» EQS Group AG – The Global RegTech «

Earnings update +++ August 14, 2020 +++ Achim Weick, Founder and CEO & André Marques, CFO

» Agenda «

» COVID-19 Impact «

+ Positive

News & Disclosure
+26% news revenue (HY1 2020)

Webcasts
+98% video and audio webcasts revenue (HY1 2020)

Virtual Annual General Meetings
>50 AGMs due to new regulation (ytd)

- Negative

IPOs
Only six IPOs ytd

Sales Cycles
Some delays of pitches and longer sales cycles

Potential Bankruptcies
The longer the pandemic continues, the more bankruptcies there will be and the more customers we'll potentially lose

» Progress HY1 2020 «

Operating Leverage: Revenue* increases in HY1 2020 by 21%

Operating Expenses -2%*

€ 2.94 mln. newly acquired ARR (+126%)

New IR COCKPIT: 445 new SaaS-contracts (as of June 30, 2020)

EBITDA increases to € 3.0 mln. (HY1 2019: € -107 thousand*)

Revenue in the Compliance segment grew by +16%*

Revenue in the Investor Relations segment grew by +28%*

151 New SAAS CUSTOMERS (HY1 2019: 166)

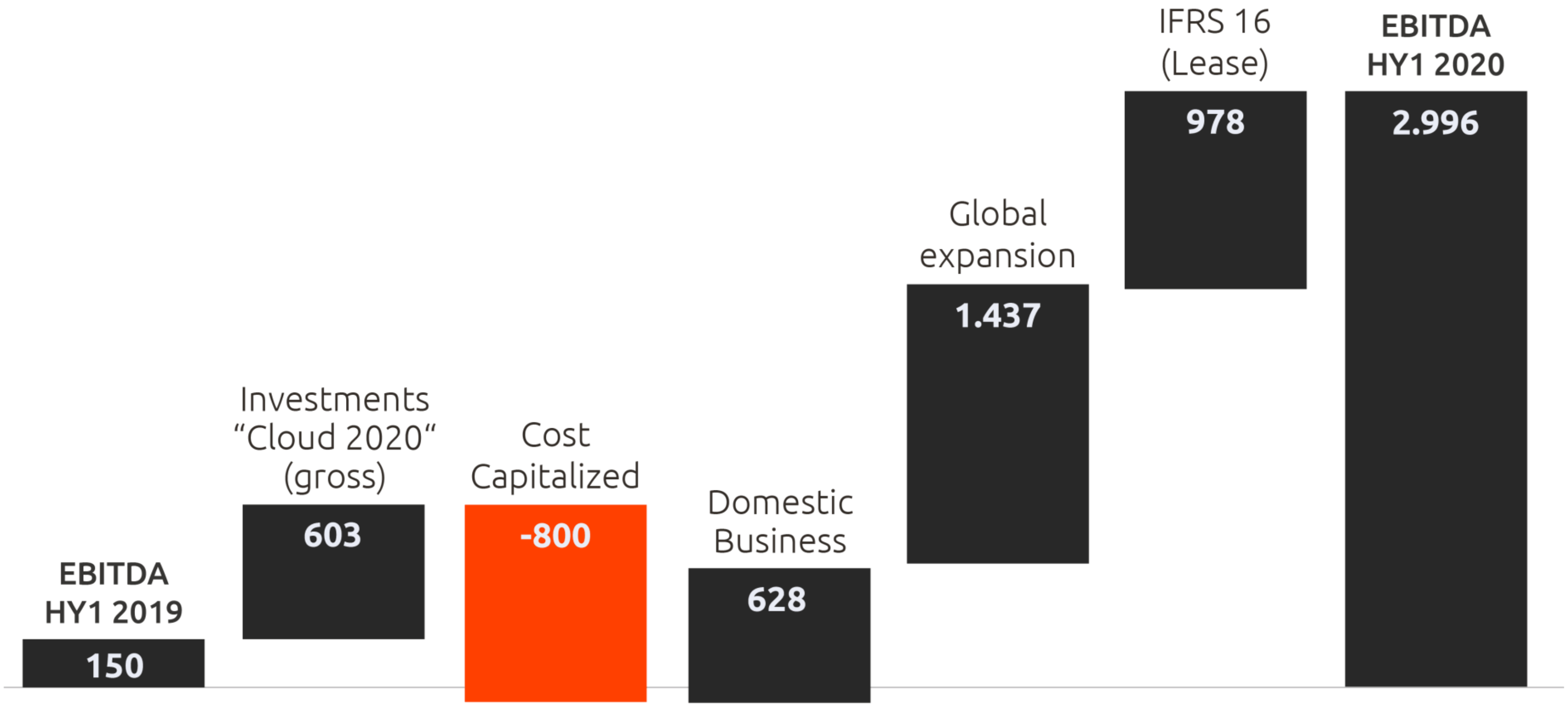
*Pro Forma excl. ARIVA.DE AG

» Key Figures HY1 2020 «

