



2G Energy AG

Solid base for dynamic year-end business.



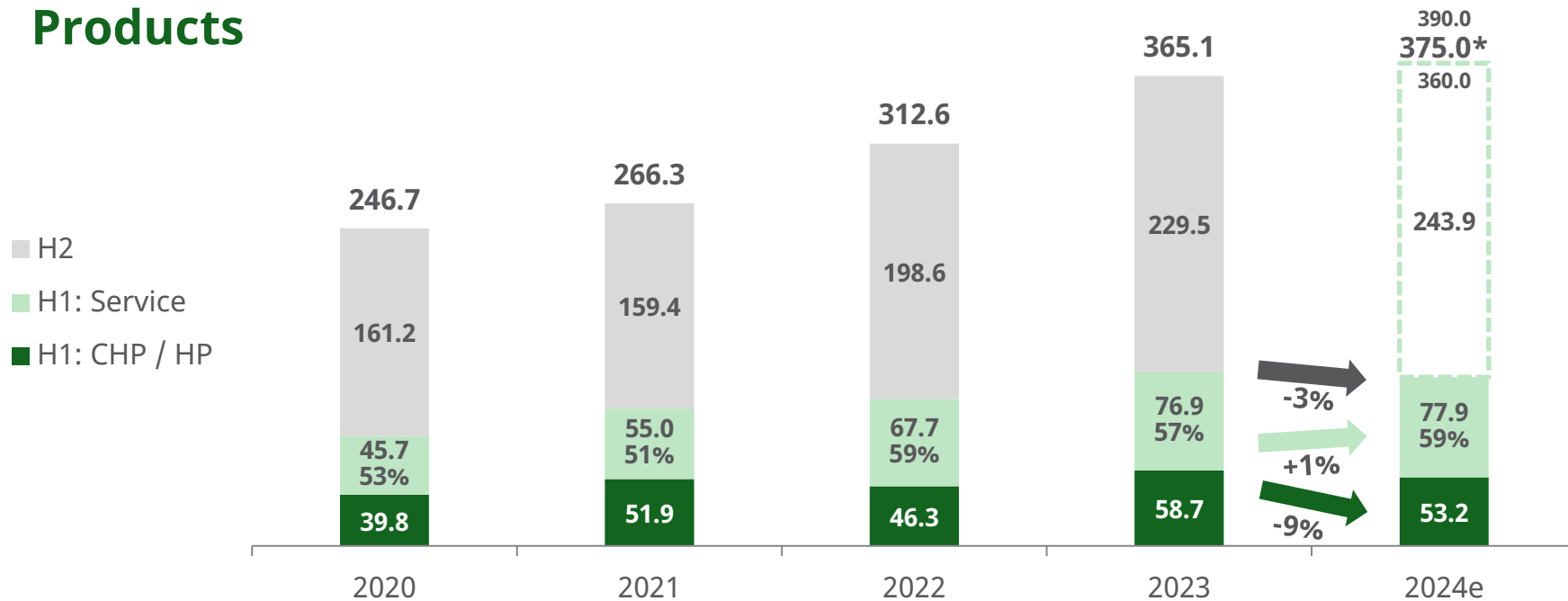
Key figures

| in EUR million | H1 2024 | H1 2023 | Δ |
|----------------|---------|---------|--------|
| Net sales | 131.2 | 135.5 | - 3 % |
| Total output | 150.3 | 166.3 | - 10 % |
| EBIT | 4.1 | 4.1 | ± 0 % |
| Liquidity | 9.1 | 5.9 | + 54 % |



