



Presentation

for Q2 2014
2014-08-22

1 **technotrans business model**

2 technotrans strategy

3 technotrans finances and outlook

4 technotrans share

leading system supplier with the
core competence of liquid
technology



customer-specific solutions for
temperature control and filtration
as well as pumping and spraying
technology for/with fluids



extensive range of individual
services world-wide



Technology

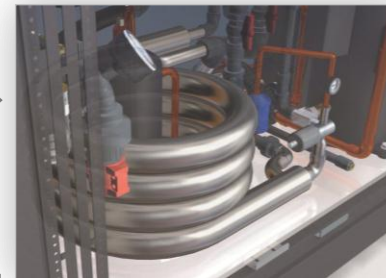
- 63% of turnover in 2013
- 529 employees



- temperature control
- fluid conditioning
ink & fluid
technology

Services

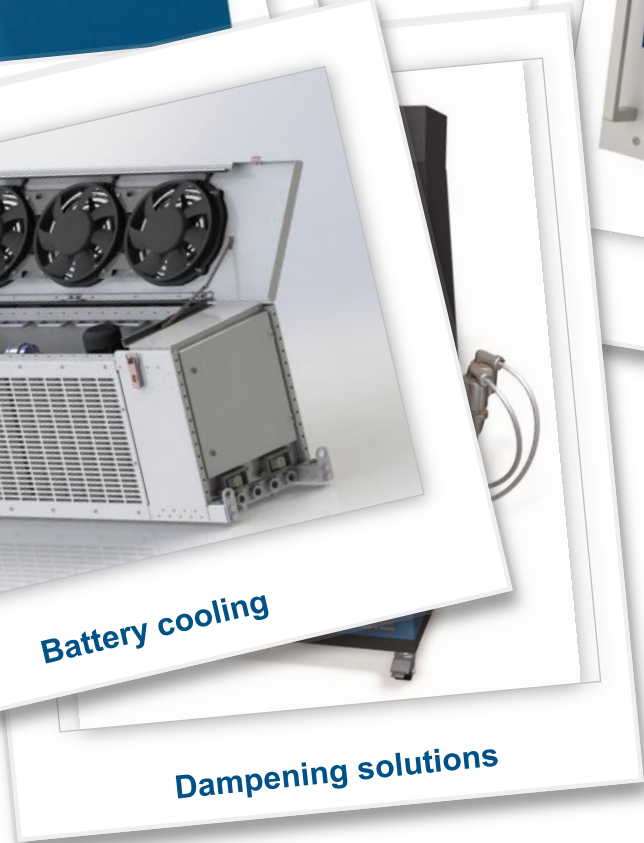
- 37% of turnover in 2013
- 248 employees



- spare parts
- services
(maintenance, repairs,
installations, technical
documentation)