Key figures	*HY1 2020*	*HY1 2019*	*+/-*
Revenues*	18,454	15,206	+21%
Operating Expenses*	16,710	17,134	-2%
EBITDA*	2,996	-107	> +100%
EBITDA**	2,018	-763	> +100%
EBIT*	1,004	-1,712	> +100%
Group Earnings*	117	-2,131	> +100%
Free Cash Flow	2,980	-1,103	> +100%
Equity-Ratio (%)	52	45	-

* Pro Forma excl. ARIVA.DE AG
** Adjusted for IFRS 16
All figures in thousand Euro unless otherwise stated

» EBITDA-Bridge HY1 2020 (reported) «



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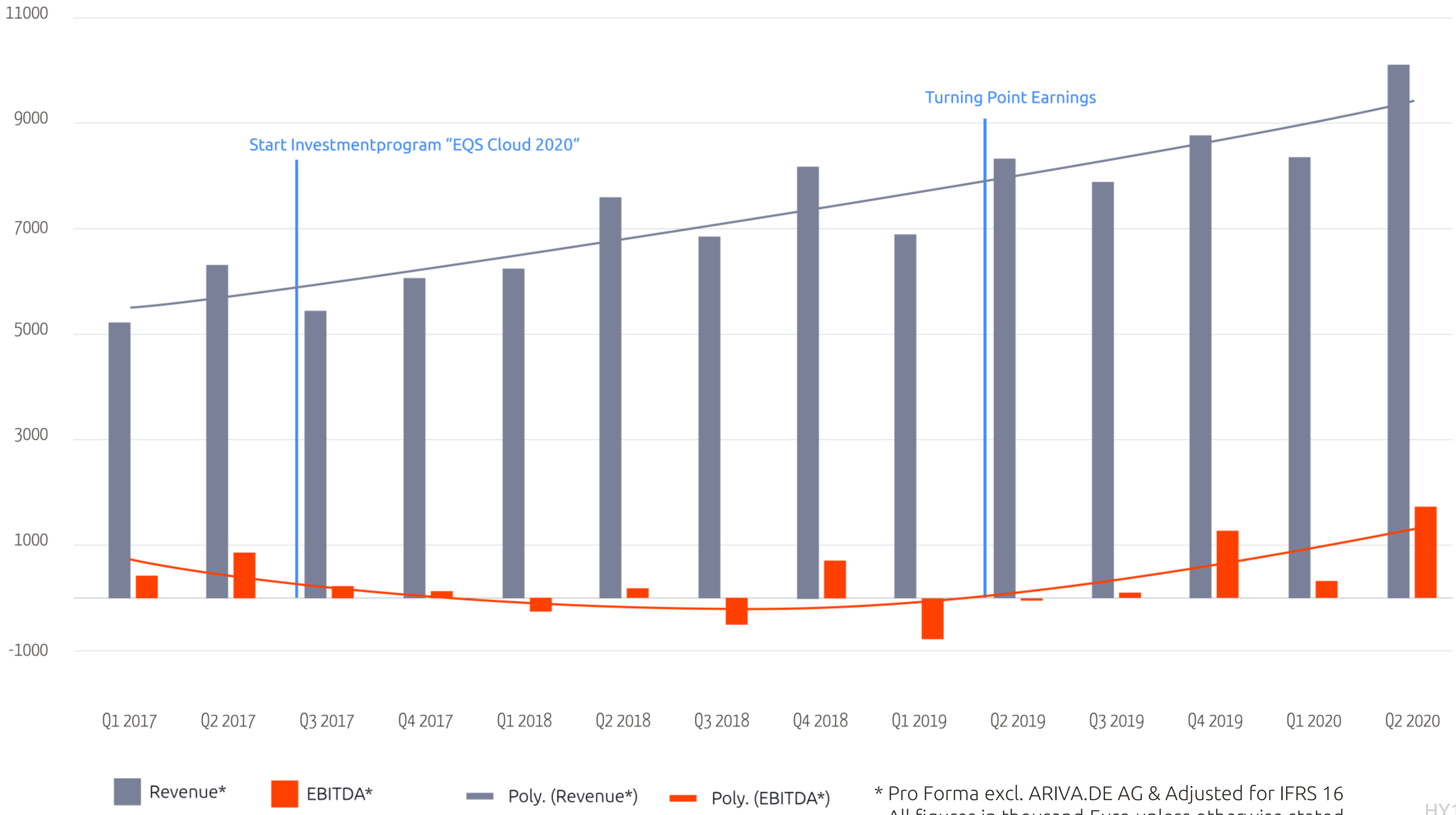
» Turning Point: Revenue vs. EBITDA «



