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# Agenda



- I. HIGHLIGHTS H1-2020
- II. PORTFOLIO AND OPERATING PERFORMANCE
- III. FINANCIAL PERFORMANCE
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# Strong performance in a challenging economic environment Targeting upper half of guidance after acquisitions



# Financials

- FFO I +13.8% to €194.6m
- EBITDA-Margin 76.4%
- LTV 34.4%/pro forma LTV ~40%<sup>1</sup>
  - 8.0y for 1.35%
- NAV ps €117.23/ pro forma NAV ps €113.632

# Operations 🔘



- Net cold rent +5.3%
- L-f-l rental growth +2.6%
- L-f-I vacancy 3.3% (-30bps)
- 7.500 units acquired along our criteria



- Green electricity offering for 98% of our apartments
- 223 new rental contracts with system critical workers<sup>3</sup>
- Dividend proposal of €3.60 confirmed
- New management team complete

# Strong performance in H1-2020 ✓

FY 2020 FFO I pointing to upper half of €370m – €380m guidance range

Minimal Corona effect YTD

Broadened regional footprint – 8% of units now outside NRW Strong financial profile maintained – in line with strategy

LTV of ~40% taking the ~7,500 units acquisition as well as a full cash dividend payment into account.

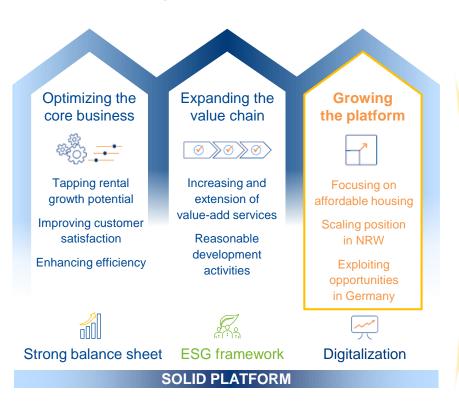
Adjusted for upcoming €3.60 dividend payment, assuming full cash dividend.

E.g. nurses, fire fighters etc..

# We act along our strategy



#### Our strategy



# Growing the platform



- LEG to focus on German residential
- LEG as best owner for affordable living assets
- Disciplined execution along our growth strategy:
  - NRW acquisitions to add to scale immediately
  - Growth outside NRW in adjacent states:
    - Entry via orange and green markets
    - At least 1,000 units per location to put own staff on the ground

Source: Company presentation.

# In line with our acquisition criteria and offering up-side potential gewohnt gut.



Residential Portfolio	Total price	GAV/ sqm	Region		In-place rent/sqm	Vacancy rate	LEG market cluster <sup>1</sup>	Net cold rent p.a	Multiple	FFO p.a.	Transfer
Portfolio	1		Rhine- Neckar	1,964	€6.11	1.7%	High growth/Stable				
			Brunswick	1,533	€5.83	3.6%	High growth				
			Koblenz region	1,504	€5.53	1.3%	Stable				
			Hanover/ Laatzen	1,215	€5.94	2.2%	High growth				
			Cologne	164	€8.90	10.8%	High growth				
								€30.2m			1 Nov <sup>4</sup>
Portfolio	2		Flensburg	1,075	€5.79	3.0%	Stable				
								€4.9m			1 Aug
Total 1+2	€767m	€1,540		7,455	<b>~€</b> 5.92	~2.6%	High growth/Stable (55%/45%)	€35.1m	21.9x	€21m	
vs. LEG on I-f-I basis <sup>2</sup>		€1,664			~€6.20	~2.5%			22.5x		

#### Key value drivers

- Modernisation
- Rent increases
- ~1/3 of portfolio subsidised and coming off restriction over time<sup>3</sup>

Expected.

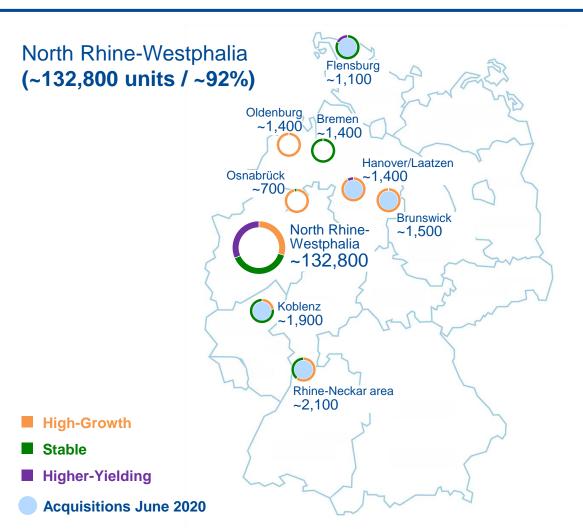
LEG clusters its markets into high growth, stable and higher yielding markets.

Based on LEG KPI's as of 30 June 2020 and assuming same portfolio split of 55% high growth and 45% stable markets.

