

DEAG Deutsche Entertainment Aktiengesellschaft

ANNUAL FINANCIAL REPORT 2018

// DEAG OVERVIEW

COMPANY PROFILE

DEAG Deutsche Entertainment AG (DEAG) is a leading entertainment service company and provider of live entertainment in Europe. With its Group companies, DEAG has been active in the areas of planning, organisation, marketing and holding of live events for over 40 years and is present at seven locations in its core markets of Germany, the United Kingdom and Switzerland.

DEAG produces and profitably organises a broad range of events and concerts. As an integrated entertainment Group, DEAG has extensive expertise in the planning, organisation, marketing and holding of events, as well as in ticket sales via its own ticketing platform MyTicket for its own content and third-party content. The highly scalable business model of MyTicket strengthens DEAG on its way to increasing profitability. DEAG realises around 4,000 concerts and events a year and currently sells more than five million tickets, of which a steadily increasing share is sold via its high-turnover ticketing platforms "MyTicket." Considering its decades of experience in the entertainment industry, DEAG has a strong reputation and valuable ties to artists and sponsors.

Founded in Berlin in 1978 and listed on the stock exchange since 1998, DEAG's core businesses include Rock/Pop, Classics & Jazz, Family Entertainment and Arts+Exhibitions. The Family Entertainment and Arts+Exhibitions divisions in particular are of great importance to the further development of DEAG's own content. With its strong partner network, DEAG is excellently positioned in the market as an internationally active live entertainment service company.

DEAG shares (ISIN: DE000A0Z23G6 | WKN: A0Z23G | ERMK) are listed in the Prime Standard segment of the Frankfurt Stock Exchange, the quality segment of Deutsche Börse.

DEAG'S CORE MARKETS



////////////////////////////////////

// CONTENTS

// DEAG LIVE

Letter to the Shareholders	04
Report of the Supervisory Board	06
DEAG on the Capital Market	09
DEAG Code of Conduct	13

// COMBINED MANAGEMENT REPORT AND GROUP MANAGEMENT REPORT

Principles of the Company and Group	19
Economic Report	20
Corporate Governance	27
Report on Risks and Opportunities	30
Forecast Report	37

// CONSOLIDATED FINANCIAL STATEMENTS

Consolidated Balance Sheet	39
Consolidated Income Statement	41
Consolidated Statement of Comprehensive Income	42
Consolidated Statement of Cash Flow	43
Development of Equity within the Group	44
Notes to the Consolidated Financial Statements	45

// AUDITOR'S REPORT	96
// DECLARATION BY THE STATUTORY REPRESENTATIVES	104
// CONDENSED INDIVIDUAL FINANCIAL STATEMENTS OF DEAG	105
// CORPORATE GOVERNANCE REPORT	107
// LEGAL NOTICE	110

// LETTER TO THE SHAREHOLDERS

**LADIES AND GENTLEMEN,
DEAR SHAREHOLDERS,**

For 40 years now, we have been decisively shaping the entertainment industry in our core markets with DEAG: with international top stars from the music scene such as the Rolling Stones, Anna Netrebko, but also innovative new formats such as the “Christmas Gardens” or the virtual reality event TimeRide. As an entertainment service provider, we now have comprehensive expertise in the planning, creation, organisation, marketing and holding of live events in Germany, Great Britain and Switzerland, thanks to our integrated business model. In our anniversary year “40 years of DEAG,” we can look back on an operationally and strategically successful business year 2018 that included many highlights. With over 4,000 events and more than 5 million tickets sold last year, we continued our profitable growth course and even raised our earnings forecast once again in the second half of the year. With sales of EUR 200.2 million (previous year: EUR 159.8 million), we succeeded in improving our earnings before interest, taxes, depreciation and amortisation (EBITDA) disproportionately compared to the previous year by posting an increase of 123% to EUR 14.6 million. Earnings before interest and taxes (EBIT) also increased significantly to EUR 10.6 million. This equates to an increase in EBIT of 110%.