Development of sales

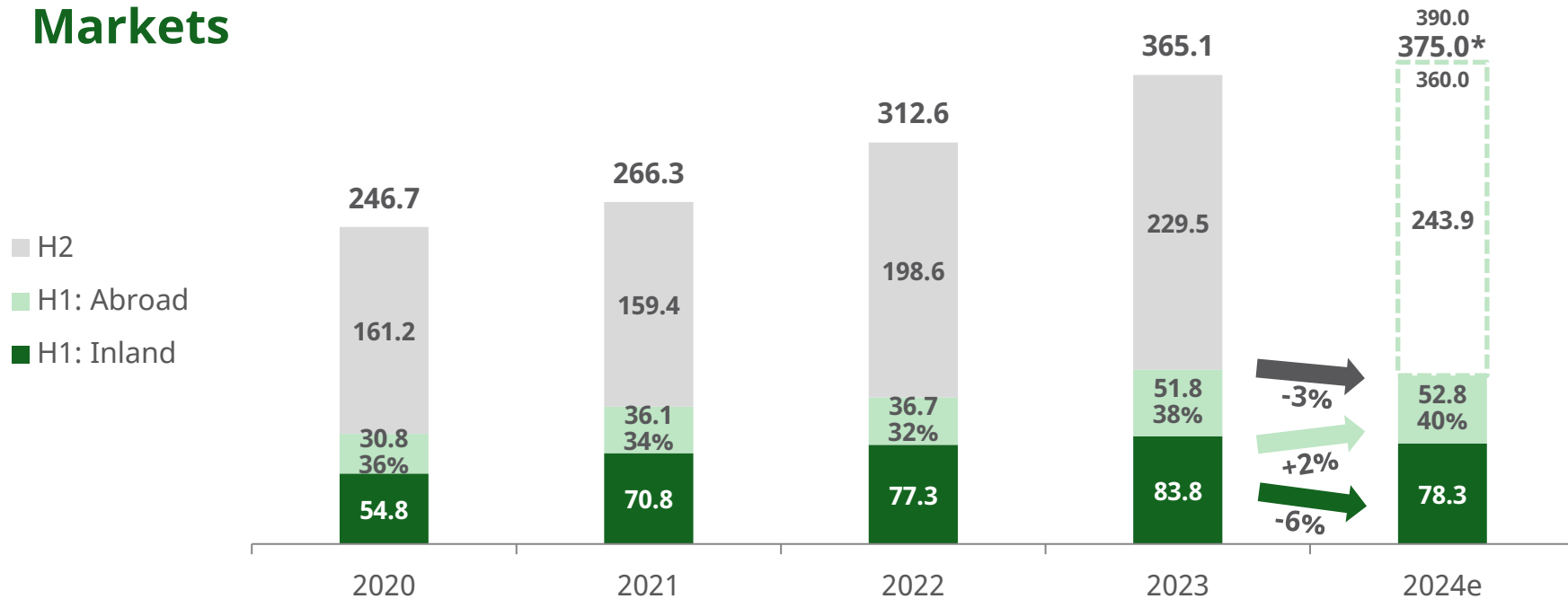
Products





Development of sales

Markets





Consolidated income statement

| in EUR million * | H1 2024 | H1 2023 | abs. diff. | rel. diff. |
|---|---------------|---------------|---------------|----------------|
| Net sales | 131.2 | 135.5 | - 4.3 | - 3.2 % |
| Change in work in progress and finished goods | 19.1 | 30.7 | - 11.6 | |
| Other own work capitalized | 0.0 | 0.0 | --- | |
| Total output | 150.3 | 166.3 | - 16.0 | - 9.6 % |
| Other operating income | 2.1 | 1.4 | 0.7 | |
| Costs of materials | - 93.1 | - 112.4 | 19.3 | |
| <i>Costs of materials ratio (related to total output)</i> | <i>61.9 %</i> | <i>67.6 %</i> | | |
| Personnel costs | - 35.8 | - 32.3 | - 3.5 | |
| <i>Personnel costs ratio (related to total output)</i> | <i>23.9 %</i> | <i>19.4 %</i> | | |
| Depreciation and amortization | - 3.3 | - 2.4 | - 0.9 | |
| Other operating expenses | - 16.0 | - 16.3 | 0.3 | |
| Acc. other income/expenses <i>(EBIT-effective)</i> | - 0.1 | - 0.1 | --- | |
| Earnings before interest and taxes = EBIT | 4.1 | 4.1 | --- | 0.0 % |
| <i>EBIT in % of net sales</i> | <i>3.1 %</i> | <i>3.0 %</i> | | |