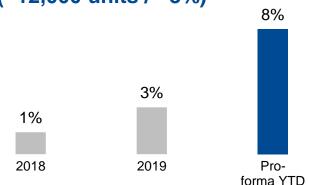
See also slide 34 for more information on the subsidised units.

# Portfolio acquisitions in June 2020 Growing our footprint outside NRW...





Outside North Rhine-Westphalia<sup>1</sup> (~12,000 units / ~8%)



#### Following our investment criteria

Asset class affordable living



Entry via orange and green markets



>1,000 units per location



Including ~7,500 units acquired in June 2020.

# ... and significantly increasing our addressable market

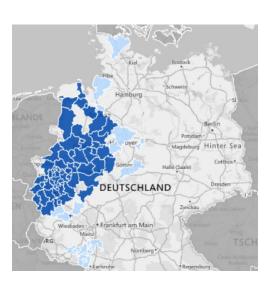


**LEG 30 June 2019** 



Inhabitants: 19.5m No. of households: 9.4m

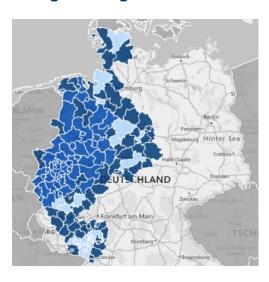
LEG 30 June 2020 + June 2020 acquisitions



24.5m (+26%) 12.2m (+30%)

**LEG 30 June 2020** 

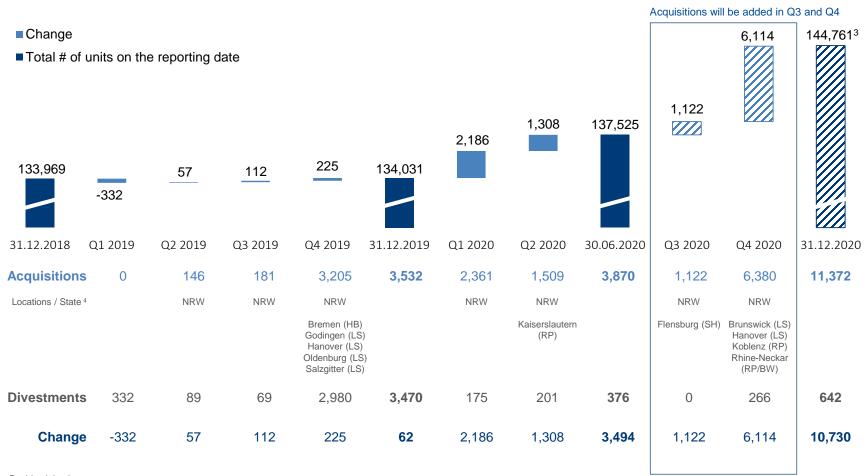
- + June 2020 acquisitions
- + neighbouring districts



35m (+78%) 17m (+82%)

# Portfolio transactions based on date of transfer of ownership<sup>1,2</sup>





Residential units.

<sup>2</sup> Note: The date of the transaction announcement and the transfer of ownership are usually several months apart. The number of units may therefore differ from other disclosures, depending on the data basis.

Pro-forma number of residential units including ~7,500 units acquired in June 2020, transfer of ownership expected in Q3 and Q4 2020. Subject to change should additional acquisitions and/or disposals occur.

BW = Baden-Wurttemberg, HB = Bremen, LS = Lower Saxony, NRW = North Rhine-Westphalia, RP = Rhineland-Palatinate, SH = Schleswig-Holstein.

# Covid-19 update: Catalyst for new ways to do business amidst limited business impact



#### Impact on rental growth: ~50bps1

- Voluntary suspension of Mietspiegel rent increases: ~20bps
   → Resumed in Q3/ effective in Q4
- Postponement of modernisation measures in H1: ~30bps

#### Deferral of rents

- <1% of units</p>
- Minor liquidity effect with <€1m</p>

#### Positive letting performance

- Improving level of new lettings throughout Q2 shows demand for affordable product
- Lower number of terminations drives additionally positive performance



#### Capex spending

- Investment push to make use of lowered VAT and available craftsmen capacities
- Focus on turn cost measures to realize additional value potential

# Shift towards digital on operations

- Virtual and full self-serviced viewings for prospective tenants
- Enabling employees to work from home up to 100%

#### Acquisitions

 Markets re-opened quickly with ongoing demand from active and new investors

#### Balance sheet/ financing

- Successful placement of €823m equity/ convertible to finance portfolio acquisition and preserve strong balance sheet
- Successfully tapped credit markets at peak of crisis for €250m debt at very attractive costs

# Agenda

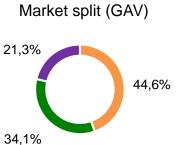


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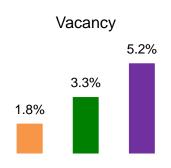


