

# Quarterly Report 2008

1 January – 31 March



# +++ Key Figures Q1/2008



in € million	Q1/08	Q1/07	Change
<b>Sales and order position</b>			
Order entry	43.8	26.7	64.1%
Order backing as of 03/31	83.8	65.1	28.7%
Total sales	35.3	39.4	-10.5%
Sales margin	2.8%	8.9%	-
Gross profit	14.6	16.6	-12.1%
Gross margin	41.4%	42.1%	-
Cost of sales	20.7	22.8	-9.3%
EBITDA	2.7	5.3	-49.7%
EBITDA margin	7.6%	13.5%	-
EBIT	1.6	3.9	-58.1%
EBIT margin	4.6%	9.9%	-
Earnings after tax	1.0	3.5	-71.4%
Basic earnings per share	0.06	0.21	-71.4%
<b>Balance sheet</b>			
Equity	102.3	102.6	-0.3%
Equity ratio	62.0%	66.7 %	-
Return on equity	1.0%	3.4 %	-
Balance sheet total	165.2	153.9	7.3%
Net cash	10.2	15.1	-32.4%
Free cash flow	2.6 <sup>1)</sup>	0.5	439.6%
<b>Further key figures</b>			
Investments	3.0	1.7	69.4%
Investment ratio	8.4%	4.4%	-
Depreciation	1.0	1.4	-26.4%
Employees as of 03/31	733	771	-4.9%

<sup>1)</sup> without consideration of purchased available-for-sale securities

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**DR. STEFAN SCHNEIDEWIND**  
Chief Executive Officer




**MICHAEL KNOPP**  
Chief Financial Officer

With an order backlog of EUR 77.5 million as of December 31, 2007 and good order entry of EUR 43.8 million in the first quarter, SUSS MicroTec has achieved a comfortable start into the 2008 fiscal year. Considering that as a rule order entries at SUSS MicroTec are recorded in sales within six months, the Group is already well positioned through the third quarter of 2008.

For the current fiscal year (2008), therefore, we anticipate moderately positive development contrary to the general trends in the overall semiconductor market. The expected increase in sales in the continuing divisions should offset the absence of the Device Bonder business, so that we are assuming sales for the 2008 fiscal year at least at the previous year's level.

The objective of our strategy for the future as a semiconductor equipment specialist is to intensively develop the three promising growth markets of microsystems technology, advanced packaging, and compound semiconductors, as well as the future market of 3D integration.

Garching, Germany, May 2008

  
Dr. Stefan Schneidewind  
Chief Executive Officer

  
Michael Knopp  
Chief Financial Officer









developments and the new ERP system, the Group succeeded in generating a positive free cash flow of € 2.6 million. Aside from available-for-sale securities of € 9.0 million (March 31, 2007: € 0.0 million), SUSS MicroTec Group has at its disposal cash and cash equivalents of € 15.0 million (March 31, 2007: € 22.2 million).

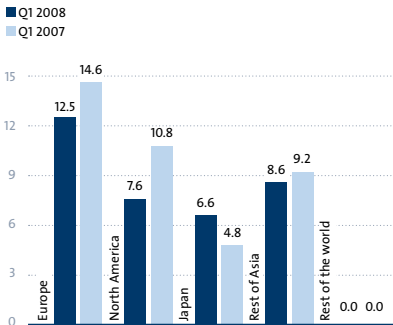
### Sales and Orders Position by Region

Regional sales distribution demonstrated an almost uniform decline in sales across all regions, with the exception of Japan. Here, sales of € 6.6 million were generated, approximately € 1.8 million more than in the corresponding quarter of the previous year.