All divisions developed positively in 2018. In the Rock/Pop division, the roots of our business, we can look back on a strong open air season with concerts by Ed Sheeran and Iron Maiden, among others. Developments in the Classics & Jazz division were also positive once again. Here, we benefit from long-term contracts with our renowned artists and want to continue to grow from this solid basis. At the beginning of 2019, we were able to extend our cooperation with Till Brönner for another three years, after having already laid an important foundation for future positive business development with the long-term contract extension with the world star Anna Netrebko through 2022.

In order to sustainably increase the diversity of our offerings and improve the predictability of operational developments, we have been increasingly focusing on our own high-margin event formats for several years now. This includes in particular our own productions in the divisions Family Entertainment and Arts+Exhibitions, which are independent of individual artists. In the Arts+Exhibitions division, we offer a very promising format in Cologne since 2018 with TimeRide. Visitors experience something similar to time travel, a virtual reality journey through historic Cologne in 1910. The format is so successful that we are already offering it in Dresden since December 2018 and will also establish it in Berlin, Munich and Frankfurt/Main in 2019. The successful Christmas Gardens in Berlin, Stuttgart and Dresden also contributed to the very positive business development. In 2019, we will expand it to three more cities. DEAG also had a number of highlights to offer in the Family Entertainment division last year, such as the successful “Disney on Ice” format. We are planning to expand the show to twelve cities by 2020. Besides the already established formats, new formats such as “Game of Thrones in Concert” and the exhibition “Harry Potter” were also a complete success.

Our strong content from the Rock/Pop, Classics & Jazz, Family Entertainment and Arts+Exhibitions divisions also forms the basis for our division, the ticketing business. More and more of our own events are marketed via our own ticketing platform, MyTicket, while at the same time the ticket volume for third-party content is constantly increasing. Since we are absolutely convinced of the success of our ticketing platform, we have increased our stake in MyTicket and now hold 100% of the company. In addition, MyTicket will cooperate with the Swiss ticketing software provider SecuTix starting in the summer of 2019. SecuTix will enable us to use the latest technologies, such as blockchain or dynamic pricing, in order to be able to act in a customer-oriented manner and prevent the secondary market in the future. In addition, we save considerable costs by switching providers.

We were able to continue our buy and build strategy in 2018. Through various transactions, such as the acquisition of the Belladrum Festival in Scotland in June, we have taken further steps with DEAG to drive forward our international expansion, particularly in the UK. In addition, we continue to pursue our strategy of successively reducing minority interests through transactions for example the acquisition of an additional 50% in The Classical Company AG, Switzerland, in October of last year, thereby increasing the earnings per share attributable to DEAG shareholders.

With its integrated business model, we believe that DEAG is very well positioned for the coming years. In 2019 we see solid development in the Rock/Pop and Classics & Jazz divisions. For the Family

Entertainment, Arts+Exhibitions and Ticketing divisions, more significant growth impulses are foreseeable. We have already financed our growth plans on a long-term and basis by issuing our bond. Taking into account the opportunities and risks, the expected start to financial year 2019 and the already good visibility with regard to the further course of business, the Executive Board is optimistic that the Group will grow moderately in terms of sales and EBIDTA in 2019 compared to 2018.

We would like to thank our employees for their great commitment to further DEAG's progress.

With the path we have taken, we are well positioned for future challenges. We will continue along this path and continue to develop our business model in order to achieve sustainable profitable growth. We would also like to thank you, our shareholders, most sincerely for the trust you have placed in us and look forward to continuing on this path with you.

Sincerely yours,

A handwritten signature in black ink, appearing to read 'P. Schwenkow', with a stylized, cursive script.

Prof. Peter L.H. Schwenkow

// REPORT OF THE SUPERVISORY BOARD

DEAR SHAREHOLDERS,

In financial year 2018, the Supervisory Board of DEAG Deutsche Entertainment Aktiengesellschaft dealt closely with the situation and development of the company on a regular basis. In accordance with legal requirements and the recommendations of the German Corporate Governance Code (GCGC), we continuously monitored the Executive Board with regard to its management of the company and advised it regularly on matters related to managing the company. We were always able to convince ourselves of the legality, purpose and regularity of its management. The Supervisory Board was involved in all decisions of fundamental importance to the company in a timely and direct manner. Furthermore, the operative and strategic development of the Group was also discussed with the Executive Board.