# Positive rent development across all market clusters









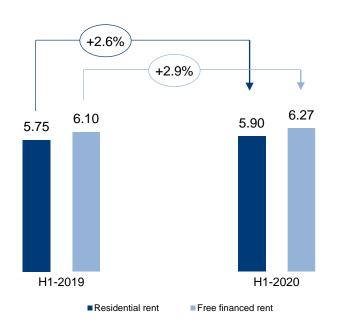
Markets	Tota	al Portfolio	Hi	gh-Growth		Stable	High	er-Yielding
	H1-2020	$\Delta$ (YOY)						
# of units <sup>1</sup>	137,525	+2.9%	41,936	+5.8%	53,278	+4.4%	42,191	-1.9%
GAV Residential Assets (€m)	12,513	+16.3%	5,579	+13.4%	4,262	+23.4%	2,661	+20.1%
In-place rent (sqm), I-f-I	€5.90	+2.6%	€6.70	+2.8%	€5.58	+3.0%	€5.42	+1.9%
EPRA-Vacancy, I-f-I	3.3%	-30 bps	1.8%	0 bps	3.3%	-20 bps	5.2%	-70 bps

Incl. 120 units intended for disposal.

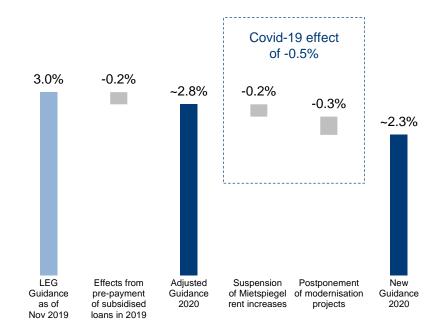
# +2.6% I-f-I rental growth in H1



# L-f-l rent development (€/sqm/month)



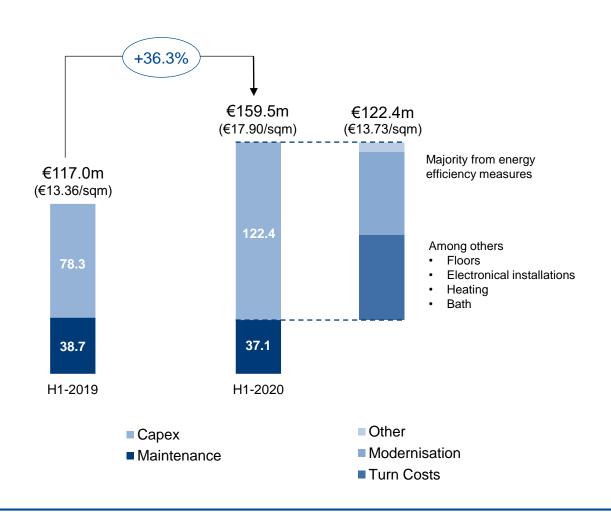
### Aiming for ~2.3% I-f-I rental growth for 2020



- Performance of free financed units demonstrates strong underlying fundamentals
- Some negative effects from Corona due to Mietspiegel rent increase suspension and postponed modernisation projects
- Rent restricted units: +1.6% year-on-year (like-for-like) due to cost rent adjustment in January 2020
- High exposure to structural growth markets and respective commuter belts supports strong performance

# Ongoing focus on growth and energy efficiency





- Investments increased c.36% year-over-year due to strong increase in line with value enhancing capex
- H1 increase mainly driven by energy efficient modernisation as well as value-enhancing turn-cost spending