* Pro Forma excl. ARIVA.DE AG & Adjusted for IFRS 16
All figures in thousand Euro unless otherwise stated

» Agenda «

» Our Believe «

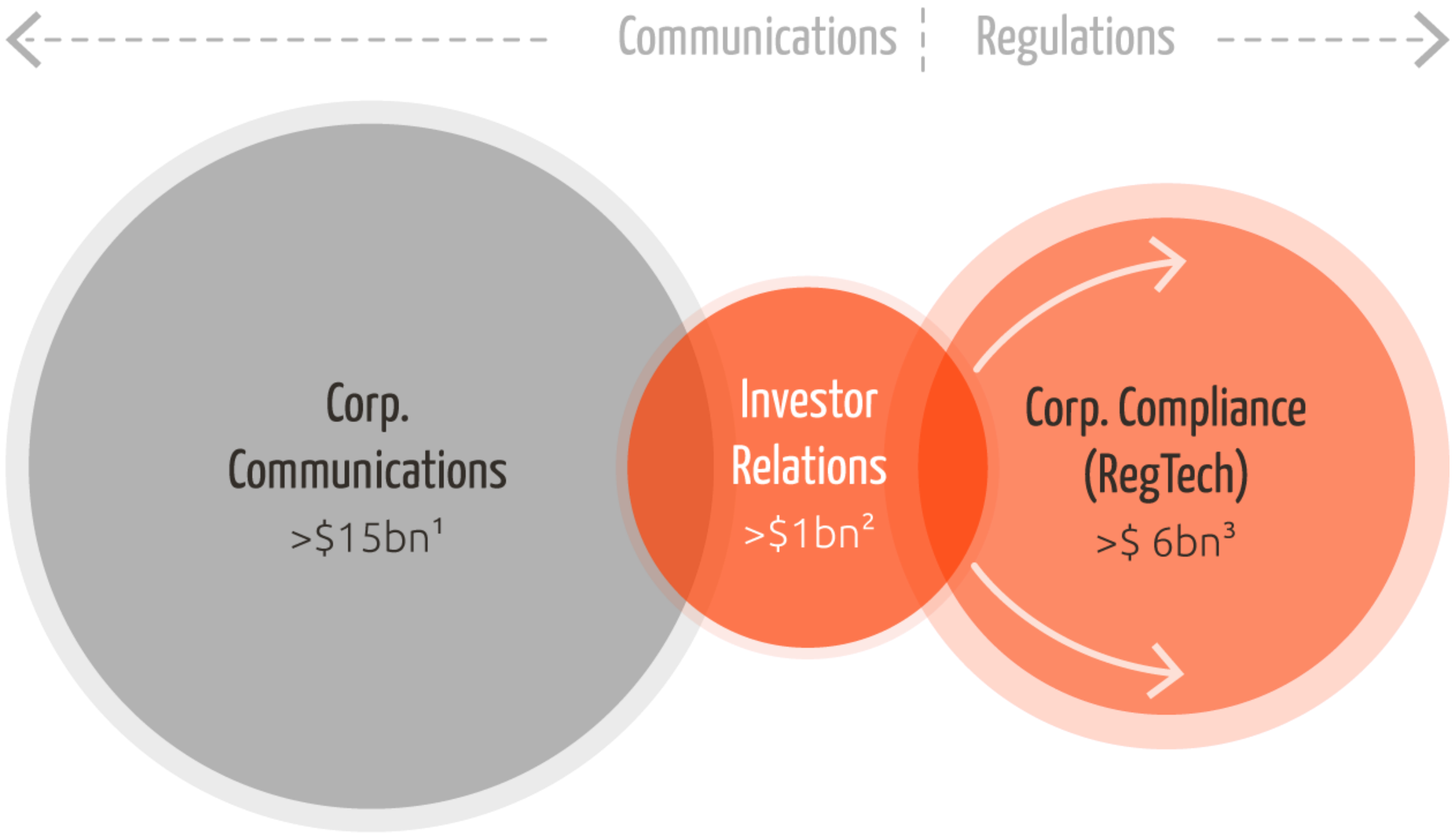
We at EQS believe that
radical transparency and **compliance**
create the most important
corporate capital:

TRUST

» EQS Group «

RegTech	Corporate Compliance Investor Relations
Clients	2,541 SaaS clients 4,409 Filing clients
Employees	316 (FTE)
Founding	2000 in Munich (Headquarter)
Listing	Frankfurt (Scale)

» Business Universe «



CAGR: 7%[1]

CAGR: 3%[2]