The Executive Board informed the Supervisory Board on a regular, timely and comprehensive basis in writing and orally about the business development, planning and situation of the company, including its risk situation and risk management. Documents relevant to making decisions were made available by the Executive Board in due time in advance of Supervisory Board meetings. Deviations in the development of business from the plans and objectives were explained in detail and the underlying causes were analysed. The members of the Supervisory Board always had ample opportunity to comment critically on the reports submitted and resolutions proposed by the Executive Board, and to submit their own suggestions. In particular, we thoroughly discussed all business transactions of relevance to the company on the basis of written and oral reports by the Executive Board and verified them for plausibility. On many occasions, the Supervisory Board dealt in detail with the company's risk situation, liquidity planning and equity. The Supervisory Board gave the Executive Board its consent to individual business transactions to the extent that this was necessary in accordance with the law, the Articles of Incorporation and the Rules of Procedure.

The Supervisory Board met eight times for ordinary meetings of the Supervisory Board in financial year 2018. Five of these sessions were physical meetings and three were conference calls. In addition, the Supervisory Board also met for six additional extraordinary Supervisory Board meetings in the past financial year, two of which was held as a face-to-face meeting and four as part of telephone conferences. All members of the Supervisory Board attended more than half of the meetings. The members of the Executive Board participated in the Supervisory Board meetings unless the Chairman of the Supervisory Board had determined otherwise. Urgent matters were decided on the basis of written resolutions. All resolutions were passed on the basis of detailed resolution proposals and discussions with the Executive Board. Between the Supervisory Board meetings, the Chairman of the Supervisory Board was also in close personal contact with the Executive Board members. He subsequently informed the other members of the Supervisory Board about the current development of the business and key transactions.

Focus of the discussions of the Supervisory Board

The Annual Financial Statements and the Consolidated Financial Statements for financial year 2017 were discussed with the auditors at the Supervisory Board meetings held on 21 March 2018 and 29 March 2018. In this context, the Supervisory Board dealt intensively with the situation of the company and its subsidiaries. Following detailed discussion and examination of the documents submitted by the Executive Board and after taking note of the Auditor's Report on the main results of its audit, the Supervisory Board decided to approve the Annual Financial Statements and the Consolidated Financial Statements for 2017 as well as the Combined Management Report and Group Management Report, as there was no reason to raise any objections.

Director Jahrhunderthalle, Frankfurt), Andrea Blahetek-Hauzenberger (Managing Director Global Concerts, Munich), Sabine Giese (Managing Director Kultur im Park, Berlin), Lisa Scully (Head of Finance Kilimanjaro Holdings Ltd., London), Zac Fox (Head of Operations Kilimanjaro Holdings Ltd., London) and Ramona Kathriner (Head of Finance Good News Productions AG, Zurich), the diversity of management structures has been consistently promoted in recent years.

5. HEALTH AND SAFETY AT WORK

We value the dignity and personal rights of our employees and third parties with whom the company has business relationships. We attach great importance to a healthy and safe working environment for our employees by complying with the laws and regulations on health and safety at work. In addition, we comply with legal regulations to ensure fair working conditions, including those on pay, working hours and the protection of privacy. DEAG rejects forced and child labour and any form of exploitation or discrimination and ensures strict compliance with the relevant laws.

Accordingly, “Human Capital” is also one of the most fundamental issues in our corporate culture. We value a creative and responsible working environment and therefore have flat hierarchies, short distances and cultivate an open-door culture. At the same time, we always strive to ensure the best possible satisfaction and development of our employees. In the interests of equal opportunities, DEAG therefore always has an open ear for all employees with regard to personal development opportunities and individual career paths. The regular employee training courses focus on security, protection, customer service for events, compliance in relation to events and job-specific training (e.g. social media, graphic design and application, accounting, software application). As a result of the corporate culture we have described, we have also implemented home office, part-time work and the promotion of women to management positions in DEAG’s personnel policy.