# Agenda

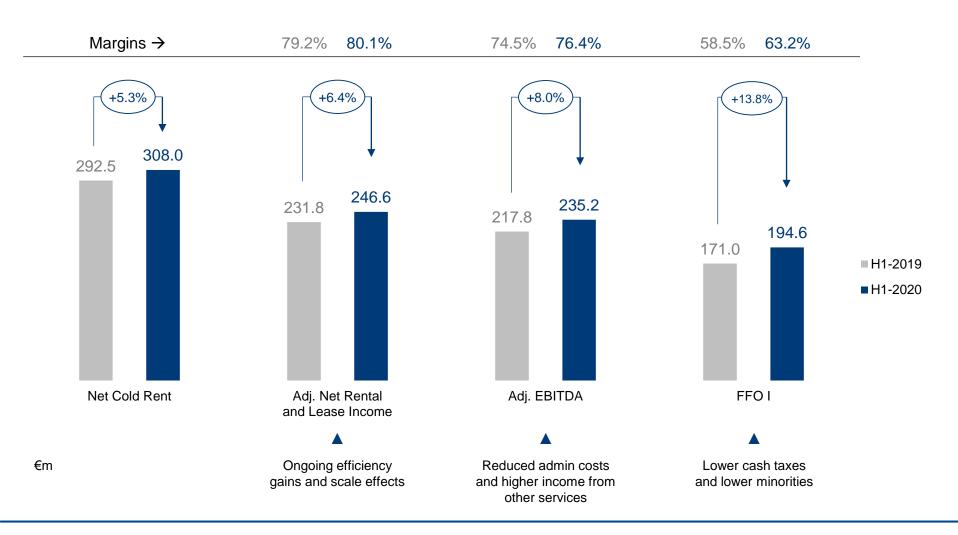


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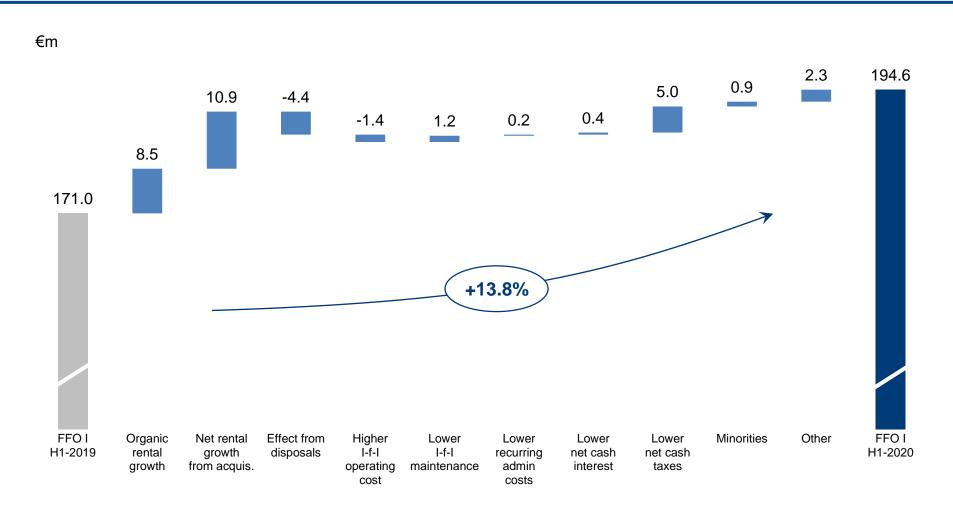
# Margin expansion story continues





# Financial Performance FFO bridge H1-2020 Increase of +€23.6m (+13.8%)

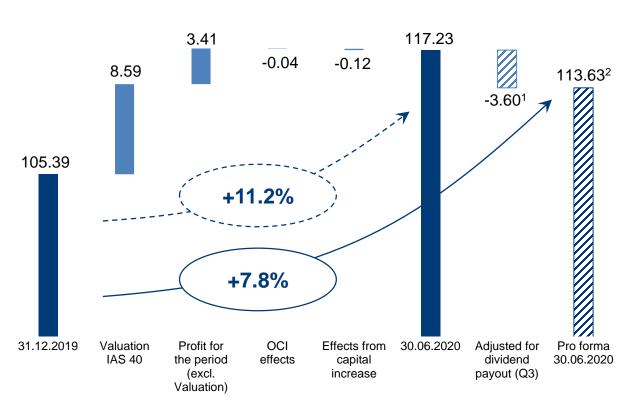




# EPRA Net Asset Value of €117.23 per share/ Pro forma of €113.63<sup>2</sup>



#### Adj. EPRA NAV ps (in €)



- Benefitting from €593m revaluation gains
- Strong H1 profit contribution
- Minor effects from OCI and the capital increase
- Adjusted for the €3.60 dividend (to be paid in Q3), the pro forma NAV ps stands at €113.63, i.e. 8% above yearend 2019 level

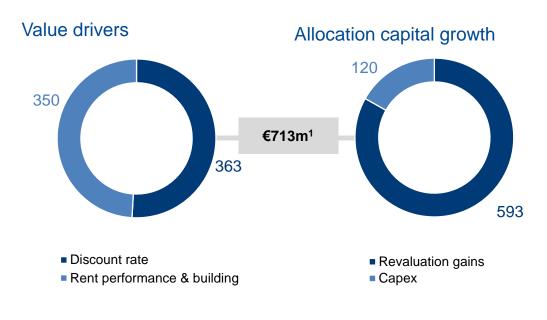
Assuming full cash payout.

<sup>2</sup> Pro forma EPRA NAV per share excluding dividend.

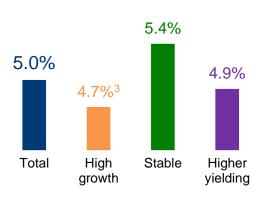
# Valuation uplift driven by letting performance and yield compression



#### Breakdown revaluation gains €m







- Yield compression (especially stable markets) and broad-based strong letting performance drive portfolio values
- Adjustment of discount rate from 4.8% in 2019 to 4.7% in H1 2020 (cap rate from 6.05% to 5.9%)
- Change in Gross Asset Value, I-f-I.
- North Rhine-Westphalia.
- 3 Lower Saxonv: 4.1%.

