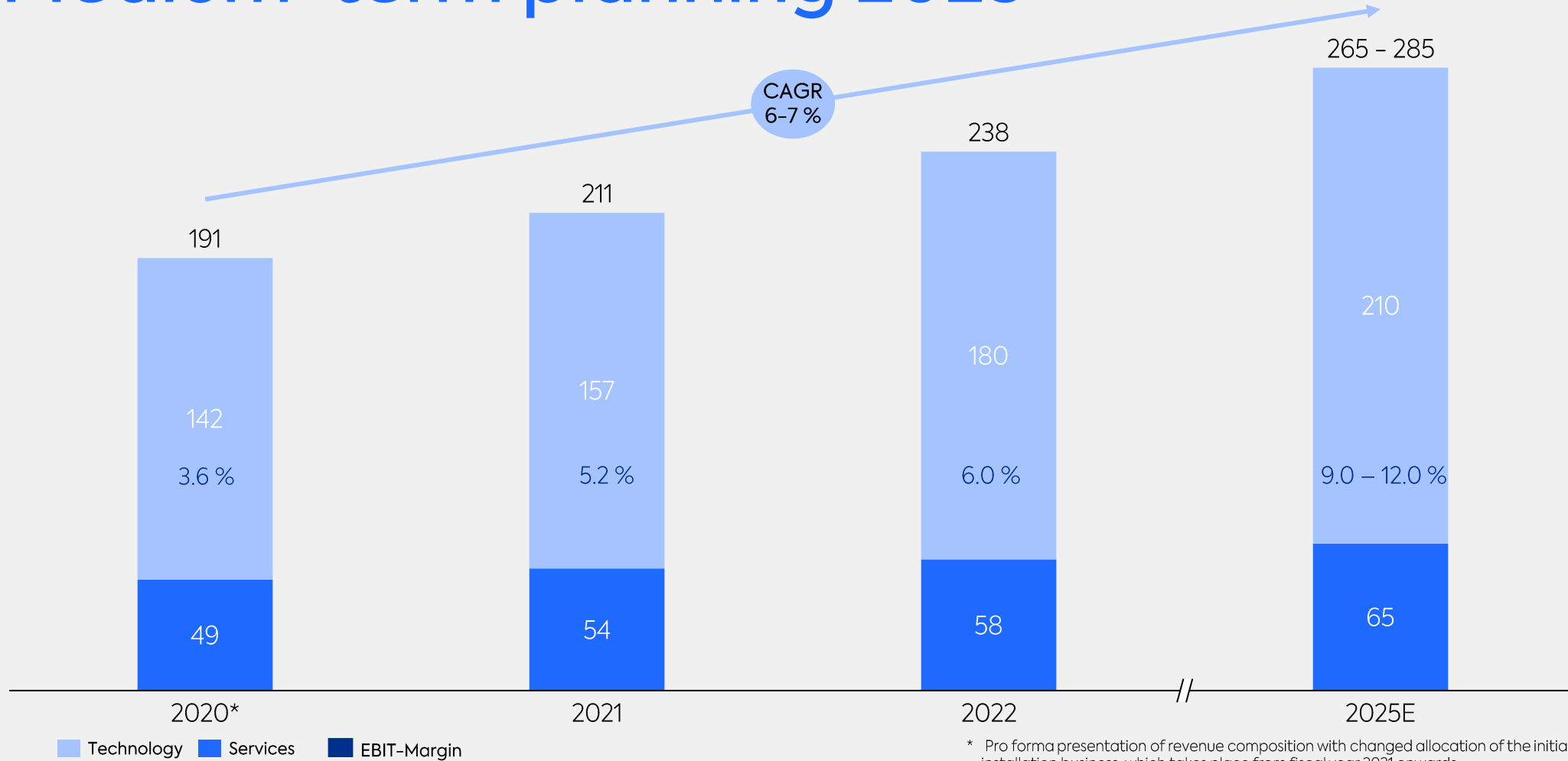
ROCE

Guidance
2023





Medium-term planning 2025



* Pro forma presentation of revenue composition with changed allocation of the initial installation business, which takes place from fiscal year 2021 onwards..