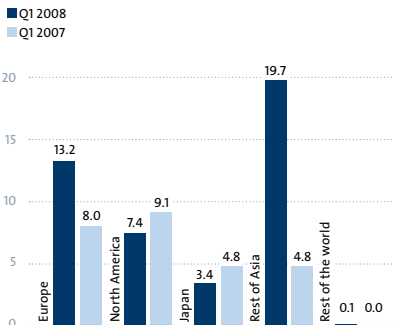
Looking at regional order entry, it becomes obvious that Asia, with € 19.7 million, has recovered from weaker results during the same period of the previous year (Q1 2007: € 4.8 million) and that the investment readiness of semiconductor manufacturers, particularly at the packaging



**Sales by Region**  
in € million



**Order Entry by Region**  
in € million





Sales in the Lithography Division declined slightly from € 21.6 million to € 21.0 million.

The division result fell in this period by approximately € 1.7 million to € 2.8 million (Q1 2007: € 4.5 million). The Coater product line's higher share of sales impaired the result since the line tends to have smaller margins.

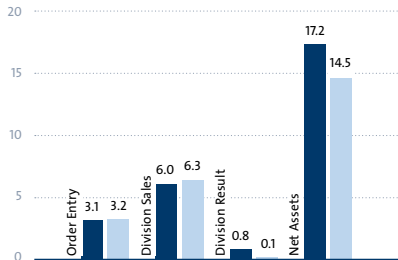
### Substrate Bonder Division

The SUSS MicroTec Group's newest division booked a slight sales decline in the quarterly comparison of 4.8% to € 6.0 million after € 6.3 million. At € 3.1 million, order entry remained nearly at the previous year's level (Q1 2007: € 3.2 million). The division result improved against the backdrop of a higher gross profit margin by € 0.7 million to € 0.8 million. Given the still-planned product introductions in the ELAN series, this division will be well equipped for the highly promising 3D integration market.

#### Substrate Bonder Division Overview

in € million

■ Q1 2008  
■ Q1 2007



## Test Systems Division

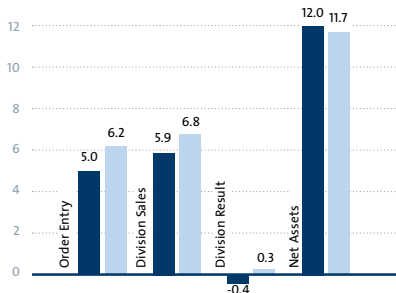
In the first three months of the 2008 fiscal year, the Test Systems division generated sales of € 5.9 million compared with € 6.8 million in the same period of the previous year. Once again, the unfavorable US dollar exchange rate was responsible for weakness in the first quarter of the new fiscal year, parallel to the previous fiscal year.

Reflecting the reluctance of important large chip manufacturers to invest, order entry of € 5.0 million remained below the same period of the previous year's total of € 6.2 million. The result in this period was a loss of € 0.4 million, after a profit of € 0.3 million in the first quarter of 2007.



### Test Systems Division Overview in € million

■ Q1 2008  
■ Q1 2007

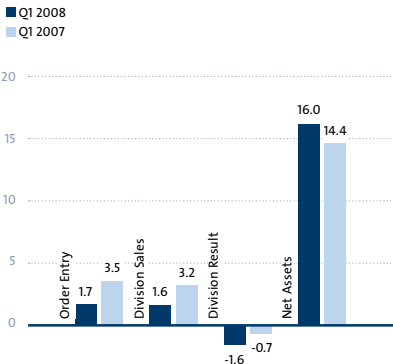


## Others Division

Along with the Photo Mask and Micro-optics business lines, the Others division encompasses the holding functions and the C4NP business line. Order entry and sales in this division declined during the three months from January through March 2008. Order entry sank in the quarterly comparison by approximately 51.4% to €1.7 million (Q1 2007: €3.5 million). Sales were cut in half during the reporting period to €1.6 million. The Photo Mask business line registered declines in both order entry and sales from €2.3 million in 2007 to €1.1 million in 2008. The Micro-optics business line developed similarly. Order entry declined in the quarterly comparison by 45.4% to €0.6 million (Q1 2007: €1.1 million); at €0.5 million sales were approximately 43% below the previous year's total (Q1 2007: €0.9 million).