Operating working capital

| in EUR million * | H1 2024 | 2023 | abs. diff. | rel. diff. |
|---|--------------|--------------|--------------|----------------|
| Raw materials and supplies | 66.4 | 62.2 | 4.2 | 6.8 % |
| Work in progress | 92.1 | 72.3 | 19.8 | 27.4 % |
| Prepayments rendered | 5.2 | 3.7 | 1.5 | 40.9 % |
| Prepayments received for orders | - 41.7 | - 28.4 | - 13.3 | 46.8 % |
| Inventories | 122.1 | 109.8 | 12.3 | 11.2 % |
| Trade receivables | 50.1 | 58.5 | - 8.4 | - 14.4 % |
| Prepayments received w/o connection to orders | - 52.3 | - 40.4 | - 11.9 | 29.6 % |
| Trade payables | - 13.5 | - 17.1 | 3.6 | - 21.2 % |
| Operating working capital | 106.4 | 110.9 | - 4.5 | - 4.1 % |



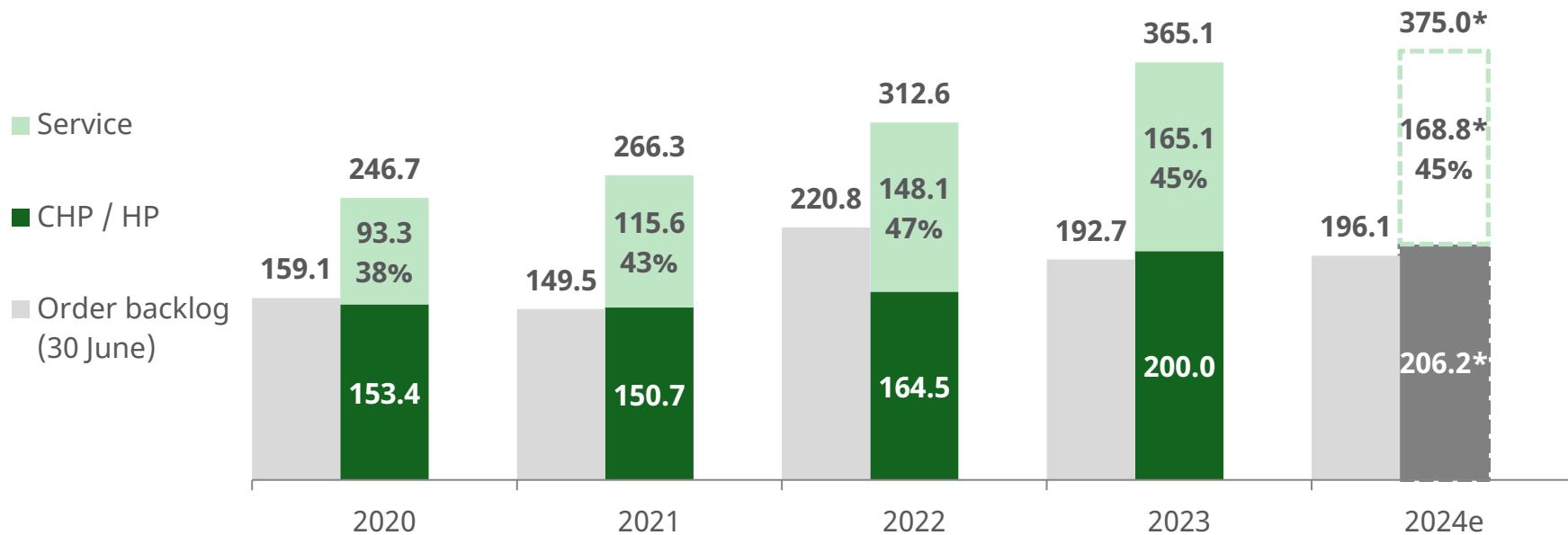
Development of liquidity

| in EUR million * | H1 2024 | H1 2023 | abs. diff. | rel. diff. |
|---|--------------|--------------|-------------|------------------|
| EBIT | 4.1 | 4.1 | --- | 0.0 % |
| Depreciation and amortization | 3.3 | 2.4 | 0.9 | |
| Change in operating net working capital | 4.7 | 1.2 | 3.5 | |
| Change in other provisions | 2.2 | - 0.7 | 2.9 | |
| Other operational changes e.g. payables, liabilities, profit/loss sold assets (w/o financing and investing) | - 5.3 | - 5.8 | 0,5 | |
| Income tax payments | - 4.1 | - 1.2 | -2,9 | |
| Cash flow from operating activities | 4.8 | 0.1 | 4.7 | 3,451.2 % |
| Cash flow from investing activities | - 4.4 | - 3.7 | -0.7 | 20.2 % |
| Cash flow from financing activities incl. dividend | - 3.7 | - 3.7 | --- | 0.0 % |
| Net change in cash | - 3.2 | - 7.4 | 4.2 | |
| Cash as of January 1 | 12.3 | 13.3 | -1.0 | |
| Cash as of June 30 | 9.1 | 5.9 | 3.2 | 54.3 % |



Sales(-forecast) to order backlog (End of H1)