In addition to the further professionalization of personnel management, DEAG’s positioning as an employer brand, employee development and the anchoring of agile cooperation and working methods in the organisation are of prime importance. A further task is the training of young people in various professions and the promotion of young talent.

6. DATA PROTECTION AND INFORMATION SECURITY

DEAG has identified compliance with data protection as the greatest significant risk with regard to compliance and business ethics.

For this reason, DEAG treats all personal data with the greatest sensitivity and takes precautions to ensure that nobody’s personal rights are impaired by the handling of this data. Especially in our division, Ticketing, the protection of personal data has the highest priority for us. We expect our employees to treat the data they collect with appropriate care and strict confidentiality and to ensure compliance with the applicable laws and regulations. Our employees receive advice and support from qualified lawyers and company data protection officers.

It is of great importance to us to protect DEAG’s intellectual property and respect the intellectual property of others. One of DEAG’s most valuable assets is its employees’ wealth of ideas. When we use the intellectual property rights of third parties, we ensure that there is an effective agreement with the right holder. DEAG holds important intellectual property rights and licenses, such as copyrights and trademarks.

7. BRIBERY AND ACCEPTANCE OF MONETARY BENEFITS

Our relationships with business partners, government officials and others are based on our performance and not on unlawful gifts, payments or favours to decision makers. No employee of DEAG may bribe or offer a bribe to any official or other person to influence their decision or obtain any benefit or information from them. Employees may also not grant any official or other person advantages for any other reason

10. NO RETALIATORY MEASURES

Employees who in good faith express concerns about what is going on in the company or report suspicious cases will not be disadvantaged as a result. This applies explicitly even if the concerns or suspicions prove to be unfounded. "In good faith" means that the employee is convinced that his/her presentation is true. We will not tolerate intimidation or retaliation against employees who seek advice in good faith, report violations of the Code of Conduct or other unlawful or unethical conduct.

Berlin, March 2019

DEAG Deutsche Entertainment Aktiengesellschaft

For the Management Board



Prof. Peter L. H. Schwenkow, CEO

1.2 GROUP STRUCTURE, INVESTMENTS, LOCATIONS AND EMPLOYEES

In the segments “Live Touring” and “Entertainment Services”, DEAG reports on the business development of the DEAG Holding as the Group parent with its 39 affiliated companies at seven locations in Germany, Switzerland and the UK.

The Live Touring segment (“touring business”) comprises the touring business. It includes the activities of the companies DEAG Classics (Berlin), DEAG Concerts (Berlin), KBK Konzert- u. Künstleragentur (Berlin), Wizard Promotions Konzertagentur (Frankfurt/Main), Grünland Family Entertainment (Berlin), Global Concerts Touring (Munich), Christmas Garden Deutschland GmbH (Berlin), the sub-group Kilimanjaro (London, UK), including the activities of the Flying Music Group and The Classical Company (Zurich, Switzerland).

The Entertainment Services segment (“stationary business”) includes the regional business as well as the entire service business. This in turn includes the activities of the AIO Group (Glattpark, Switzerland), Global Concerts (Munich), Concert Concept (Berlin), Grandezza Entertainment (Berlin), River Concerts (Berlin), Elbklassik (Hamburg), handwerker promotion e. (Unna), LiveGeist Entertainment (Frankfurt/Main), Kultur- und Kongresszentrum Jahrhunderthalle (Frankfurt/Main), FOH Rhein Main Concerts GmbH (Frankfurt/Main), mytic myticket (Berlin) and Kultur im Park GmbH (Berlin).

In the year under review, changes in the scope of consolidation mainly related to the subsidiaries Kultur- und Kongresszentrum Jahrhunderthalle (Frankfurt/Main), Ben Wyvis Live (Glasgow/Scotland) and FOH Rhein Main Concerts (Frankfurt/Main), which were consolidated for the first time, and Raymond Gubbay Limited, which was deconsolidated.

In the previous year, the activities of Blue Moon Entertainment GmbH were discontinued in the geographical division Austria as of 31 December 2017. There was still no active business of DEAG Music GmbH from previous years in 2018. Both companies are still 100% owned by DEAG as of 31 December 2018 and reported separately as discontinued operations.