### Others Division Overview

in € million





## Directors' Dealings as of March 31, 2008

<b>Management Board</b>	<b>Shares</b>	<b>Options</b>
Dr. Stefan Schneidewind	18,278	150,000
Michael Knopp	5,000	30,000

<b>Supervisory Board</b>	<b>Shares</b>	<b>Options</b>
Dr. Winfried Süß	1,131,000	0
Gerhard Rauter	0	0
Peter Heinz, MBA	1,338	0
Prof. Dr. Anton Heuberger	0	0
Dr. Stefan Reineck	1,600	40,000
Heinz-Peter Verspay	2,000	0





# + + + Financial Report

## Consolidated Statement of Income (IFRS)

01/01 – 03/31/2008

in T€	Continuing operations	Discontinued operations
Sales	34,494	795
Cost of sales	-19,962	-730
<b>Gross profit</b>	<b>14,532</b>	<b>65</b>
Selling costs	-6,229	-13
Research and development costs	-1,934	-1
Administration costs	-4,830	-39
Other operating income	1,148	0
Other operating expenses	-1,063	0
<b>Analysis of net income from operations (EBIT):</b>		
EBITDA (Earnings before Interest and Taxes, Depreciation and Amortization)	2,655	12
Depreciation and amortization of tangible assets, intangible assets and investments in subsidiaries	-1,031	0
<b>Net income from operations (EBIT)</b>	<b>1,624</b>	<b>12</b>
Financial income/expense	-255	0
<b>Income before taxes</b>	<b>1,369</b>	<b>12</b>
Income taxes	-381	0
<b>Net profit or loss</b>	<b>988</b>	<b>12</b>
Thereof minority interests	-18	0
Thereof equity holders of SUSS MicroTec	1,006	12
<b>Earnings per share</b>		
Basic earnings per share in €	0.06	0.00
Diluted earnings per share in €	0.06	0.00



01/01 – 03/31/2007

	Group	Continuing operations	Discontinued operations	Group
	35,289	37,904	1,508	39,412
	-20,692	-21,785	-1,024	-22,809
	<b>14,597</b>	<b>16,119</b>	<b>484</b>	<b>16,603</b>
	-6,242	-5,360	-418	-5,778
	-1,935	-1,855	-38	-1,893
	-4,869	-4,918	-154	-5,072
	1,148	461	-8	453
	-1,063	-409	0	-409
	2,667	5,439	-134	5,305
	-1,031	-1,401	0	-1,401
	<b>1,636</b>	<b>4,038</b>	<b>-134</b>	<b>3,904</b>
	-255	58	-66	-8
	<b>1,381</b>	<b>4,096</b>	<b>-200</b>	<b>3,896</b>
	-381	-401	0	-401
	<b>1,000</b>	<b>3,695</b>	<b>-200</b>	<b>3,495</b>
	-18	46	0	46
	1,018	3,649	-200	3,449
	0.06	0.22	-0.01	0.21
	0.06	0.21	-0.01	0.20



<b>LIABILITIES &amp; SHAREHOLDERS' EQUITY</b> in T€	<b>03/31/2008</b>	<b>12/31/2007</b>
<b>Equity</b>	<b>102,330</b>	<b>102,568</b>
Total equity attributable to shareholders of SUSS MicroTec AG	102,071	102,291
Subscribed capital	17,019	17,019
Reserves	88,546	87,383
Accumulated other comprehensive income	-3,494	-2,111
Minority interests	259	277
<b>Non-current liabilities</b>	<b>17,721</b>	<b>19,309</b>
Pension plans and similar commitments	2,781	2,738
Provisions	735	737
Financial debt	9,183	9,255
Other financial liabilities	49	51
Deferred tax liabilities	4,973	6,528
<b>Current liabilities</b>	<b>45,119</b>	<b>41,253</b>
Provisions	2,143	2,922
Tax liabilities	2,131	2,213
Financial debt	4,643	3,184
Other financial liabilities	4,308	4,089
Accounts payable	8,203	8,828
Other liabilities	23,691	20,017
<b>Total liabilities &amp; shareholders' equity</b>	<b>165,170</b>	<b>163,130</b>