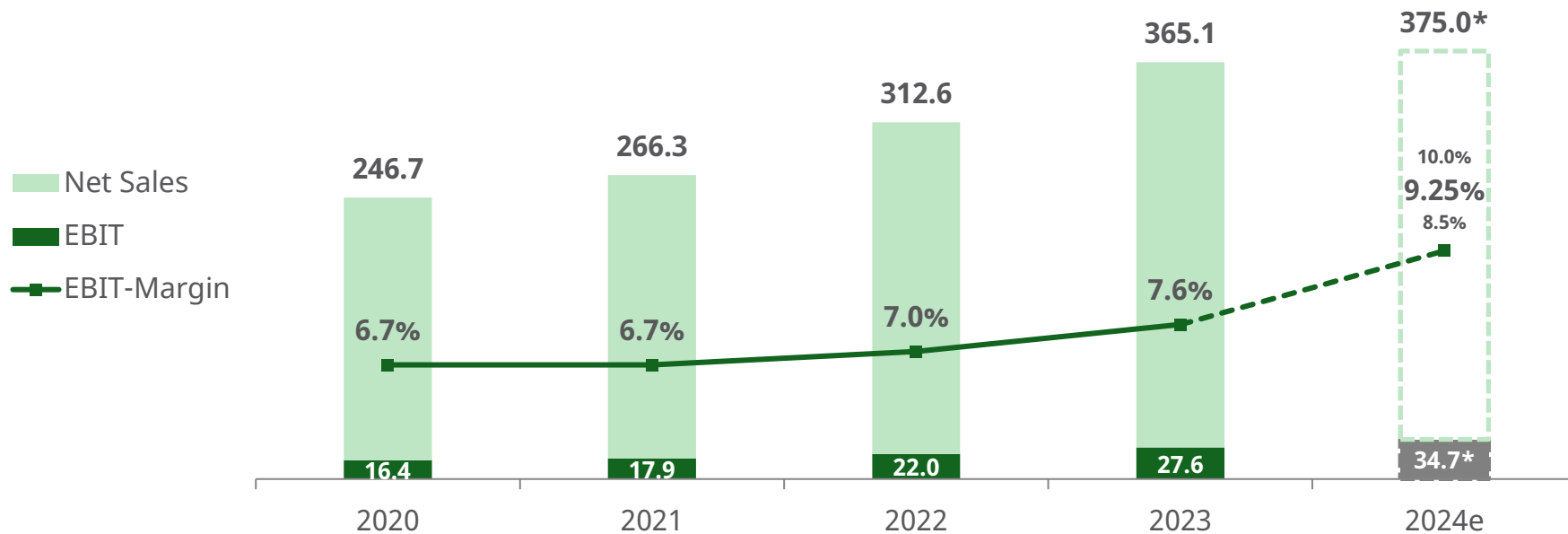
Products





Forecast 2024