# Portfolio valuation: With €1,427/sqm @4.8% gross yield still at attractive levels in absolute and relative terms



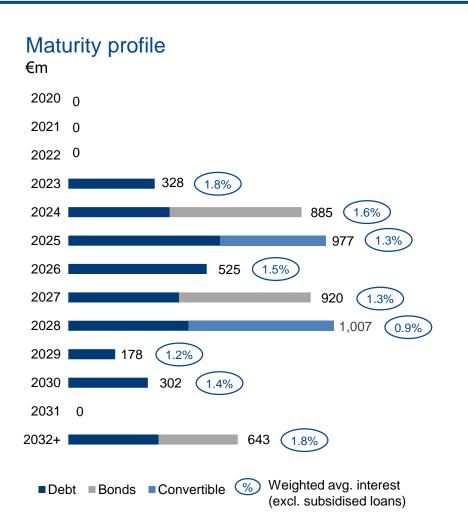
Market segment	Residential Units	GAV Residential Assets (€m)	GAV/ sqm (€)	Gross yield	In-Place Rent Multiple	Market Multiples <sup>1</sup>	GAV Commercial/ Other (€m)	Total GAV (€m)
High- Growth Markets	41,936	5,579	1,992	4.0%	25.2x	21.4x	268	5,846
Stable Markets	53,278	4,262	1,264	5.2%	19.2x	17.1x	139	4,401
Higher-Yielding Markets	42,191	2,661	1,028	6.1%	16.5x	15.0x	86	2,746
Total Portfolio <sup>2</sup>	137,525	12,513	1,427	4.8%	20.7x	18.2x	493	13,006

Estimated rental values as of 30 June 2020.

Incl. 120 units intended for disposal.

# Strong financial profile maintained with successful financings





#### H1 highlights

- RCFs increased to €400m
- Successful growth financing via convertible bond (€550m) and capital increase (€273m)
- Increased maturity and reduced interest costs
- No significant maturities until 2023

#### Average debt maturity (years)



### Average interest costs



#### Loan-to-value



Pro forma LTV taking the ~7.500 units acquisition as well as a full cash dividend payment into account.

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# FFO I Guidance 2020 narrowed to upper half of range



# Financials

- FFO I upper half of €370m – 380m
- EBITDA-Margin ~74%
- LTV 40 43%
- Dividend 70% of FFO I

# **Operations**



- L-f-l rental growth ~2.3%¹ (<2.8%)
- L-f-l vacancy slightly decreasing¹ (unch.)
- Investments ~38 40€/sqm¹ (~31-33€/sqm)
- Total acquisitions >7,000 units (~7,000 units)

#### ESG



- Energy efficient modernisation of c.3% of the portfolio p.a.
- Development of TCFD reporting
- New compensation structure for board members reflecting also ESG criteria in STI-plan and LTI-plan<sup>2</sup>

Subject to possible future effects of the Covid-19 pandemic.

<sup>2</sup> Proposal to AGM for new payment structure to be put in place from January 2021 onwards.

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# Management Team complete since July 2020









#### Lars von Lackum CEO

Strategy, M&A, Organisation and Digitisation

-Legal and Human Resources

Management & Supervisory Board Office

Legal, Compliance and Internal Audit

Human Resources

Corporate Communications

-Acquisition

New construction

-IT

#### Susanne Schröter-Crossan **CFO**

Investor Relations

Finance & Controlling

Risk Management

Portfolio Management

Accounting & Taxes

#### Dr. Volker Wiegel COO

-Asset and Property-Management

Commercial Management

Neighbourhood Management

**Property Management** 

Modernisation

Central Procurement

Receivables Management

Rent Management

Operating Expenses Management

-TechnikServicePlus GmbH

-EnergieServicePlus GmbH

With LEG since 2019 With LEG since 2020 With LEG since 2013

### Appendix – H1-2020

# Key figures



Operating results		H1-2020	H1-2019	%/bp
Net cold rent	€m	308.0	292.5	5.3
Net rental and lease income	€m	239.5	225.9	6.0
EBITDA adjusted	€m	235.2	217.8	8.0
FFO I	€m	194.6	171.0	13.8
FFO I per share	€	2.82	2.71	4.1
FFO II	€m	193.4	169.4	14.2
EBITDA margin (adj.)	%	76.4	74.5	190 bp
FFO I margin	<u>%</u>	63.2	58.5	470 bp
Portfolio		30.06.2020	30.06.2019	+/- %/bp
Residential units	number	137,525	133,694	2.9
In-place rent (I-f-I)	€/sqm	5.90	5.75	2.6
Capex	€m	122.4	78.3	56.3
Maintenance	€m	37.1	38.7	-4.1
EPRA vacancy rate (I-f-I)	%	3.3	3.6	-30 bp
Balance sheet		30.06.2020	31.12.2019	+/- %/bp
Investment properties	€m	13,042.9	12,031.1	8.4
Cash and cash equivalents	€m	1,177.6	451.2	161.0
Equity	€m	6,812.6	5,933.9	14.8
Total financing liabilities	€m	5,724.3	5,053.8	13.3
Current financing liabilities	€m	420.5	474.9	-11.5
Net debt	€m	4,518.1	4,570.8	-1.2
LTV	%	34.4	37.7	-330 bp
LTV adjusted1	%	~40%		
Equity ratio	%	46.4	45.9	+50 bp
Adj. EPRA NAV, diluted	€m	8,367.9	7,273.0	15.1
Adj. EPRA NAV per share, diluted	€	117.23	105.39	11.2
Pro forma EPRA NAV per share, diluted, dividend adjusted <sup>2</sup>	€	113.63	105.39	7.8

Taking the ~7,500 units acquisition as well as a full cash dividend payment into account.