in T€	01/01 – 03/31/2008	01/01 – 03/31/2007
Disbursements for tangible assets	-372	-592
Disbursements for intangible assets	-2,591	-1,157
Purchases of available-for-sale securities	-9,025	0
Proceeds from disposal of intangible and tangible assets	2	0
Proceeds from non-current assets held for sale	960	0
<b>Cash flow from investing activities – continuing and discontinued operations</b>	<b>-11,026</b>	<b>-1,749</b>
<b>Cash flow from investing activities – continuing operations</b>	<b>-11,986</b>	<b>-1,732</b>
Increase of bank loans	0	0
Repayment of bank loans	-576	-605
Change in current bank liabilities	2,020	1,956
Change in other financial debt	-63	-63
Proceeds from issuance of common stocks	0	5
<b>Cash flow from financing activities – continuing and discontinued operations</b>	<b>1,381</b>	<b>1,293</b>
<b>Cash flow from financing activities – continuing operations</b>	<b>1,381</b>	<b>795</b>
Adjustments to funds caused by exchange-rate fluctuations	-75	-21
<b>Change in cash and cash equivalents</b>	<b>-5,091</b>	<b>1,759</b>
<b>Funds at beginning of the year</b>	<b>20,092</b>	<b>20,459</b>
<b>Funds at end of the period</b>	<b>15,001</b>	<b>22,218</b>
Cash flow from operating activities includes:		
Interest paid during the period	205	146
Interest received during period	170	142
Tax paid during the period	95	227
Tax refunds during the period	468	276



Earnings reserve	Retained earnings	Accumulated other comprehensive income	Total equity attributable to shareholders of SUSS MicroTec AG	Minority interests	Equity
433	-9,667	-354	98,992	163	99,155
			5		5
			83		83
	3,449		3,449	46	3,495
		-120	-120		-120
433	-6,218	-474	102,409	209	102,618
433	-5,262	-2,111	102,291	277	102,568
			145		145
	1,018		1,018	-18	1,000
		-1,383	-1,383		-1,383
433	-4,244	-3,494	102,071	259	102,330



## Segment Reporting (IFRS)

### Segment information by business segment

in T€	Lithography		Substrate Bonder		Test Systems	
	Q1/2008	Q1/2007	Q1/2008	Q1/2007	Q1/2008	Q1/2007
External sales	21,001	21,646	5,951	6,310	5,858	6,759
Internal sales	0	0	0	0	0	0
<b>Total sales</b>	<b>21,001</b>	<b>21,646</b>	<b>5,951</b>	<b>6,310</b>	<b>5,858</b>	<b>6,759</b>
Result per segment	2,751	4,509	810	106	-397	257
Significant non-cash items	-409	-233	333	-79	43	177
Segment assets	65,111	57,755	23,307	17,286	17,059	16,173
– thereof goodwill	13,599	13,599	0	0	3,908	4,294
Unallocated assets						
<b>Total assets</b>						
Segment liabilities	-21,796	-15,702	-6,097	-2,766	-5,099	-4,518
Unallocated liabilities						
<b>Total liabilities</b>						
Depreciation and amortisation	609	705	197	309	95	69
– thereof scheduled	609	705	197	309	95	69
– thereof impairment loss	0	0	0	0	0	0
Capital expenditure	433	244	1,370	777	49	60
Average workforce during the year	357	361	115	104	159	154