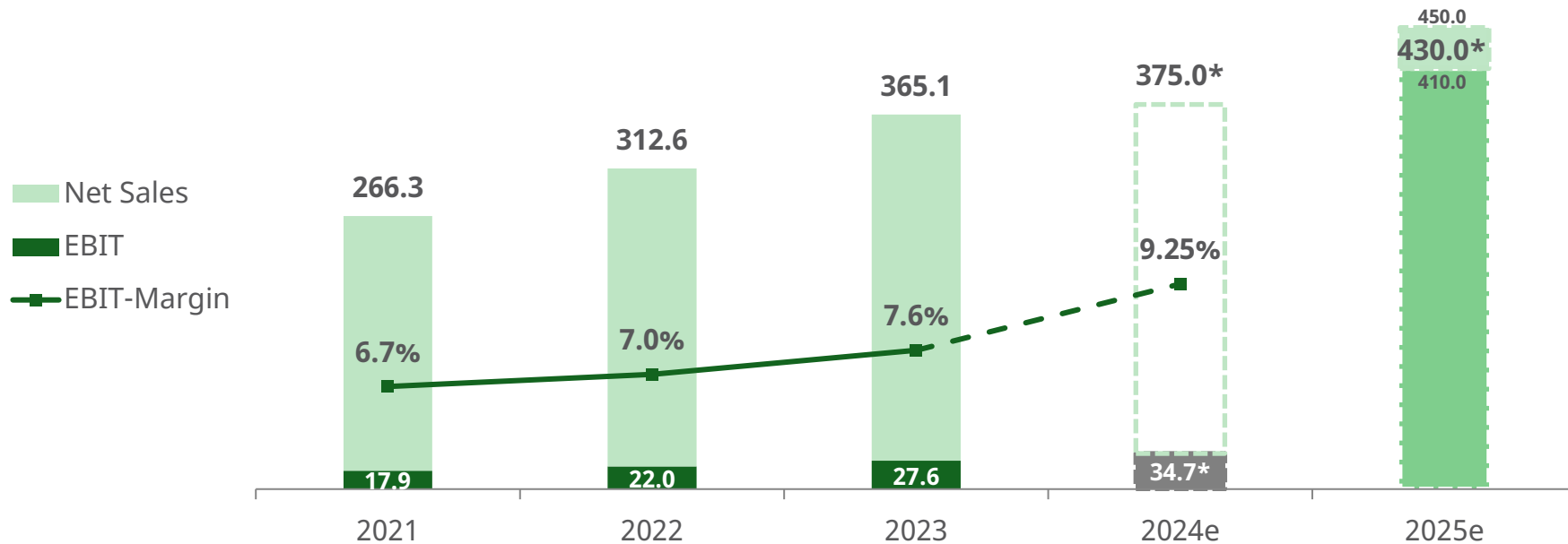
Sales: Up to EUR 390 million, EBIT-Margin: 8.5 – 10.0 %