Peter Hirsch
CTO/COO

Michael Finger
CEO

Robin Schaede
CFO

power to transform – strategy into results

technotrans has started into the year 2023 with double-digit percentage revenue and EBIT growth.

EBIT margin moderate as expected.
Improvement expected in particular in 2nd half of 2023.

Order intake and order backlog remain at a high level and indicating further growth.

Board of Management is satisfied with business performance in Q1 2023 and confirms forecast for 2023 and 2025.



Contact

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frank.dernesch@technotrans.de

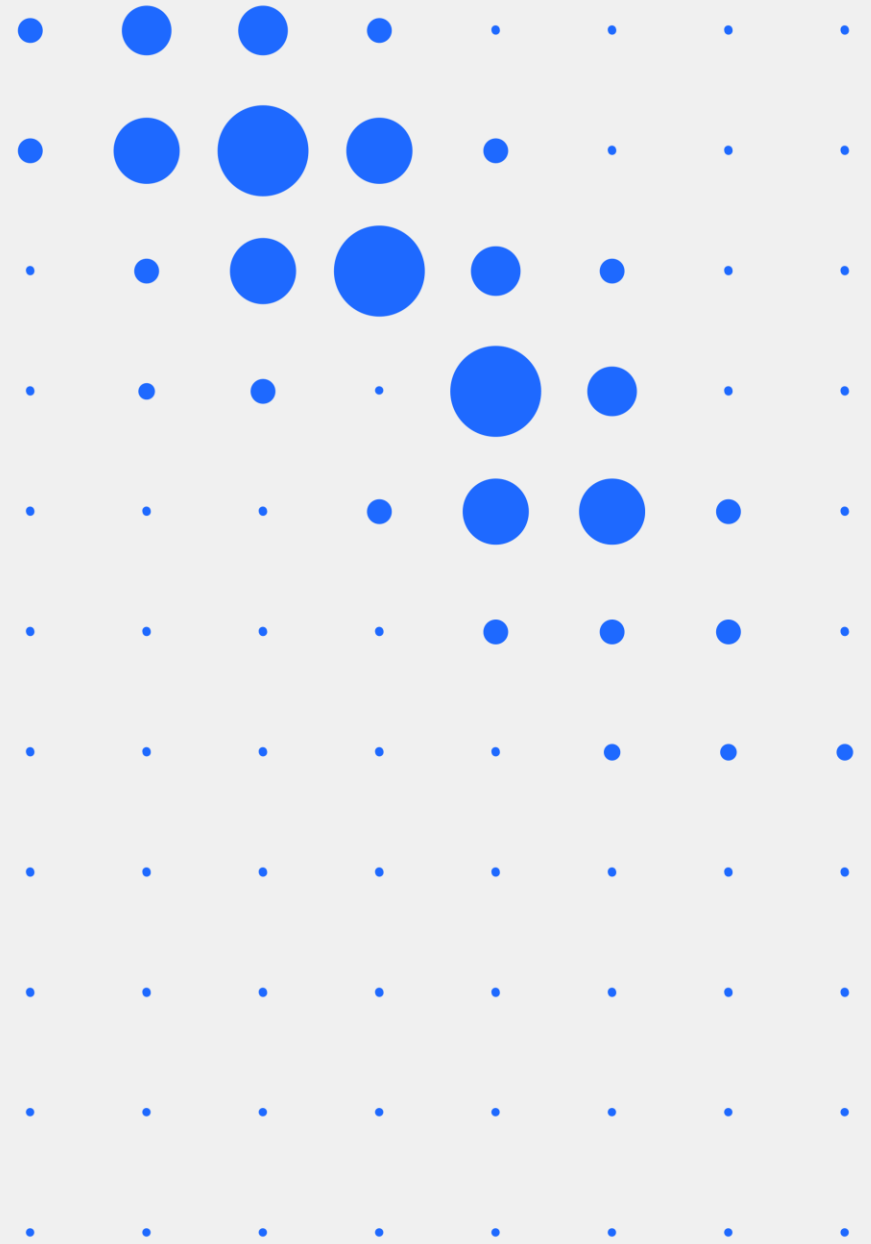




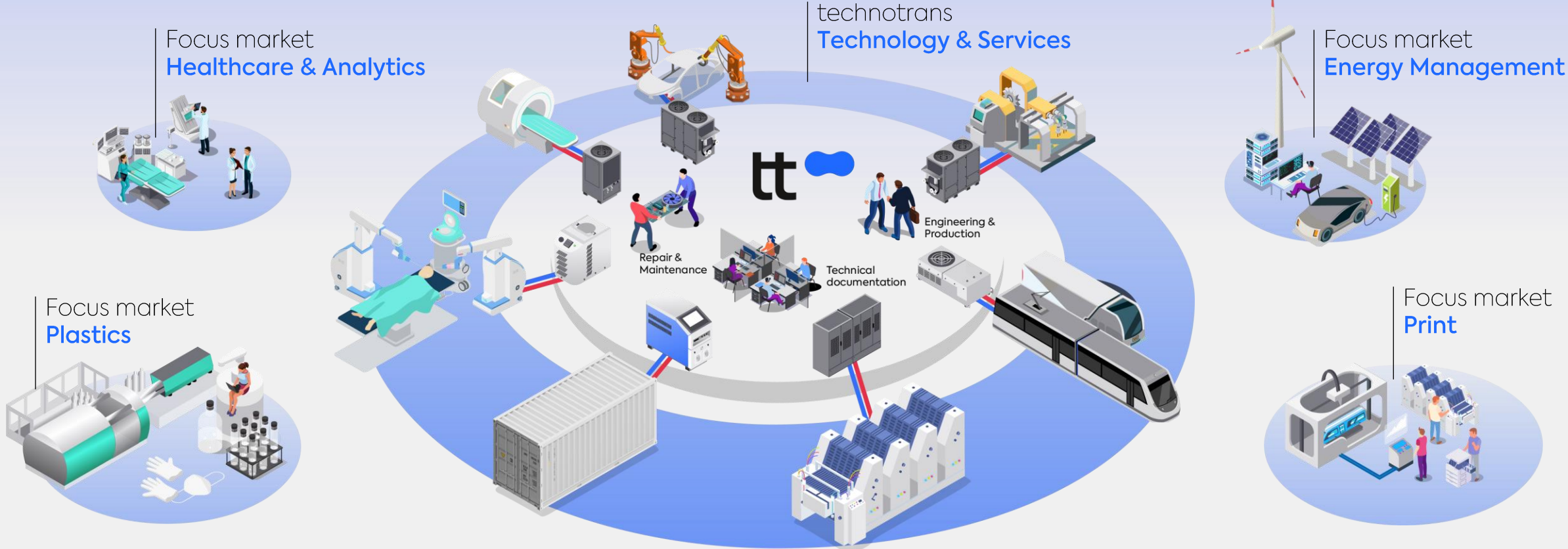
This presentation contains statements on the future development of the technotrans Group.

These reflect the present views of the management of technotrans SE and are based on the corresponding plans, estimates and expectations. We point out that the statements are subject to certain risks and uncertainties which could mean that the actual results differ considerably from those expected.

Annex



For our customers' products we develop sustainable thermal management solutions.



0.1 kW  5,000 kW

-80°C  +400°C

 ecological - social - economic

Power to transform technology into products.
Thermal management is an integral part
of customer systems.