### Segment information by region

in T€	Sales		Capital expenditure		Assets	
	Q1/2008	Q1/2007	Q1/2008	Q1/2007	Q1/2008	Q1/2007
Europe	12,514	14,610	1,467	672	79,848	76,713
North America	7,593	10,795	1,440	978	37,802	37,658
Japan	6,622	4,776	39	20	6,985	3,954
Rest of Asia	8,554	9,225	3	39	690	568
Rest of world	6	6	14	40	3,113	2,443
Consolidation effects	0	0	0	0	-2,070	-3,625
<b>Total</b>	<b>35,289</b>	<b>39,412</b>	<b>2,963</b>	<b>1,749</b>	<b>126,368</b>	<b>117,711</b>



Others		Continuing operations		Discontinued operations		Consolidation effects		Total	
Q1/2008	Q1/2007	Q1/2008	Q1/2007	Q1/2008	Q1/2007	Q1/2008	Q1/2007	Q1/2008	Q1/2007
1,684	3,189	34,494	37,904	795	1,508	-	-	35,289	39,412
1,318	1,714	1,318	1,714	0	0	-1,318	-1,714	0	0
<b>3,002</b>	<b>4,903</b>	<b>35,812</b>	<b>39,618</b>	<b>795</b>	<b>1,508</b>	<b>-1,318</b>	<b>-1,714</b>	<b>35,289</b>	<b>39,412</b>
-1,540	-834	1,624	4,038	12	-134	-	-	1,636	3,904
-39	73	-72	-62	13	218	-	-	-59	156
20,089	19,796	125,566	111,010	802	6,701	-	-	126,368	117,711
4,000	4,766	21,507	22,659	0	0	-	-	21,507	22,659
								38,802	36,178
								<b>165,170</b>	<b>153,889</b>
-4,096	-5,273	-37,088	-28,259	-731	-3,139	-	-	-37,819	-31,398
								-25,021	-19,873
								<b>-62,840</b>	<b>-51,271</b>
130	277	1,031	1,360	0	41	-	-	1,031	1,401
130	277	1,031	1,360	0	41	-	-	1,031	1,401
0	0	0	0	0	0	-	-	0	0
1,111	651	2,963	1,732	0	17	-	-	2,963	1,749
99	95	730	714	2	52	-	-	732	766



### 3. Discontinued operations “Device Bonder”

By purchase contract dated July 16, 2007, SUSS MicroTec AG sold its business with Device Bonders. Under an asset deal, all material assets and liabilities of the Device Bonder business of Suss MicroTec S.A.S. were sold. Parties to the purchase contract agreed, that Suss MicroTec S.A.S. is entitled to realize the backlog of Device Bonders as existing at Closing. Out of this realisation the Group generated revenues of € 0.8 million in the first quarter, that is shown under “Discontinued operations” in the Consolidated Income Statement.

SUSS MicroTec AG expects the complete realisation of the existing Device Bonder backlog latest until the end of the third quarter of 2008.

### 4. Reportable matters

In the first quarter, SUSS MicroTec AG purchased available for sale securities for about € 9 million using its liquidity surplus as at December 31, 2007, and a part of the operating cash flow generated in the first quarter of the current financial year. The securities concerned are corporate bonds bearing variable interest linked to EURIBOR. The securities purchased are all from corporations with an investment grade rating and have a remaining time to maturity of less than 24 months. The securities have been measured at fair value. Any fluctuations in the market price are recorded under equity in accumulated other comprehensive income and therefore do not affect profit and loss.

As in the last quarter of the prior year, SUSS MicroTec AG converted further portions of its intragroup foreign currency loans to Suss MicroTec Inc. into loans with an indefinite term. In accordance with IAS 21, instead of presenting the effects from the measurement as at the balance sheet date in the income statement, the company now presents them in accumulated other comprehensive income. Furthermore, SUSS MicroTec AG has converted a portion of the existing indeterminate loan to Suss MicroTec Inc. into equity. The debt-/equity-ratio is such as to optimise the tax deductibility of the interest expense at this company.