Battery cooling



Dampening solutions



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Industrial chillers



Process chillers



Coolant preparation

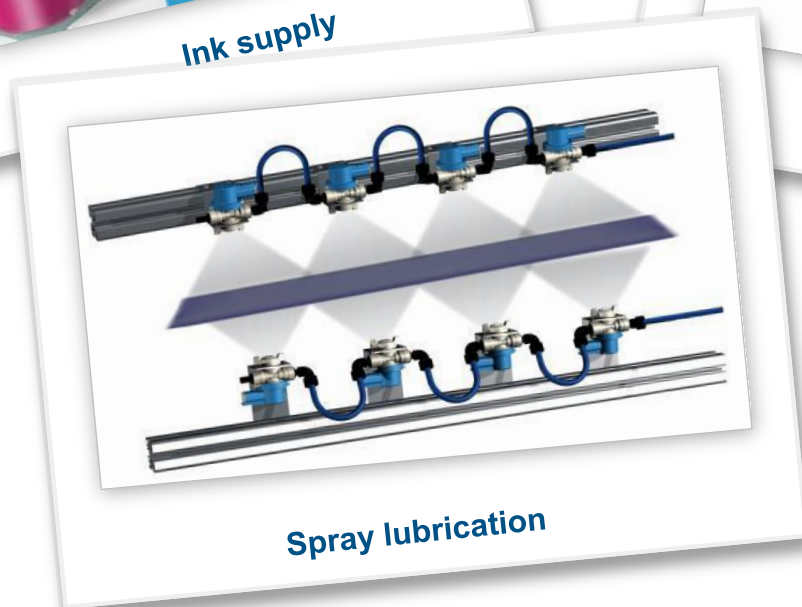
Water treatment



Ink supply



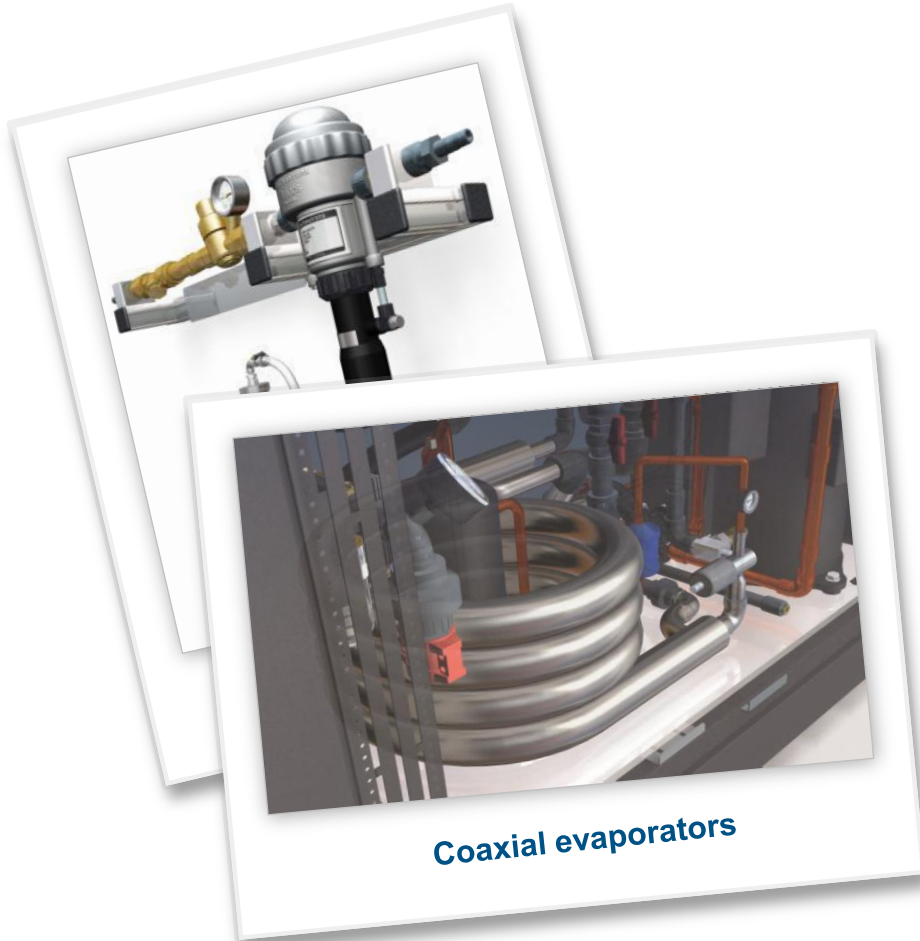
Spray



Spray lubrication

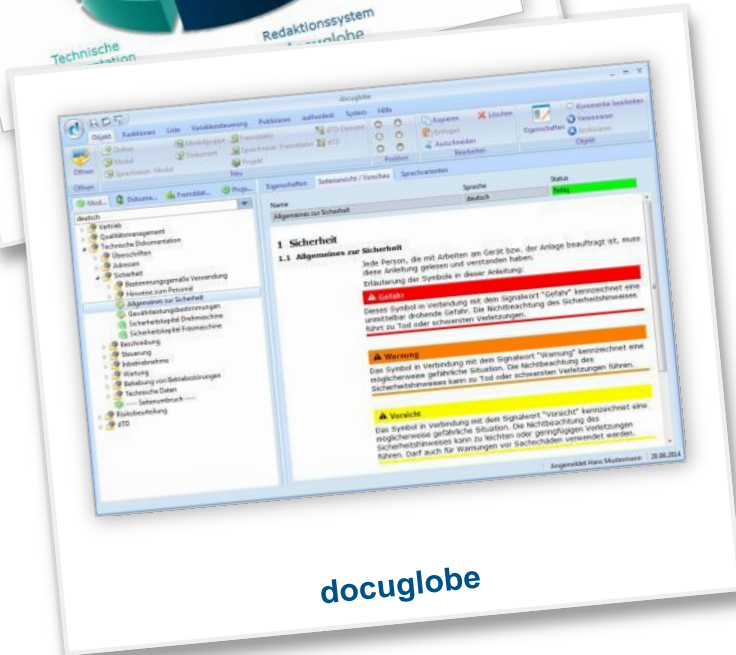
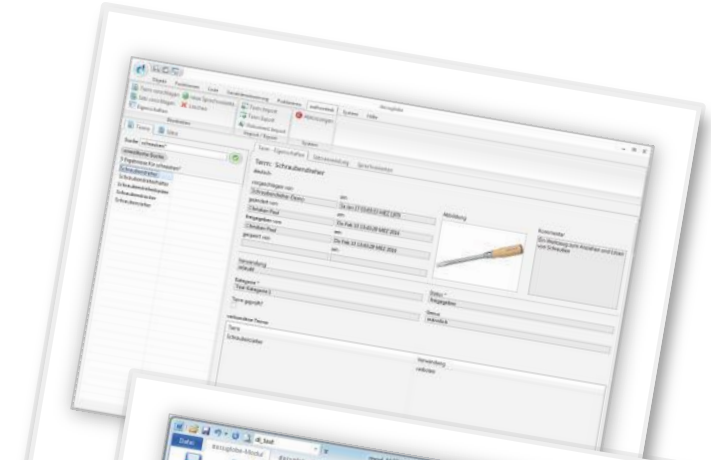