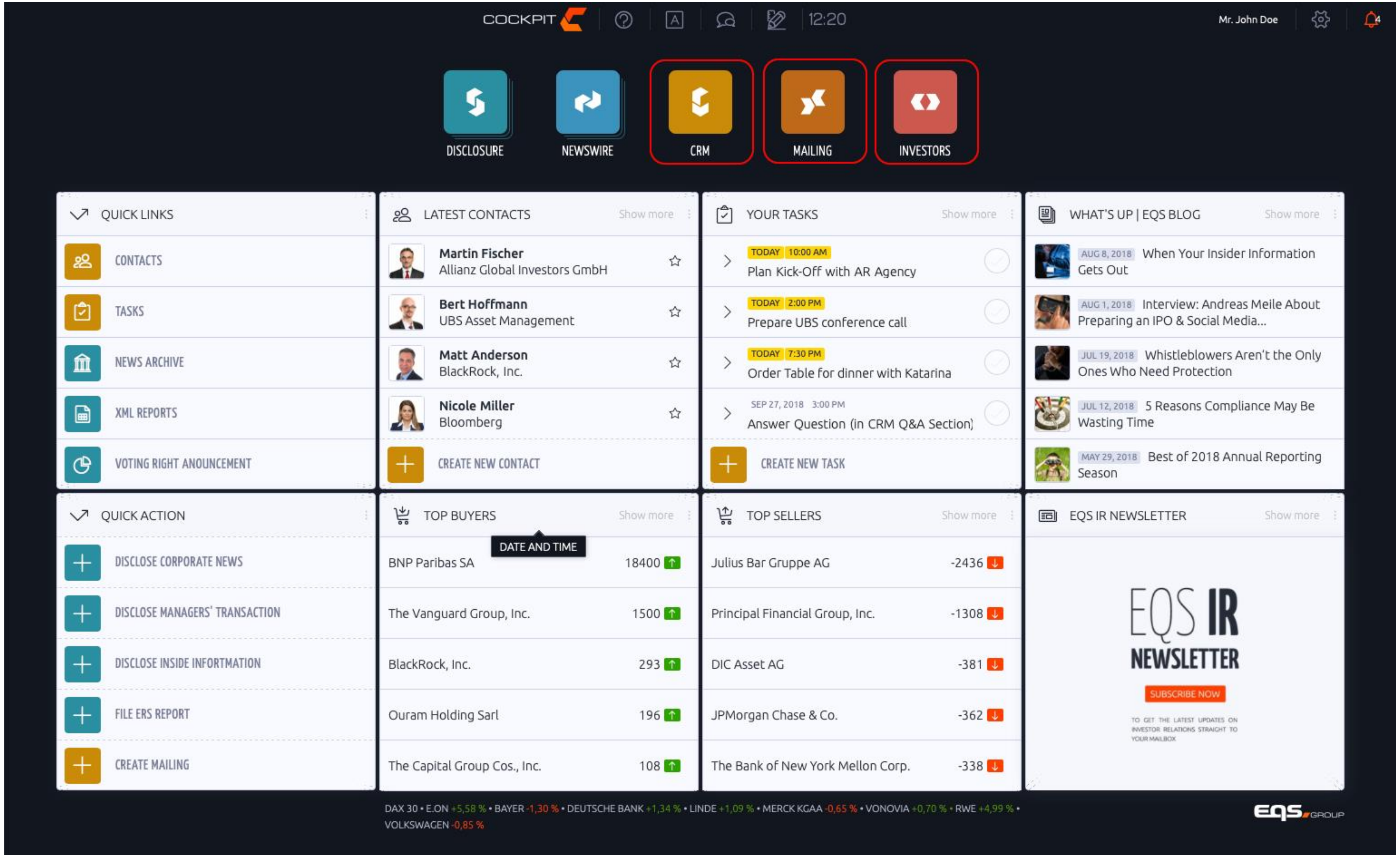
CAGR: 20%[3]