There were in the interim reporting period no other events or matters affecting assets, debts, equity, period result or cash flow that were unusual in terms of their nature, extent or frequency.



### 7. Debenture bonds or equity securities

No issues, buybacks or repayments were effected during the reporting period, either for debenture bonds or for other equity securities.

### 8. Dividends paid

No dividends were paid out or proposed for disbursement during the reporting period.

### 9. Significant events after the close of the interim reporting period

There were no significant events subject to reporting requirements after the close of the interim reporting period.

### 10. Contingent liabilities and contingent claims

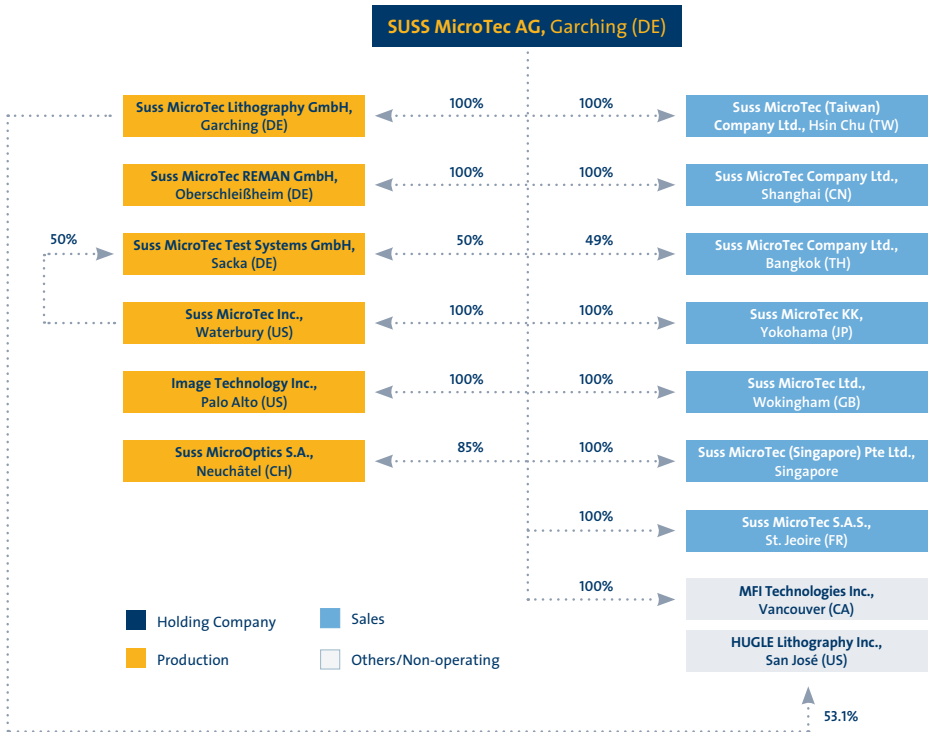
There are no contingent claims. There were no significant changes in contingent liabilities with respect to the reporting time frame of December 31, 2007.

### 11. Earnings per share

The undiluted earnings per share are determined by dividing the net income for the period accruing to the shares (after minority interests) by the average number of shares.

To determine the diluted earnings per share, the profit for the period to be attributed to the shareholders (after minority interests), as well as the weighted average of the shares in circulation, must be adjusted for the effects of all potentially diluting shares.

# + + Legal Structure of the Group



# + Corporate Calendar 2008

May, 6	2008 Quarterly Report
May, 7	DVFA-Analysts' Conference, Frankfurt am Main
June, 19	Shareholders' Meeting
August, 12	2008 Interim Report
September, 10	8th Munich Small and Mid-cap Conference, Munich
November, 5	2008 Nine-month Report
November, 10 – 12	German Equity Forum, Frankfurt am Main

## Imprint

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