As of 31 December 2018, the employee structure was as follows: A total of 200 employees (previous year: 193) worked for the DEAG Group in Germany and abroad. An average of 35 people were employed by the DEAG Holding on an annual average (previous year: 33).

1.3 CONTROL SYSTEM AND PERFORMANCE INDICATORS

Financial management is organised centrally at DEAG. In order to minimise the risks and take advantage of Group-wide optimisation potentials, the company bundles important financial decisions within the Group. In the project business, the gross margin as well as the break-even ticket number are used as the most important control variables. When it comes to managing the company as a whole, sales revenue and earnings before interest, taxes, depreciation and amortization (EBITDA) are the key figures that are also used by market participants, investors and financing banks for assessment purposes. With respect to company acquisitions, the amortisation period of the purchase price is an important decision criterion in addition to the company-specific indicators. The Group controls its capital with the objective of ensuring that all Group companies are able to operate under the going concern assumption while maximising their income for the company’s stakeholders by optimising the ratio of equity to borrowed capital. The fulfilment of covenant criteria in connection with the financing utilised is monitored on an ongoing basis.

2. ECONOMIC REPORT

2.1 OVERALL ECONOMIC ENVIRONMENT AND INDUSTRY SPECIFIC ECONOMIC CONDITIONS

According to the calculations of the Federal Statistical Office, the German economy grew in the reporting period. The gross domestic product (GDP) adjusted for prices rose by 1.5% compared to the previous year in 2018. According to the Office, higher consumer spending and investments were the main reason

for this growth. For 2019 and 2020, the German Institute for Economic Research (DIW) in Berlin forecasts GDP growth of 1.6% and 1.8% compared to the previous year.

At 1.4% in 2018, the UK recorded weaker economic growth than in the previous year, when economic output rose by 1.8%. The International Monetary Fund (IMF) is forecasting an increase in growth rates from 2019 on. Uncertainties remain, however, as the exact effects of a Brexit remain open.

In the euro zone, the economic upturn slowed in the reporting period. Accordingly, economic growth fell by 0.6 percentage points year-on-year to 1.8% and is expected to remain at this level over the next two years. The IMF forecasts economic growth of 1.6% for the euro zone in 2019 and 1.7% for 2020.

In its study “German Entertainment and Media Outlook 2018 – 2022,” the auditing firm PricewaterhouseCoopers (PwC) estimates the market volume of the German media and entertainment market in 2018 at EUR 61.8 billion. PwC forecasts an average annual increase of 1.8% by 2022. For the ticketing business, an important growth driver for DEAG, which is currently benefiting primarily from the digital integration of ticket sales, annual growth of 2.9% is expected by 2022. After Germany, UK is the second largest market for the media and entertainment industry in Europe. According to PwC’s forecast for the entertainment and media market in the UK, the experts anticipate an average annual growth rate of 2.8% through 2022. The market volume is expected to be around GBP 76 billion in 2022.

Experience has shown that live entertainment is a very emotional product that shows above-average decoupling from economic developments as a highly individual experience. The consequences of a Brexit for the live entertainment market in the UK can therefore be expected to be minor. Consumer demand in the live entertainment market is strongly characterised by the attractiveness of the events and stands in direct competition with other leisure offers such as sporting events in view of consumers’ time and financial capacity.

DEAG operates in an attractive, but also very competitive market environment. In response to this, DEAG identifies less competitive, attractive niche markets and positions itself in them with strong content at an early stage. With its broad product portfolio and clear regional focus on the growth markets Germany, Switzerland and the UK, DEAG therefore offers events and concerts in all genres that are aimed at an audience in almost every age group. Overall, the entertainment market is experiencing a positive development and therefore opens up further growth potential for DEAG. Live Events are becoming more and more important for artists, as sales from the sale of recorded music have fallen significantly in recent years and the proceeds from streaming have not been able to compensate for this loss. This strengthens DEAG’s position in the entertainment market as a leading organiser of events and concerts.