Spray lubrication

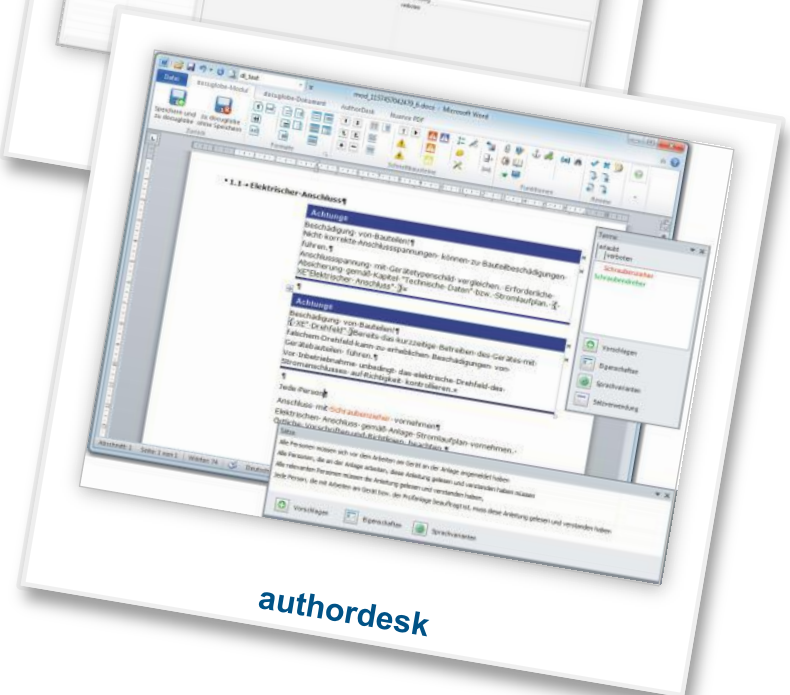






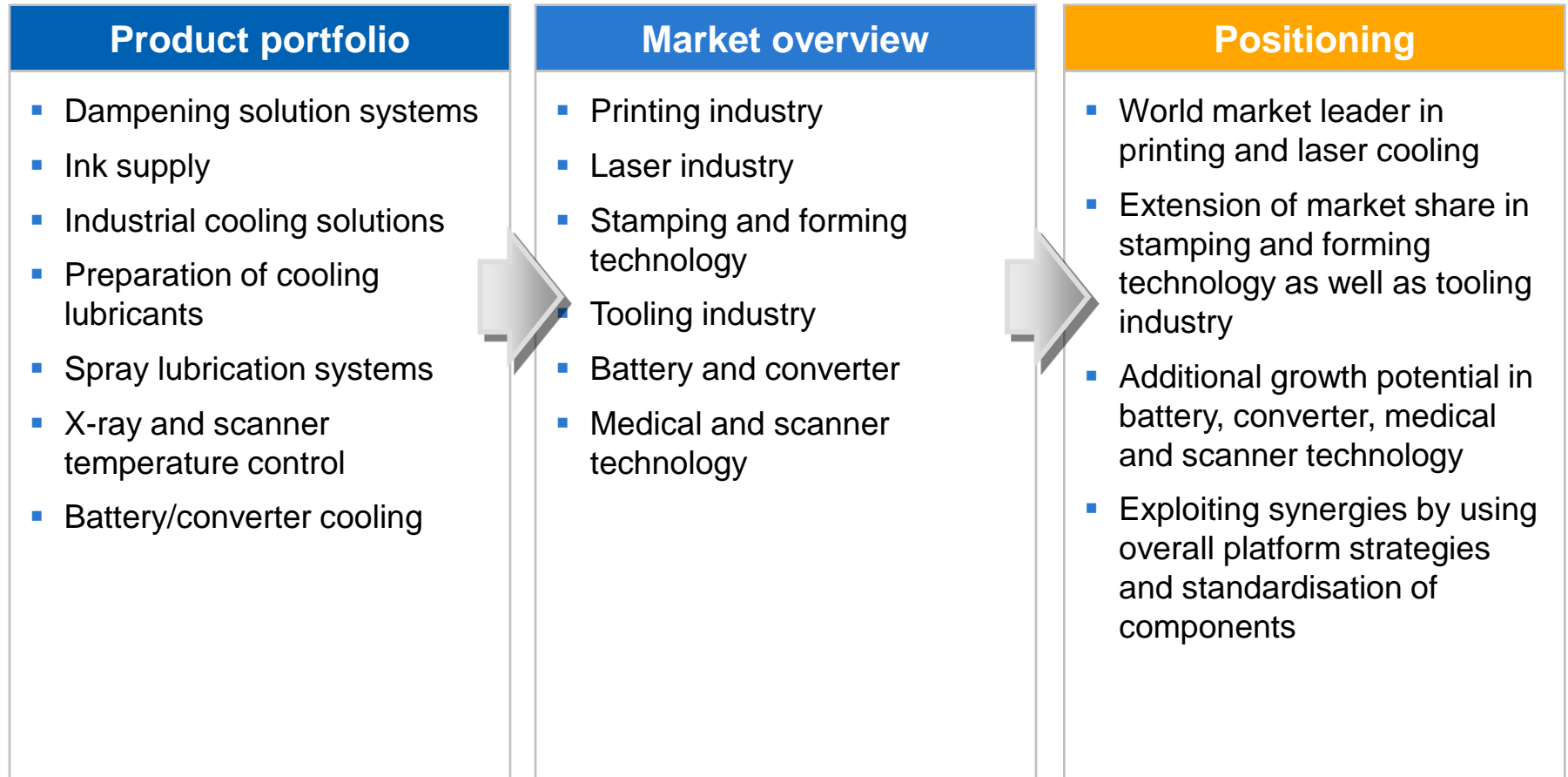


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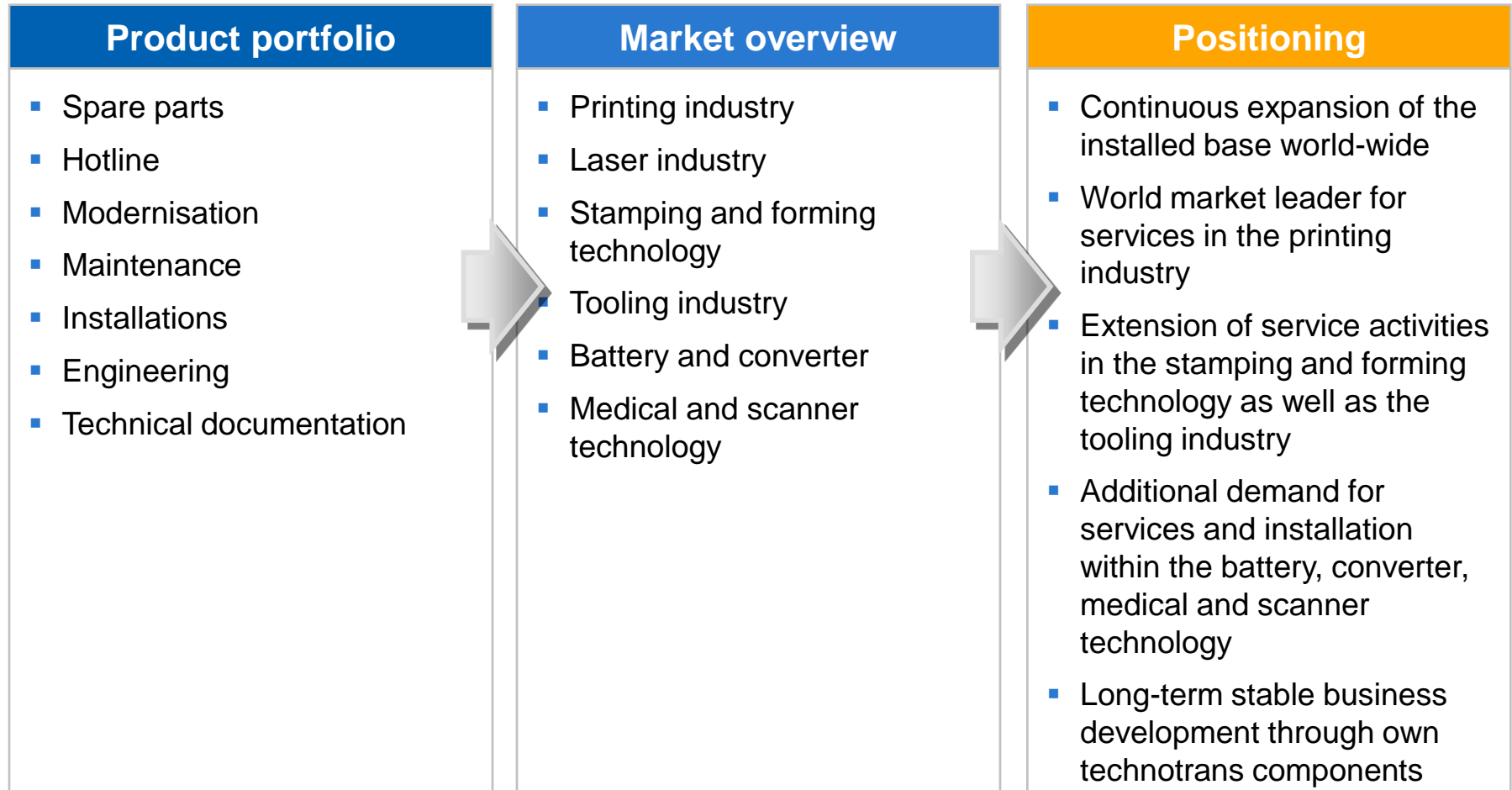