# **EPRA-Net Asset Value**



€m	30.06.2020	31.12.2019
Equity (excl. minority interests)	6,788.2	5,909.9
Effect of exercising options, convertibles and other rights	26.1	26.1
NAV	6,814.3	5,936.0
Fair value measurement of derivative financial instruments	101.9	84.0
Deferred taxes <sup>1</sup>	1,535.1	1,336.4
EPRA-NAV	8,451.3	7,356.4
Number of shares fully-diluted incl. convertible (m)	71,380	69.010
EPRA-NAV per share in €	118.40	106.60
Goodwill resulting from synergies	83.4	83.4
Adjusted EPRA-NAV (excl. goodwill)	8,367.9	7,273.0
Adjusted EPRA-NAV per share in €	117.23	105.39
Q3 2020 dividend payment <sup>2</sup>	3.60	-
Pro forma EPRA-NAV per share in €, dividend adjusted	113.63	105.39

- €592.7m revaluation
- €269.6m capital increase
- Dividend payment postponed to Q3-2020

- Gross yield of 4.8% (thereof free financed portfolio: 5.0%) and value per sqm (€1,427) still reflect decent gap to recent portfolio transactions
- Value of services business not included in NAV
  - Scenario: additional value approx. €5.30 €8.00 per share (FY 2019; discount rate of 4.0% - 6.0%)

<sup>1</sup> And goodwill resulting from deferred taxes on EPRA-adjustments.

<sup>2</sup> Taking a full cash dividend payment into account.

# FFO calculation



€m	H1-2020	H1-2019	
Net cold rent	308.0	292.5	• +€15.5m YOY/+5.3%
Profit from operating expenses	-1.6	-1.8	
Maintenance (externally-procured services)	-24.0	-25.4	Growth in staff costs mainly
Staff costs	-36.3	-32.1	due to additional FTE's
Allowances on rent receivables	-4.3	-4.3	(operations and for crafts services) and increased tariff
Other	2.7	1.3	Scrvices) and moreased tarm
Non-recurring project costs (rental and lease)	2.1	1.6	A II AIDL :
Recurring net rental and lease income	246.6	231.8	<ul> <li>Adj. NRI increased by</li> <li>+€13.6m YOY (+6.0%)</li> </ul>
Recurring net income from other services	4.5	1.9	, ,
Staff costs	-11.1	-15.4	Staff costs impacted by one-
Non-staff operating costs	-11.2	-8.0	time payments in H1-2019
Non-recurring project costs (admin.)	6.4	7.2	
Recurring administrative expenses	-15.9	-16.2	Admin. cost slightly reduced
Other income and expenses	-0.0	0.3	■ EBITDA increased by
Adjusted EBITDA	235.2	217.8	+€17.4m YOY (+8.0%)
Cash interest expenses and income	-38.6	-39.0	
Cash income taxes from rental and lease	-1.2	-6.1	Stable interest costs     (average costs in O2 2020)
FFO I (including non-controlling interests)	195.4	172.7	(average costs in Q2-2020: 1.35% vs. 1.60% in Q2-2019)
Non-controlling interests	-0.8	-1.7	despite higher debt volume
FFO I (excluding non-controlling interests)	194.6	171.0	
FFO II (including disposal of investment property)	193.4	169.4	
Capex-adjusted FFO I (AFFO)	72.2	92.7	

# Balance sheet



€m	30.06.2020	31.12.2019
Investment property	13,042.9	12,031.1
Other non-current assets	335.2	322.7
Non-current assets	13,378.1	12,353.8
Receivables and other assets	122.6	89.6
Cash and cash equivalents	1,177.6	451.2
Current assets	1,300.2	540.8
Assets held for sale	3.1	25.2
Total Assets	14,681.4	12,919.8
Equity	6,812.6	5,933.9
Non-current financing liabilities	5,623.3	4,856.8
Other non-current liabilities	1,825.0	1,654.2
Non-current liabilities	7,448.3	6,511.0
Current financing liabilities	101.0	197.1
Other current liabilities	319.5	277.8
Current liabilities	420.5	474.9
Total Equity and Liabilities	14,681.4	12,919.8

- Revaluation €592.7m
- Acquisitions €302.0m
- Capex €122.2m
- Cash flow from operating activities €150.1m
- Investing activities -€370.7m
- Financing activities €947.0m
  - Issue of convertible €544.0m
  - Capital increase €269.6m
  - Borrowing of bank loans €258.4m
  - Repayment of loans-€166.6m

# Appendix – H1-2020



Pro forma LTV in % <sup>1</sup>	~40.0	37.7
Loan to Value (LTV) in %	34.4	37.7
Property values	13,123.2	12,109.8
Prepayments for investment properties	77.2	53.5
Properties held for sale	3.1	25.2
Investment properties	13,042.9	12,031.1
Net Debt	4,518.1	4,570.8
Cash & cash equivalents	1,177.6	451.2
Excluding lease liabilities (IFRS 16)	28.6	31.8
Financial liabilities	5,724.3	5,053.8
€m	30.06.2020	31.12.2019

- Strong balance sheet with LTV of 34.4%
- Including recent acquisitions and upcoming dividend payment LTV will be at around 40%

Taking the ~7,500 units acquisition as well as a full cash dividend payment into account.