Sources:
[1] Holmes Report [2] IR Magazine [3] Gartner, Markets & Markets

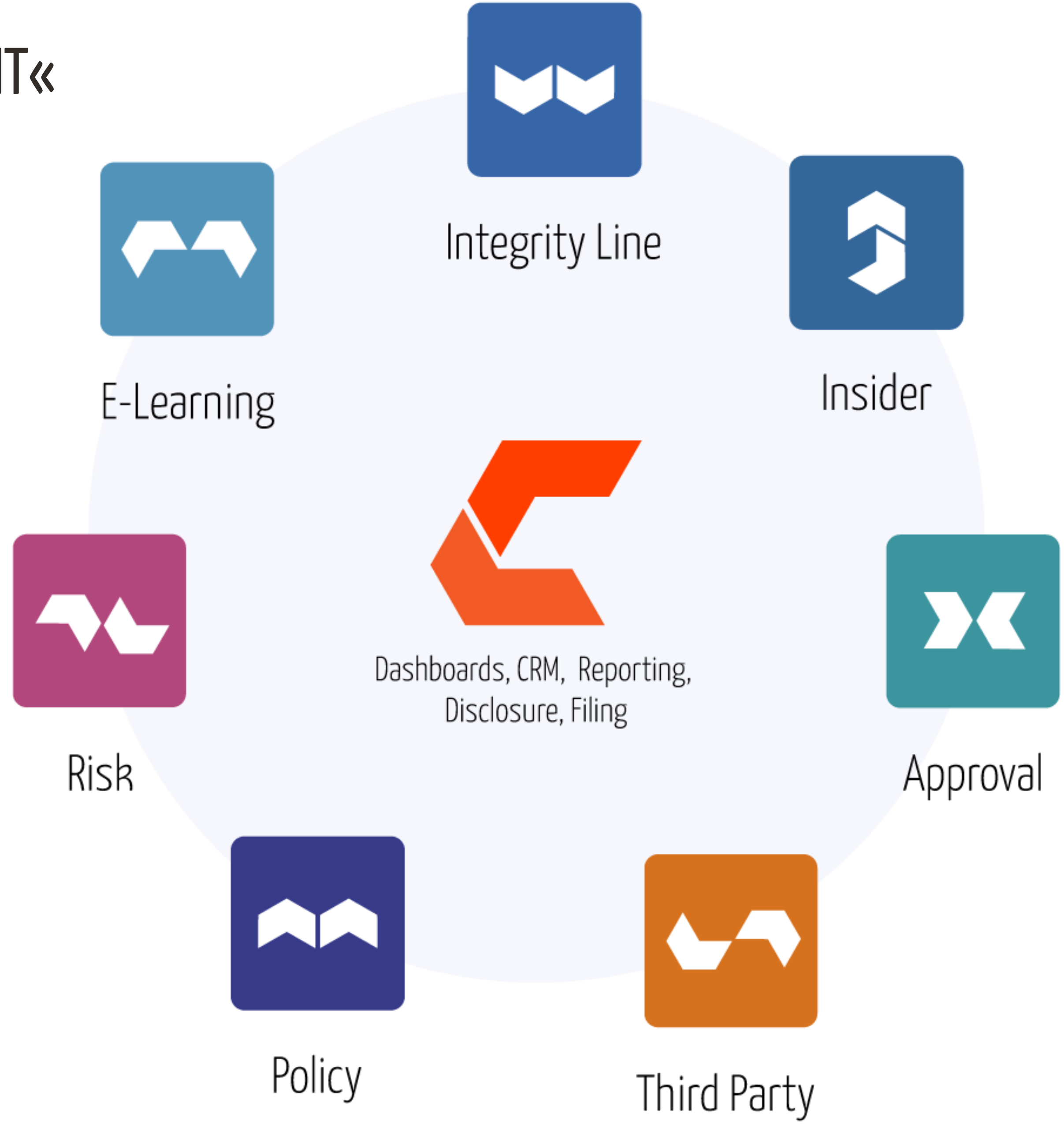
» Product Portfolio «

	Compliance	Investor Relations
Cloud (SaaS)	Disclosure, Integrity Line, Policy, Insider, Approval	Newswire, CRM, Mailing, Investors
Service	Filings, LEI	Websites, Webcasts, Tools, Reports, Virtual AGM, Media

» The Game Changer IR COCKPIT «



» New Compliance COCKPIT«



» Agenda «

EQS GROUP

» Outlook 2020e «

New-ARR
€ 4,5 Mio. - € 5,5 Mio.