technotrans – an attractive investment

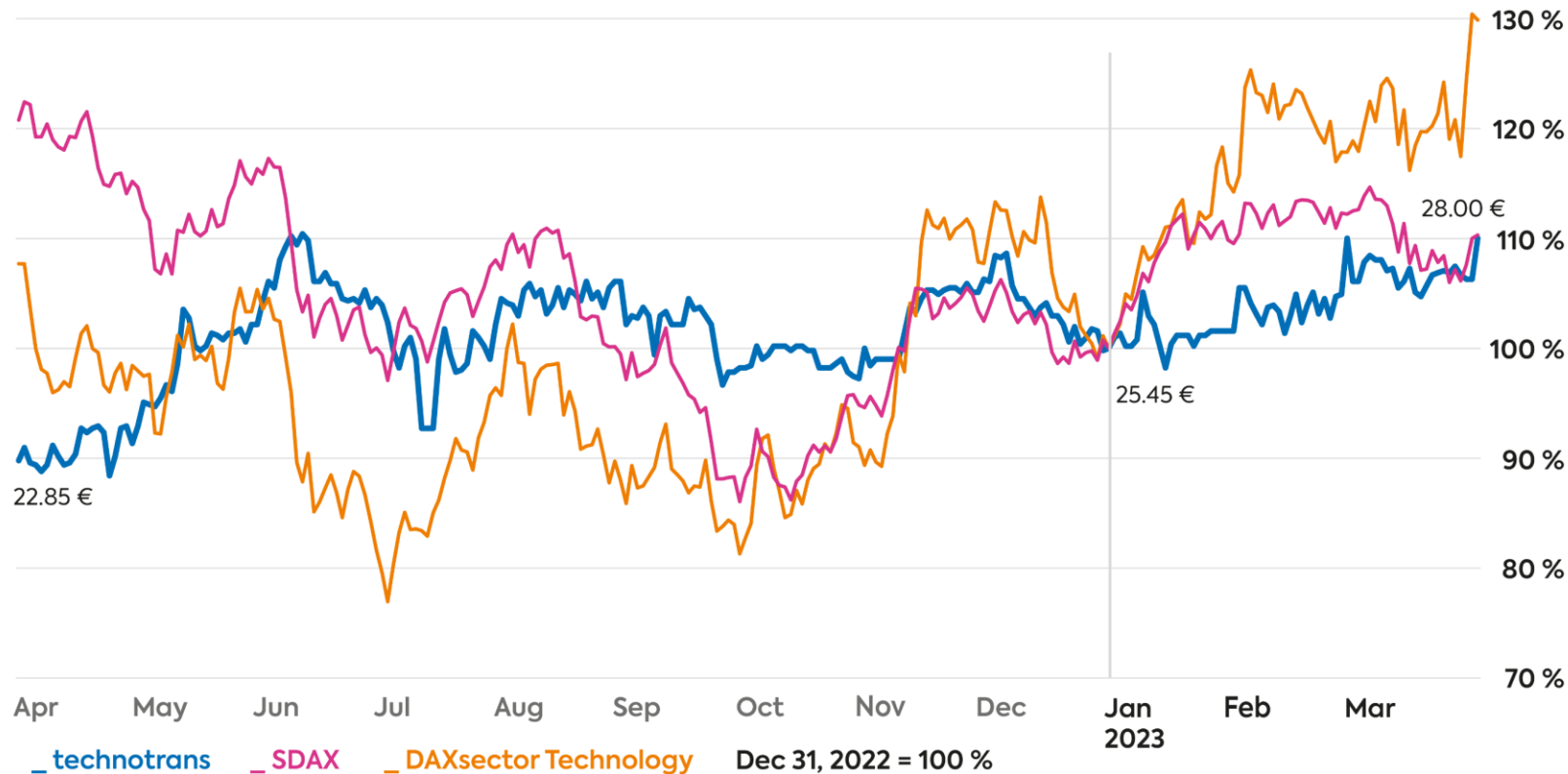


Attractive dividend policy
Up to 50% of consolidated net profit

Shareholder structure:

Luxempart S.A.:	20.1%
Teslin	15.1%
Objectif Small Cap	5.3%
Alliance Vie	5.1%
Other shareholders	54.4%