# Income statement



€m	H1-2020	H1-2019	
Net rental and lease income	239.5	225.9	<ul><li>Higher rental income</li><li>+€15.5m YOY/+5.3%</li></ul>
Net income from the disposal of investment property	-0.6	-0.4	1010.01111011110.070
Net income from the valuation of investment property	592.7	550.2	
Net income from the disposal of real estate inventory	-1.8	-1.2	
Net income from other services	3.0	0.6	
Administrative and other expenses	-24.4	-25.3	Recurring admin. costs     slightly reduced
Other income	0.0	0.2	ong, rousees
Operating earnings	808.4	750.0	Net income from fair value
Net finance costs	-53.8	-117.5	measurement of derivatives -€9.9m (H1-2019: -€67.6m)  ■ Slightly lower cash interests
Earnings before income taxes	754.6	632.5	(€38.6m; -€0.4m YOY) despite rising debt volume
Income tax expenses	-141.2	-163.4	Cash taxes FFO I -€1.2m,
Consolidated net profit	613.4	469.1	cash taxes from disposals -€0.9m

# Cash effective interest expense



€m	H1-2020	H1-2019	
Reported interest expense	45.7	52.1	
Interest expense related to loan amortisation	-6.1	-11.2	Previous year: early conversion of convertible
Interest costs related to valuation of assets/liabilities	-0.1	-0.4	bond, early repayment of subsidised loans and refinancing
nterest expenses related to changes in pension provisions	-0.6	-1.2	
Other interest expenses	0.1	0.1	
Cash effective interest expense (gross)	39.0	39.4	
Prepayment penalties	-0.4	-0.4	
Cash effective interest expense (net)	38.6	39.0	Interest coverage improved
			further (6.1x up from 5.6x YOY)

# Broadbased valuation uplifts continue across all market segments



#### Valuation uplift by markets (I-f-I), including commercial and other assets

	# of units	Valuation uplift H1-2020	Gross yield H1-2020
High-Growth Markets		4.7%	4.0%
Mettmann district	8,515	4.1%	4.2%
Münster	6,198	3.7%	3.5%
Düsseldorf	5,422	7.2%	3.8%
Stable markets		5.4%	5.2%
Dortmund	13,727	5.8%	4.5%
Mönchengladbach	6,442	5.7%	5.6%
Essen	3,372	4.9%	5.2%
Higher-yielding markets		4.9%	6.1%
Recklinghausen district	9,027	4.3%	5.9%
Duisburg	6,341	5.1%	5.8%
Märkischer Kreis district	4,608	5.6%	6.3%
Total portfolio		5.0%	4.8%

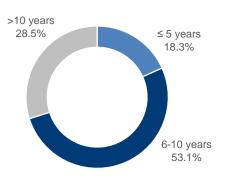
# Refinancing of subsidised loans lifting value



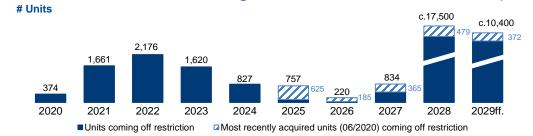
#### Rent Potential Subsidised Units

- Until 2028, c. 26,000 units<sup>1</sup> will come off rent restriction
- Units show significant upside to market rents
- The economic upside can theoretically be realised the year after restrictions expire, subject to general legal and other restrictions<sup>5</sup>

#### Around 72% of units1 to come off restriction until 2028

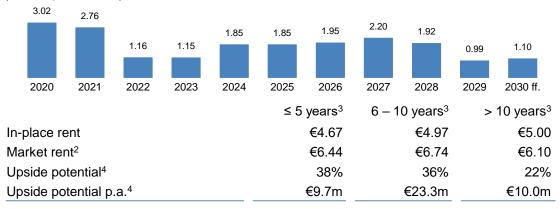


### Number of Units<sup>1</sup> Coming off Restriction and Rent Upside



#### Spread to Market Rent

(in €/sqm/month)



- Pro forma number of units including ~7,500 units acquired in June 2020, transfer of ownership expected towards end of 2020.
- 2 Employed by CBRE as indicator of an average rent value that could theoretically be achieved, not implying that an adjustment of the in-place rent to the market rent is feasible, as stringent legal and contractual restrictions regarding rent increases exist.
- 3 ≤5 years = 2020-2024; 6-10 years = 2025-2029; >10 years = 2030ff.
- 4 Rent upside is defined as the difference between LEG in-place rent and market rent (defined in footnote 1).
- 5 For example rent increase cap of 15% or 20% for three years.