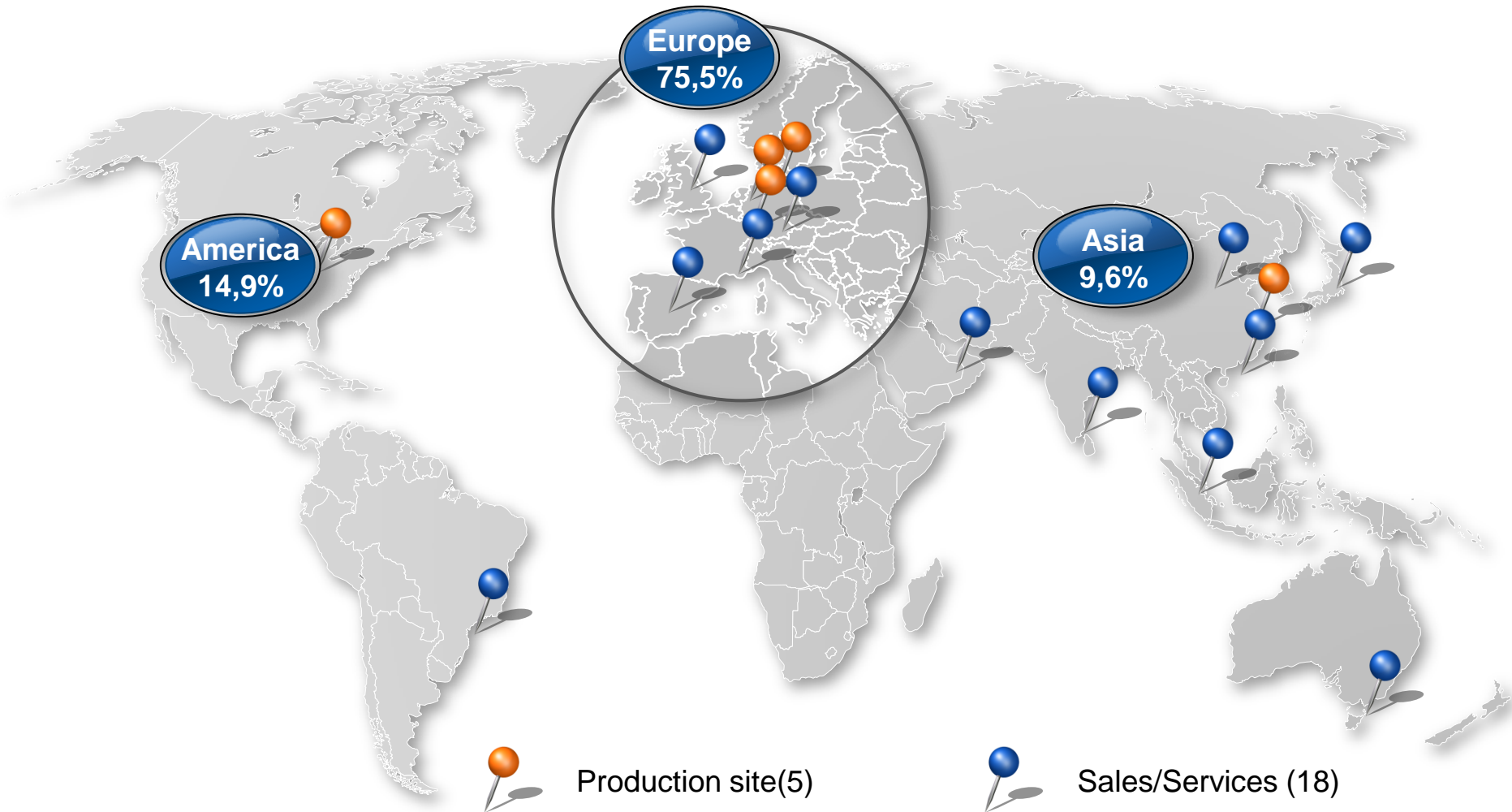
authodesk

Products and markets



Products and markets







1 technotrans business model

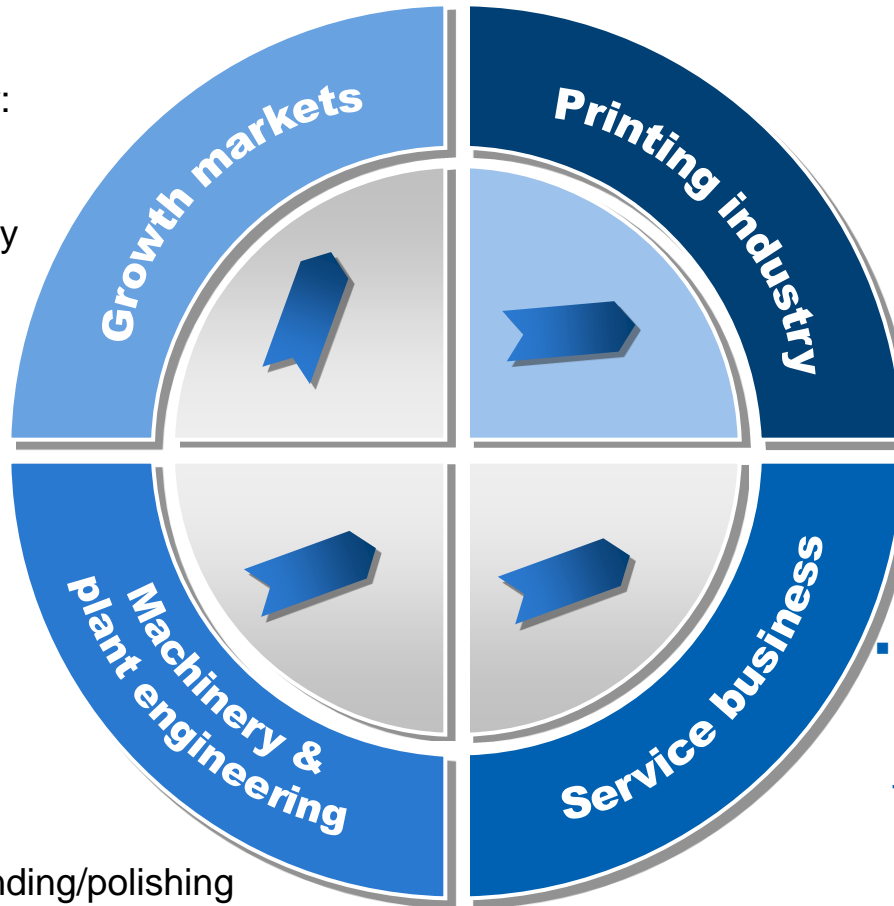
2 **technotrans strategy**

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Long-term growth strategy

- high investments
- mainly new technology:
 - medical care
 - safety technology
 - storage technology
 - semiconductor

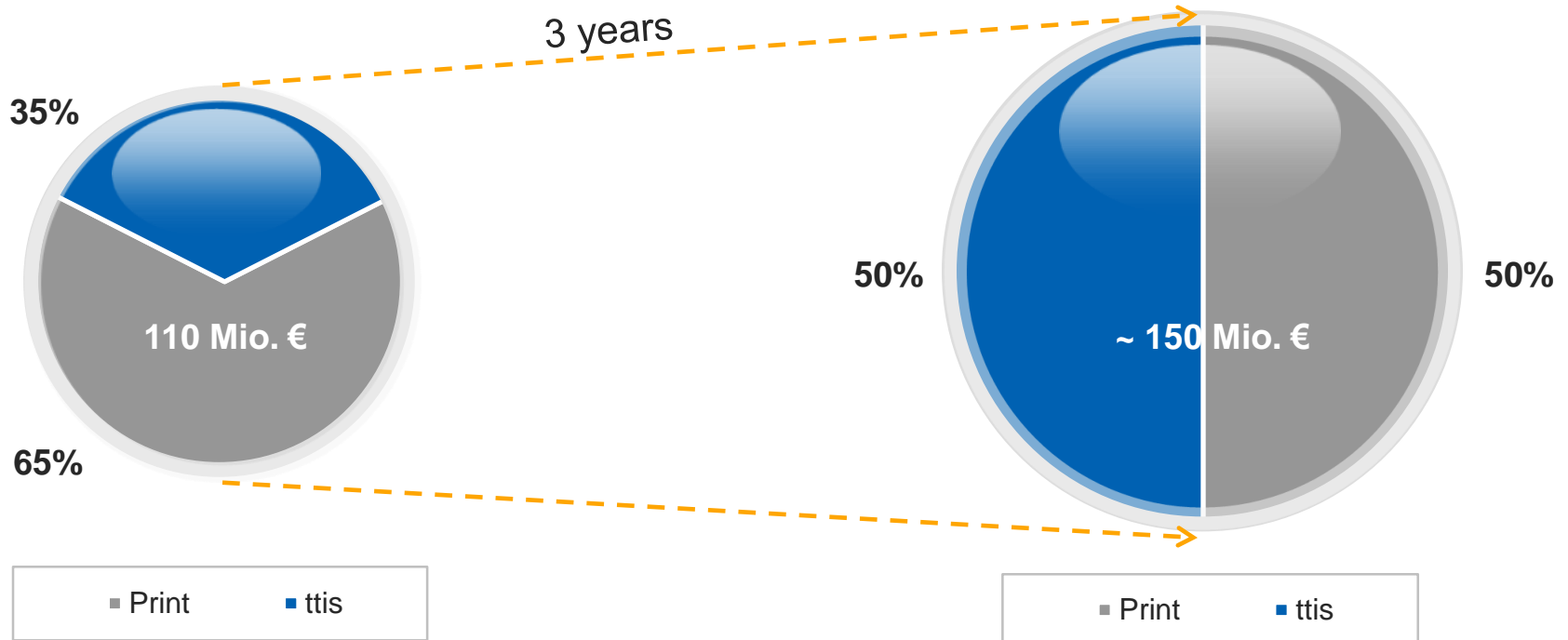


- product diversification
 - optimising and summarising > platform strategy
- generating volume:
 - offset
 - digital
 - flexo