Share Price Performance



Data as of March 31, 2023

- Share Price: 28.00 €
- Market Cap: 193.4 m€
- Performance Q1 2023: +10.0 %

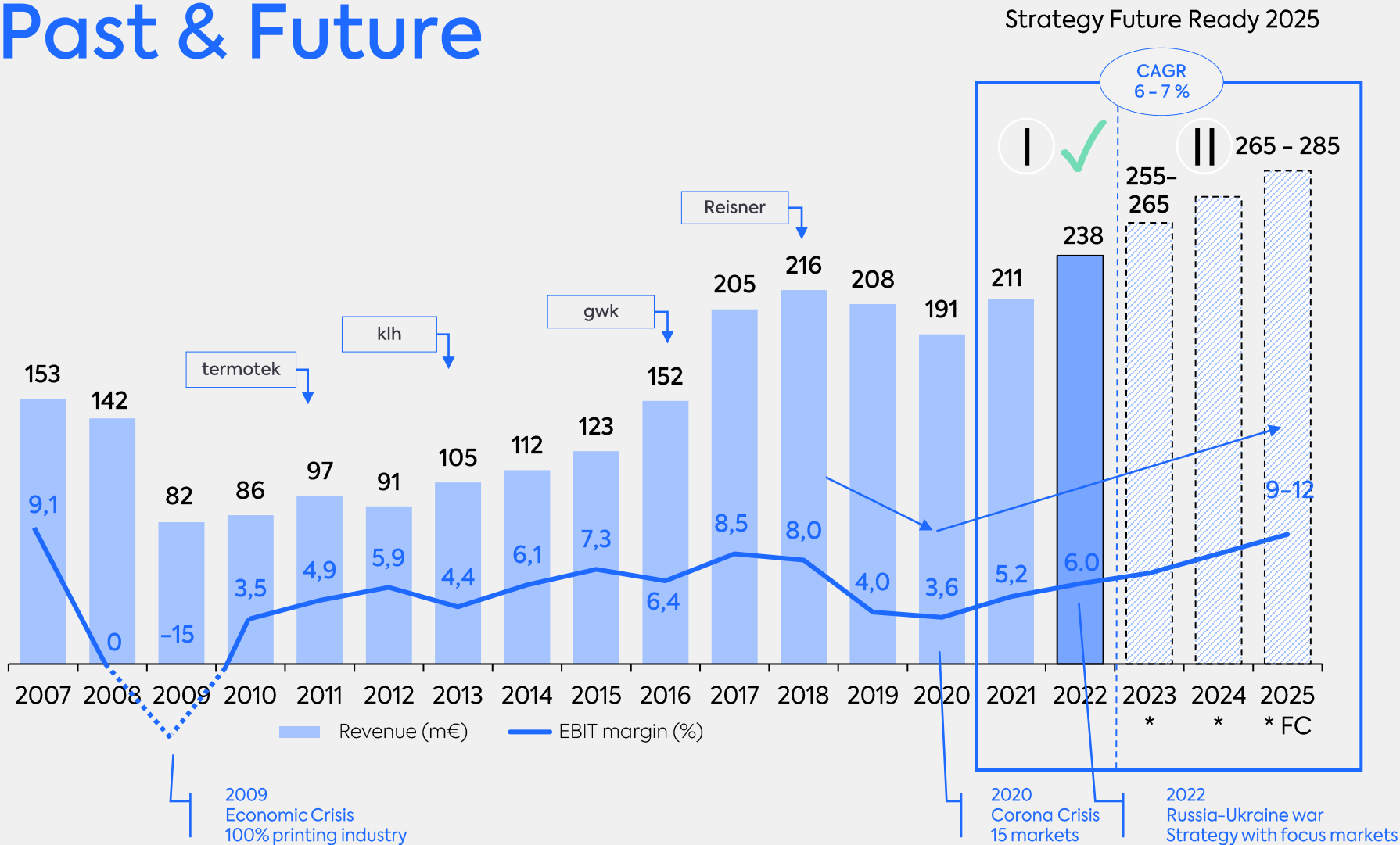
Analyst-Coverage

Hauck und Aufhäuser AG
Warburg Research GmbH
Kepler Cheuvreux
LBBW

- Bandwidth: 30.00 – 36.00 €
- Recommendation: 3 x BUY
1 x HOLD



Past & Future



- 2010 – 2018 Profitable growth through acquisitions
 - 2020 Presentation Strategy Future Ready 2025
 - 2021 Turnaround
 - 2021 – 2025 Organic growth, Acquisitions „on-top“
 - 2022 Strategy Phase I successfully completed
 - 2023 Strategy Phase II successfully launched
- *) for illustrative purposes only