15%-20%*
REVENUE GROWTH

300-350
new SaaS-Customers

Stable
Net Promoter Score

Constant
LEVEL
of employee satisfaction

€4.0 mln. to €5.0 mln.
EBITDA

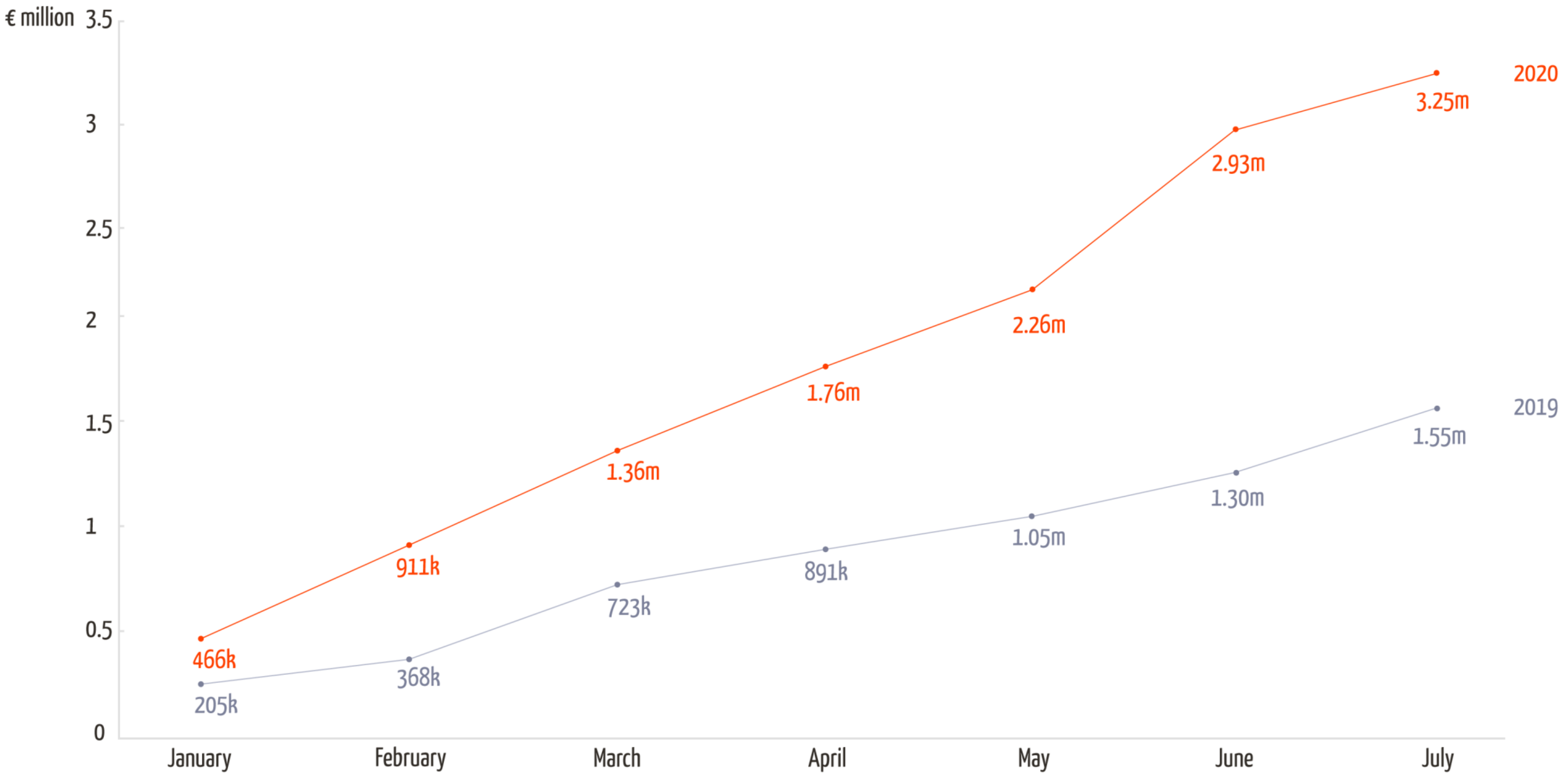
* Pro Forma excl. ARIVA.DE AG

» Sales progress (as of July 2020) «

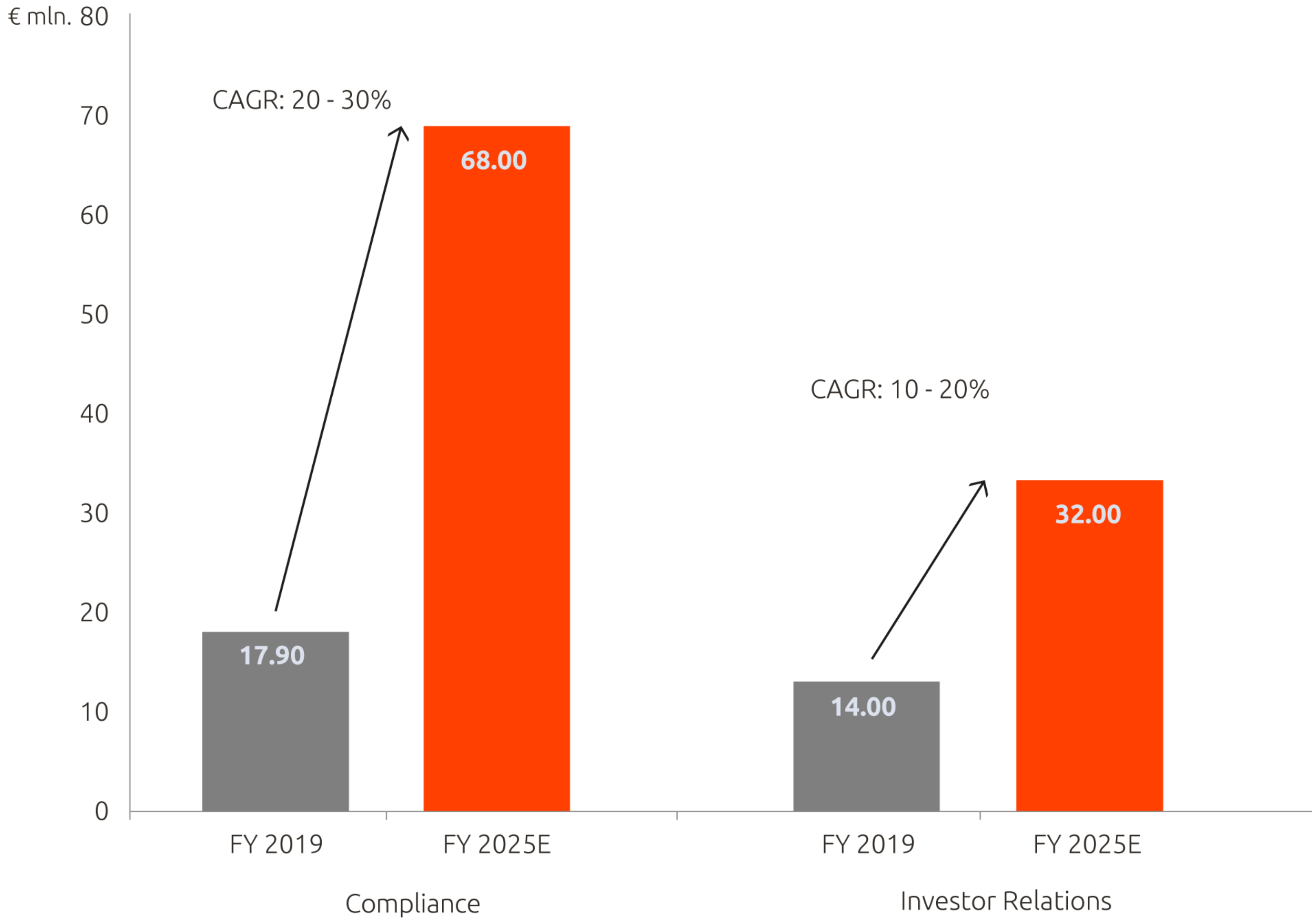
€ 3.25m reached

167 reached

» New ARR Growth >100% «



» Forecast 2025e «



» Our Vision «

» EQS Group is the **Leading Cloud Provider in Europe** for Global Corporate Compliance & Investor Relations Solutions «

EQS Group 2025

» Contact «

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News service: Receive news via EQS News App or Email.

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» The new Website «