- product diversification
- optimising and summarising > platform strategy
- generating volume:
 - laser
 - turning/milling/grinding/polishing
 - cutters/presses

- Expansion / development of service business
 - print
- laser (machinery & plant engineering)
 - new growth markets
- technical documentation (gds AG)

long-term growth strategy



Continuously better than the market

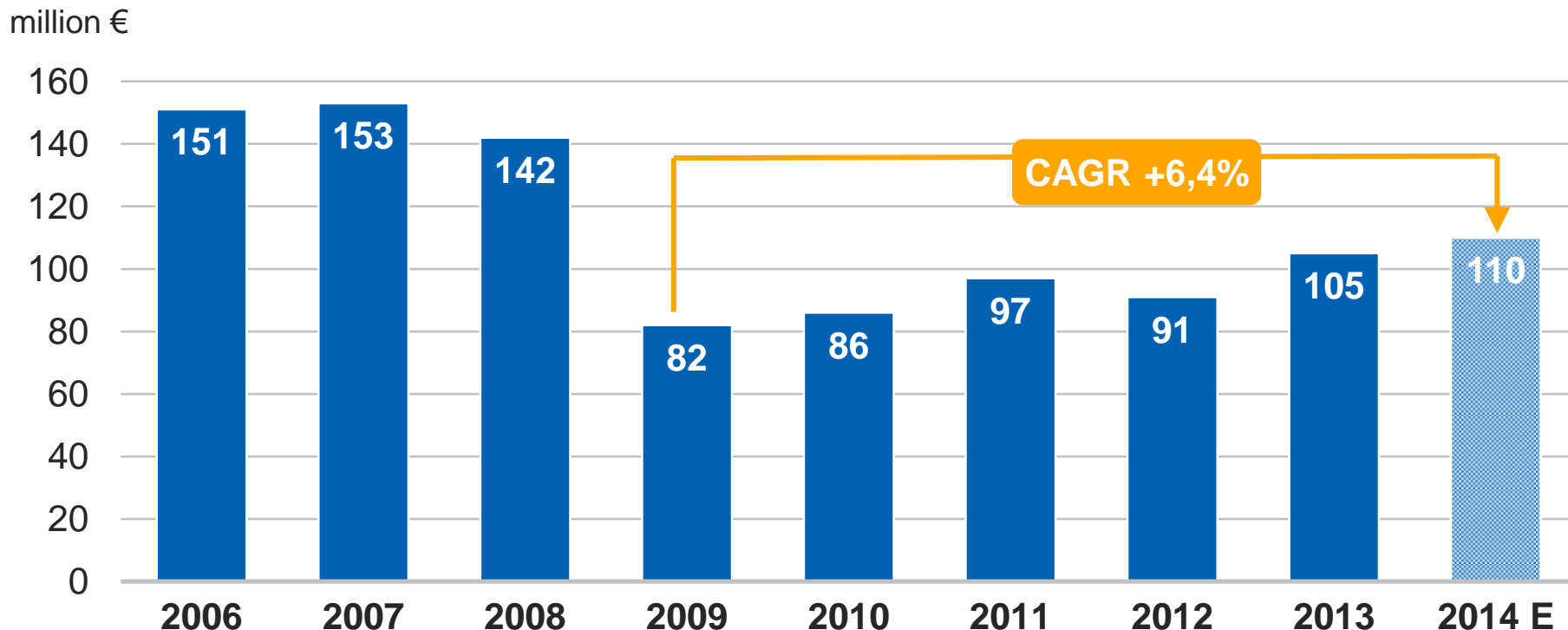
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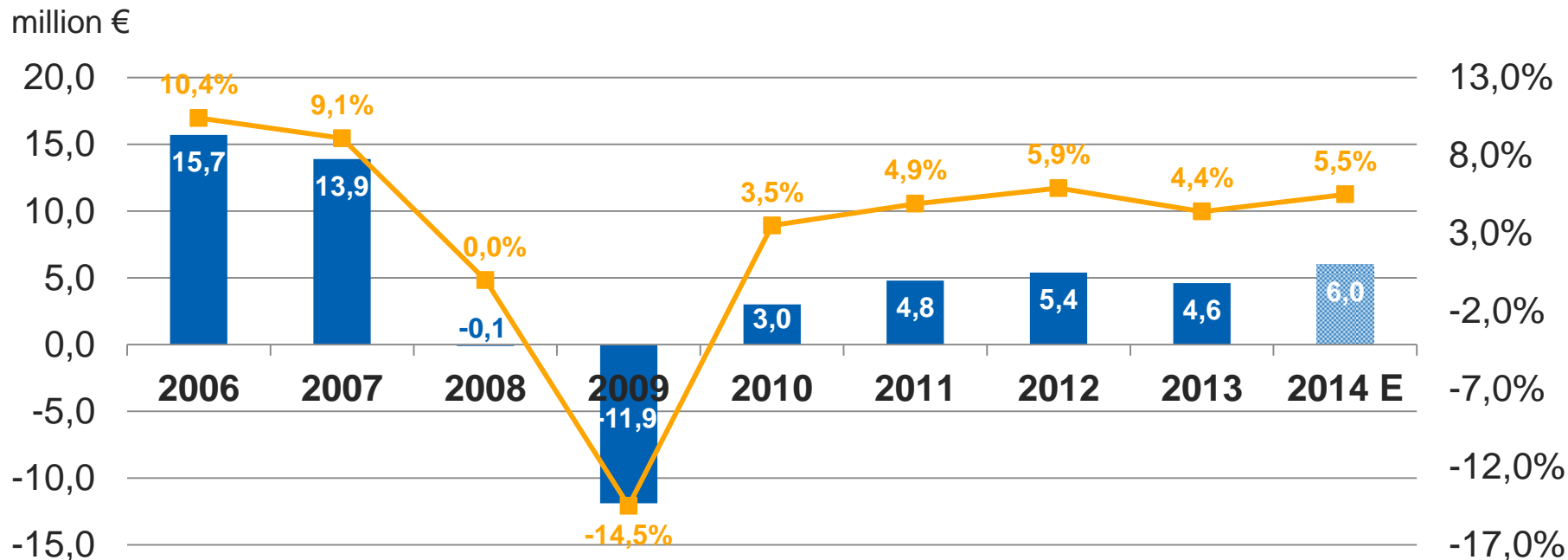
4 technotrans share