# LEG additional creditor information



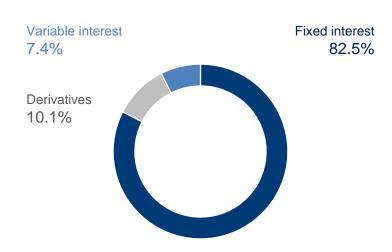
### Unsecured financing covenants

Covenant	Threshold	30.06.2020
Consolidated Adjusted EBITDA / Net Cash Interest	≥1.8x	5.7x
Unencumbered Assets / Unsecured Financial Indebtedness	≥125%	244%
Net Financial Indebtedness / Total Assets	≤60%	31%
Secured Financial Indebtedness / Total Assets	≤45%	21%

### Ratings (Moody's)

Туре	Rating	Outlook
Long Term Rating	Baa1	Stable
Short Term Rating	P-2	Stable

### Financing mix



### Key financial ratios

	30.06.2020	30.06.2019
Net debt / EBITDA	10.2x	10.9x
LTV	34.4%	40.0%

# Capital market financing Corporate bonds



	2017/2024	2019/2027	2019/2034
Issue Size	€500m	€500m	€300m
Term / Maturity Date	7 years / 23 January 2024	8 years / 28 November 2027	15 years / 28 November 2034
Coupon	1.250 % p.a. (annual payment)	0.875 % p.a. (annual payment)	1.625 % p.a. (annual payment)
Issue Price	99.409 %	99.356 %	98.649 %
Financial Covenants	<ul> <li>Net financial debt/ total assets ≤ 60%</li> <li>Secured financial debt/ total assets ≤ 45%</li> <li>Unencumbered assets/ unsecured financial debt ≥ 125%</li> <li>Adj. EBITDA/ net cash interest ≥ 1.8 x</li> </ul>		
ISIN	XS1554456613	DE000A254P51	DE000A254P69
WKN	A2E4W8	A254P5	A254P6

# Capital market financing Convertible bonds



	2017/2025	2020/2028
ssue Size	€400m	€550m
Term/ Maturity Date	8 years/ 1 September 2025	8 years/ 30 June 2028
Coupon	0.875% p.a. (semi-annual payment: 1 March, 1 September)	0.4% p.a. (semi-annual payment: 15 January, 15 July)
# of shares	3,411,377	3,542,673
nitial Conversion Price	€118.4692	€155.2500
Adjusted Conversion Price	€117.2547 (as of 31 May 2019)	€155.2500
ssuer Call	From 22 September 2022, if LEG share price >130% of the then applicable conversion price	From 5 August 2025, if LEG share price >130% of the then applicable conversion price
SIN	DE000A2GSDH2	DE000A289T23
WKN	A2GSDH	A289T2

## LEG share information



#### Basic data

Market segment: Prime Standard,

Stock Exchange: FrankfurtTotal no. of shares: 71,379,836

■ Ticker symbol: LEG

■ ISIN: DE000LEG1110

■ Indices: MDAX, FTSE EPRA/NAREIT, GPR 250,

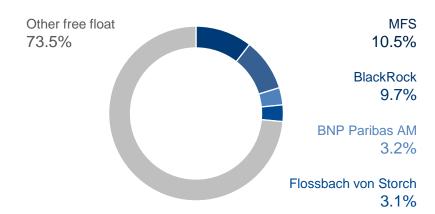
Stoxx Europe 600, DAX ESG, i.a. MSCI Europe ex UK, MSCI World ex USA,

MSCI World Custom ESG Climate Series

Weighting: MDAX 3.10% (30.06.2020)

EPRA 3.62% (30.06.2020)

#### Shareholder structure<sup>1</sup>



#### **Share price** (31.07.2020, indexed; 31.01.2013 = 100)



Source: LEG; shareholdings according to voting rights notifications; as at 14.07.2020.

# Financial calendar 2020



March	Report/Event	
9 <sup>th</sup>	Annual Report 2019	
May		
11 <sup>th</sup>	Quarterly Statement Q1 as of 31 March 2020	
August		
7 <sup>th</sup>	Quarterly Report Q2 as of 30 June 2020	
10 <sup>th</sup>	Virtual Roadshow London, Deutsche Bank	
13 <sup>th</sup>	Virtual Roadshow Amsterdam/Benelux, Morgan Stanley	
19 <sup>th</sup>	Virtual Annual General Meeting	
20 <sup>th</sup>	Virtual European Real Estate Conference, HSBC	
21 <sup>st</sup>	Virtual Roadshow Switzerland, Commerzbank	
25 <sup>th</sup>	Virtual Roadshow USA, Bank of America	
26 <sup>th</sup>	Virtual Roadshow Paris, Kepler Cheuvreux	
November		
12 <sup>th</sup>	Quarterly Statement Q3 as of 30 September 2020	

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