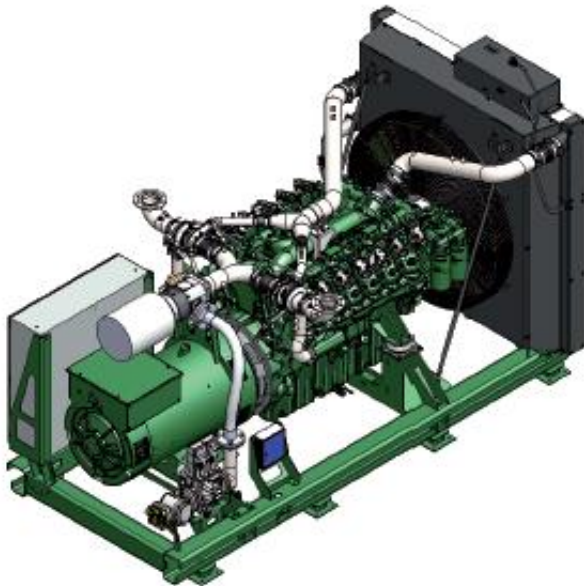


Forecast 2025

Sales: Up to EUR 450 million



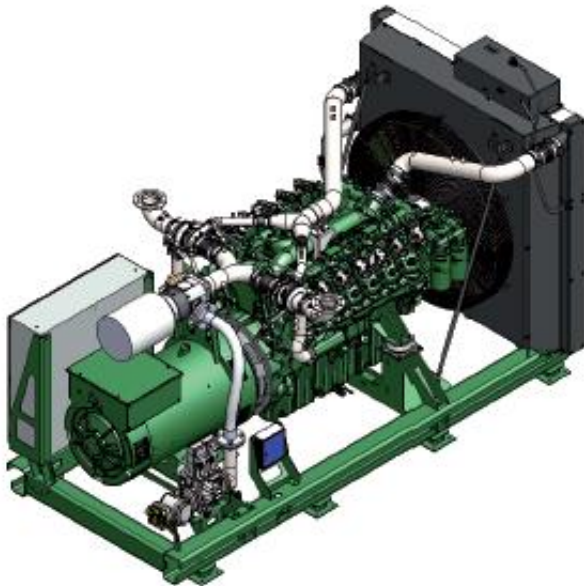
Market launch of Demand Response engine.



Main arguments:

- Utilities/Private Energy Companies:
Increasing need for ensuring security
 - By covering peak loads
 - Absorbing price peaks
- Large electricity consumer:
No dependence on diesel-powered emergency power supply
 - Cost savings
 - Reduction of emissions
- Sales & Distributions partners (specifically in the US):
 - Easy to sell => door opener!

Market launch of Demand Response engine.



Main technical characteristics:

- Positioning:
Between a classic CHP power plant and an emergency power generator
- Annual operating hours:
 - Emergency power generator: app. up to 500 hours
 - Demand response: app. 500 – 2'000 hours
 - CHP: above 2'000 hours
- Market launch:
 - 2025
 - USA
 - 12-cylinder engine with 650 kW

Contact



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Calendar

| | |
|--|--|
| November 25 th | Key figures Q3 2023 and business development |
| November 25 th – 27 th | German Equity Forum, Frankfurt |



**Thank you very much
for your attention**



Sales H1 2024 by regions/products

| in EUR. million | H1 2024 | | | | H1 2023 | | | |
|------------------------|-------------|-------------|--------------|---------------|-------------|-------------|--------------|---------------|
| | CHP/HP | Service | Total | in % | CHP/HP | Service | Total | in % |
| Germany | 24.5 | 53.8 | 78.3 | 59.7% | 32.0 | 51.8 | 83.8 | 61.8% |
| Rest of Europe | 10.4 | 16.6 | 27.0 | 20.6% | 16.3 | 16.4 | 32.8 | 24.2% |
| North/ Central America | 7.1 | 4.5 | 11.6 | 8.9% | 6.1 | 4.7 | 10.8 | 8.0% |
| Asia/Australia | 1.4 | 1.4 | 2.7 | 2.1% | 1.4 | 1.0 | 2.4 | 1.7% |
| Rest of the world | 9.8 | 1.6 | 11.5 | 8.7% | 2.8 | 3.0 | 5.8 | 4.3% |
| Total | 53.2 | 77.9 | 131.2 | 100.0% | 58.7 | 76.9 | 135,6 | 100.0% |