Group finances - turnover development since 2006



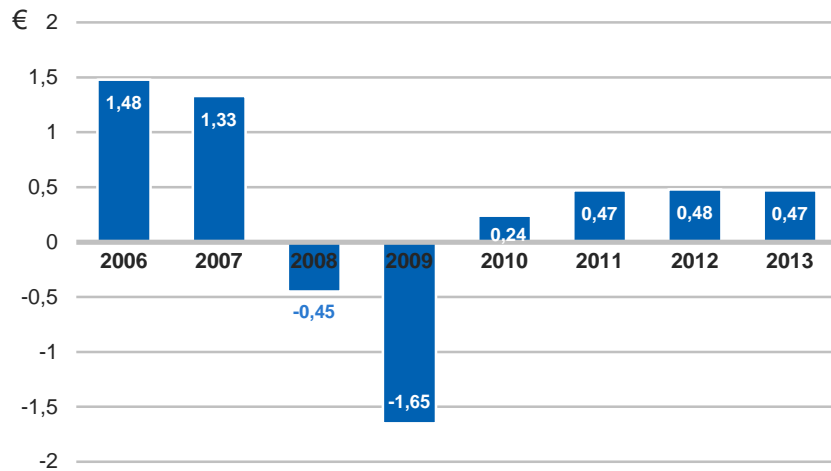
technotrans grows continuously after the crisis with a broad ermix of banches

Group finances – EBIT/EBIT-margin development since 2006

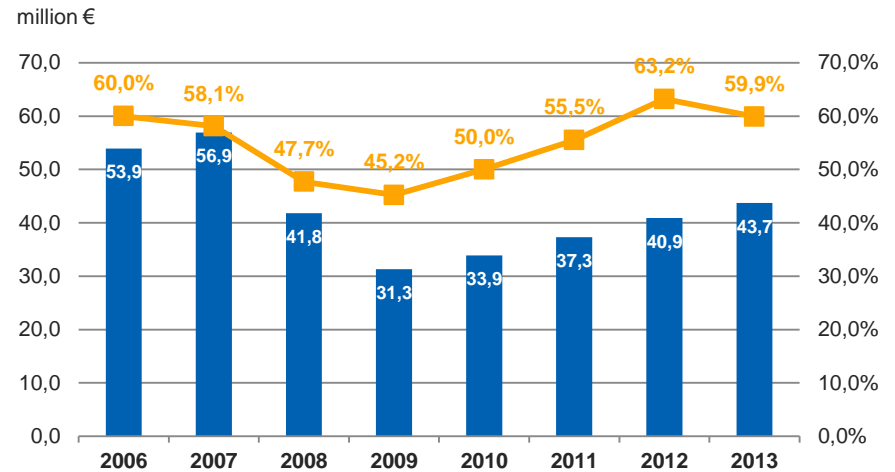


stable operational results support the strategic repositioning

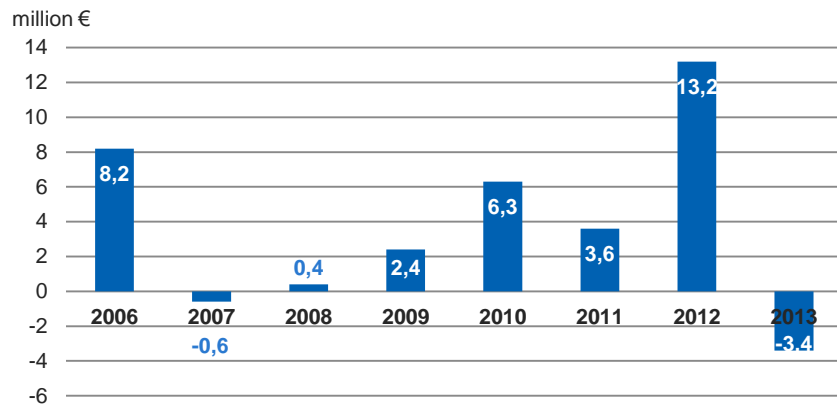
EPS – Earnings per Share



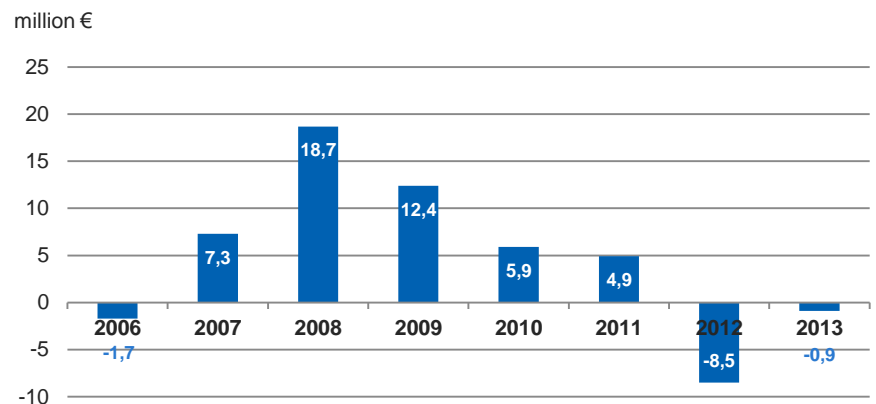
Equity/Equity ratio



Free Cash Flow

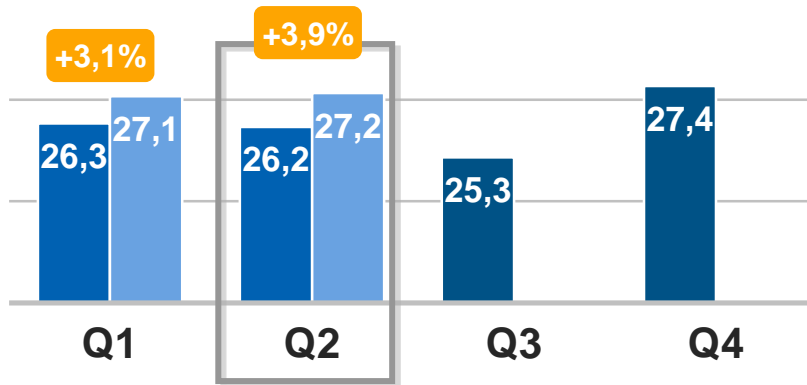


Net debt

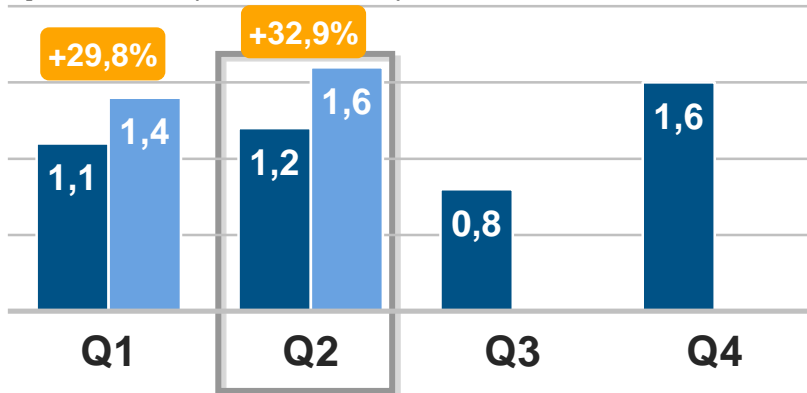


Turnover and EBIT by quarters

turnover development 2013/2014
quarters (in million €)



EBIT-development 2013/2014
quarters (in million €)



- technotrans grows according to plan

Q2 2014

turnover +3,9%, EBIT +32,9%

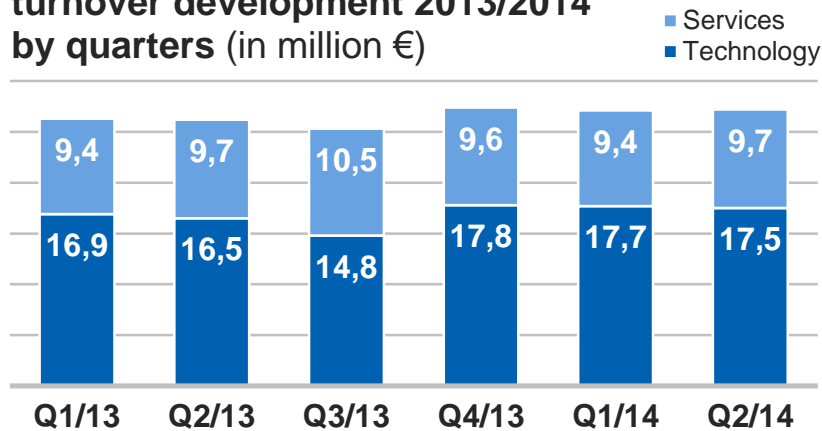
turnover share outside the printing industry > 35%

- Q2 2014

EBIT-margin reaches 5,8%
(previous year: 4,5%)

Turnover and EBIT by segments

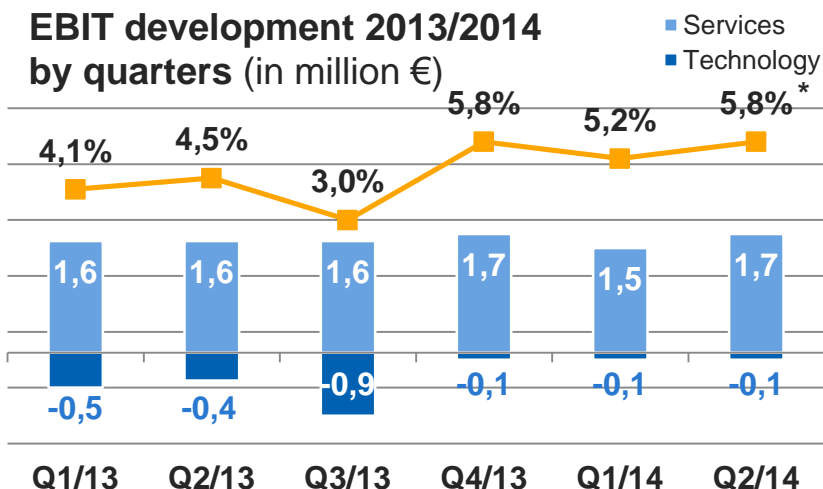
turnover development 2013/2014
by quarters (in million €)



- technology (64,8%)**
 growth of turnover +5,3% through a successful expansion of activities in the new markets, business from print continues to decline

segment result almost nearly balanced out -0,2 million € (EBIT-margin -0,7%)

EBIT development 2013/2014
by quarters (in million €)



- services (35,2%)**
 turnover of 19,1 million € remains at previous year's level

Segment result stable at 3,2 million € (EBIT-margin = 16,8%)

* EBIT-margin in total

Key figures at a glance

Earning figures (in T€)	Q1-Q2 2013	Q1-Q2 2014	Δ in %
Turnover	52,450	54,286	+3,5
EBITDA	3,943	4,397	+11,5
EBIT	2,258	2,968	+31,4
EBIT-margin in %	4,3%	5,5%	
Net profit for the period*	1,413	1,844	+30,5
Net profit per share	0,22	0,28	+29,9

* Profit attributable to technotrans AG shareholders

Cashflow key figures (in T€)	Q1-Q2 2013	Q1-Q2 2014	Δ in %
Operational cashflow	0,089	3,126	
CF from investing activities	-5,110	-1,943	
CF from financing activities	2,666	-2,013	
Free Cash Flow	-5,021	1,183	
Cash and cash equivalents	16,339	15,853	-8,5

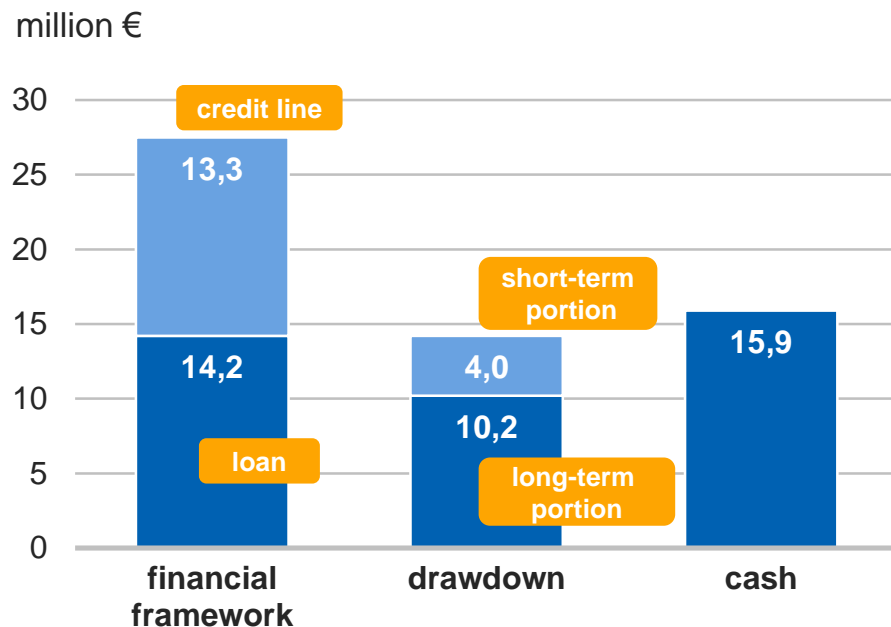
Balance sheet figures (in T€)	Q2 2013	Q2 2014	Δ in %
Balance sheet capital	76,521	75,550	-1,3
Equity	42,671	44,360	+4,0
Equity ratio in %	55,8%	58,7%	
Net debt	-0,064	-0,8	
Working Capital	27.706	27.717	+/-0

Other key figures (in €)	Q1-Q2 2013	Q1-Q2 2014	Δ in %
Employees	772	770	-0,3



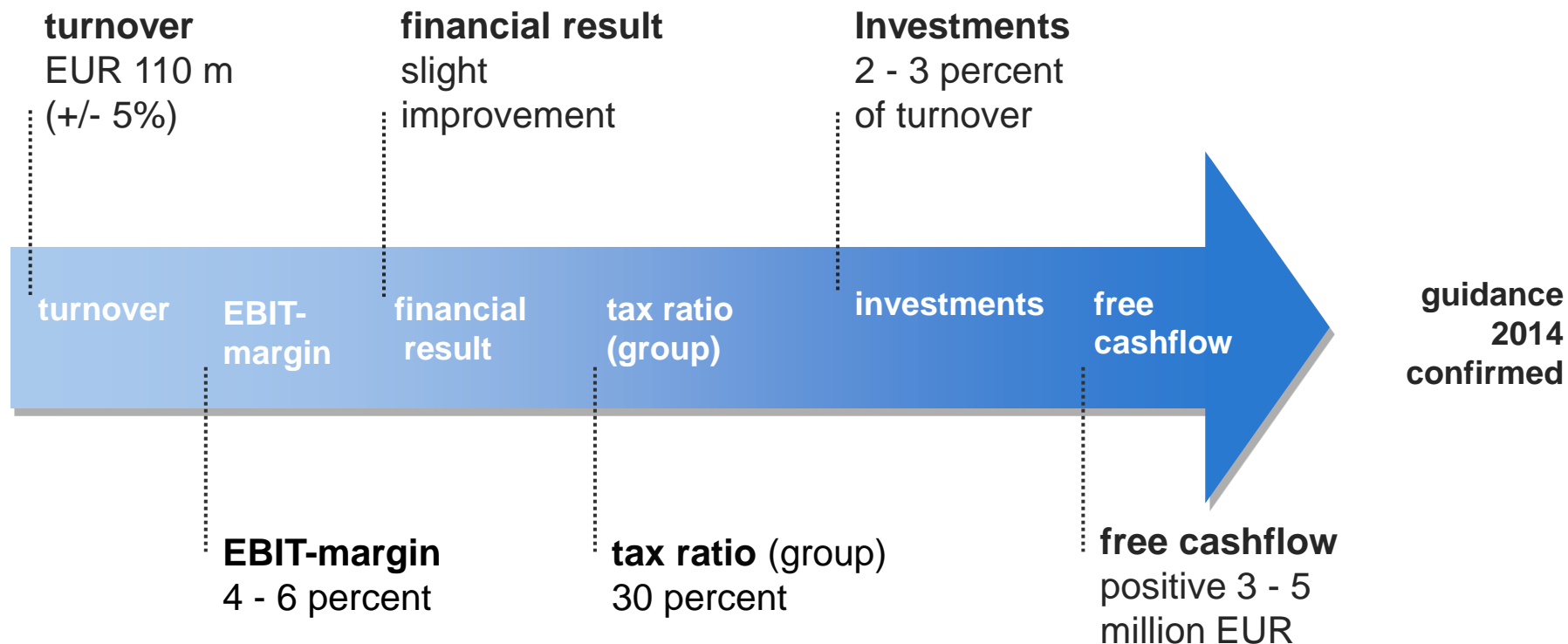
Profit situation on plan, stable equity ratio, free cashflow significantly improved

Stabile financial framework



- comfortable room in order to finance the ongoing business operations as well as potential acquisitions
- at the moment no drawdown of the assured and granted creditlines (no Covenants)
- balanced terms of the loans received (secured)
- net liquidity 0,8 million €
- weighted average borrowing rate 2,9 percent p.a.

technotrans group: outlook 2014



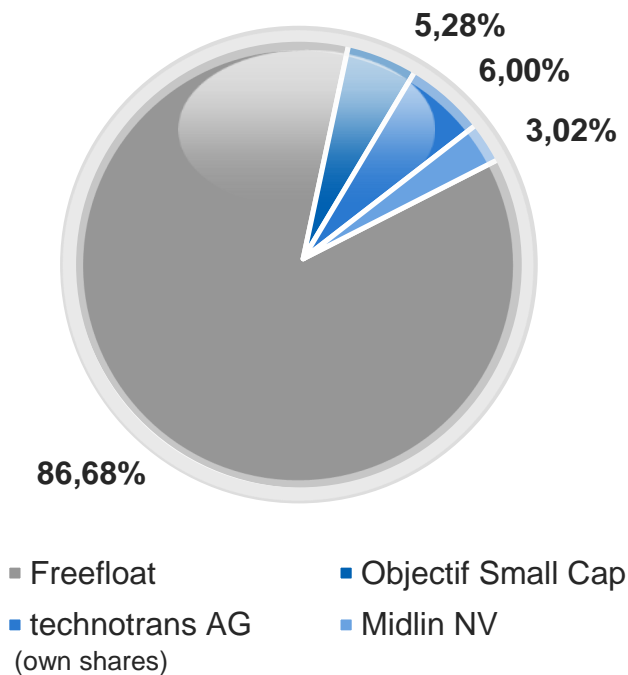
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Overview



Key data technotrans share

ISIN/Code	DE000A0XYA7/AOXGA
establishment/IPO	1970/1998
financial year	01.01. – 31.12.
share capital	6.907.665,00
number of shares	6.907.665,00
number of shares (free float)	6.493.474
stock markets	XETRA, Frankfurt
designated Sponsors	Bankhaus Lampe
index	Prime Standard

director's holdings

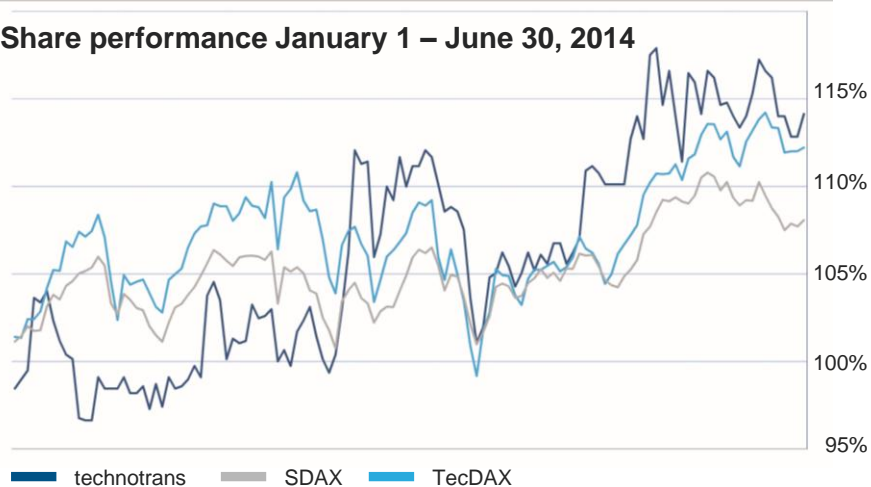
Henry Brickenkamp	47.037
Dirk Engel	15.000
Christof Soest	16.764
supervisory board	70.429



market capitalisation:
as of June 30th, 2014
EUR 61 million

Share performance and analyst estimates

Share performance January 1 – June 30, 2014



- 2013 dividend: 0,20 €
previous year: 0,12 €
- dividend policy: distribution of approx. 50 percent of the consolidated net earnings for the year 2014

Banks as well as investment companies confirm a good potential for the share's development



Research

18.03.2014	Bankhaus Lampe buy	Gordon Schönell price target 11,00
29.04.2014	HSBC overweight	Richard Schramm price target 10,00
11.03.2014	Montega buy	Thomas Rau price target 13,00
14.08.2014	Warburg Research buy	Eggert Kuls price target 10,50

calendar

2014-08-22	Interim Report (1-6/2014)
2014-11-07	Interim Report (1-9/2014)
2015-03-10	Annual Report 2014
2015-05-08	Interim Report (1-3/2015)
2015-05-13	Annual General Meeting 2015



Disclaimer

Any forward-looking statements contained in this presentation represent our best judgement as to what will occur in the future. The Company's actual results could differ materially from those presented and will depend on a number of competitive and economic factors, some of which will be outside the control of the company.