2.2 BUSINESS DEVELOPMENT

DEAG has continued on its previous growth course. In the period under review, a significant increase in sales of 25% from EUR 159.8 million in the previous year to EUR 200.2 million was recorded. EBITDA were up by 123% to EUR 14.6 million (previous year: EUR 6.5 million). Earnings before interest and taxes (EBIT) also improved significantly by 110% to EUR 10.6 million (previous year: EUR 5.1 million).

Even though, as expected, the fourth quarter sales were not as strong as in the previous year, the Christmas business made a correspondingly significant contribution to sales of 24% after 32% in 2017. This development is due in particular to the discontinuation of revenues from Raymond Gubbay Limited, which were mainly generated in the fourth quarter. Despite the deconsolidation of the company, an EBITDA of 4.2 million Euro (previous year: 4.5 million Euro) was achieved, which is proof of the high profitability of the formats in the Family Entertainment and Arts+Exhibitions divisions, which generally characterize the event mix in the final quarter.

Besides the acquisitions and organic growth that were achieved, the positive operating development is attributable to various event highlights. These include the very successful open-air season with artists such as Ed Sheeran, Iron Maiden, Die Toten Hosen and the Foo Fighters. In the third quarter, DEAG acquired the Belladrum Festival via its subsidiary Kilimanjaro Live Limited. Belladrum is an established festival in Scotland that has been successfully associated with Kilimanjaro for some time. Artists such

Segment performance at a glance:

Business development of the segments:

Sales in EUR millions	2018	2017	Change from the previous year
Live Touring	131.6	107.1	+24.5
Entertainment Services	79.0	66.4	+12.6

Segment performance:

Operating result (EBITDA) in EUR millions	2018	2017	Change from the previous year
Live Touring	16.3	8.6	+7.7
Entertainment Services	3.6	2.0	+1.6

Live Touring

At EUR 131.6 million, sales in the Live Touring segment in 2018 were significantly above the previous year's level of EUR 107.1 million. This positive development was due in particular to growth in the Rock/Pop division thanks to the very successful open-air season. With events such as Ed Sheeran, Foo Fighters, Iron Maiden and Die Toten Hosen, the first half of the year included a number of highlights in this area. This development continued in the third quarter with the Belladrum Festival in Scotland, which was once again sold out. As in previous years, the focus in the Family Entertainment and Arts+Exhibitions divisions was on the Christmas business in the fourth quarter. The segment performance also benefited from the deconsolidation success in connection with the sale of the shares in Raymond Gubbay Ltd.

Entertainment Services

Sales in the Entertainment Services segment amounted to EUR 79.0 million in the past financial year after EUR 66.4 million the previous year. Revenues include EUR 6.2 million from the operation of the Jahrhunderthalle in Frankfurt/Main, whose activities are now fully consolidated. In the year under review the local tour operators essentially benefited from the Group's own tour business, with the market and competition situation in Switzerland in particular showing that further efforts are required to generate profitable growth in turnover and operating profit.

The Entertainment Services segment still includes the ticketing activities of the Group's own MyTicket sales platforms. Major strategic measures were implemented in the year under review. DEAG increased its share in the domestic company mytic myticket AG to 100% and agreed to cooperate with the Swiss ticket software provider SecuTix from summer 2019. A subsidiary was founded in Great Britain, thus creating the legal and organisational prerequisites for bundling and further expanding ticketing activities in the UK.

2.3.3 Assets Position of the Group

As of 31 December 2018, the balance sheet total increased slightly by EUR 1 million to EUR 133.0 million (31 December 2017: EUR 132.0 million).

Current assets declined by EUR 19.5 million to EUR 63.9 million (31 December 2017: EUR 83.4 million). At EUR 15.6 million, the decline mainly relates to trade receivables. Of this amount, EUR 6.6 million is attributable to Raymond Gubbay Limited alone. A further EUR 8.4 million relates to receivables recognised in the previous year from ticket sales in connection with a tour in 2018. Please refer to our comments in section 2.3.4. of this report for changes in cash and cash equivalents.

As of the balance sheet date, non-current assets increased significantly by EUR 20.6 million to a total of EUR 69.1 million (31 December 2017: EUR 48.5 million). This development is attributable to

significantly higher book values for property, plant and equipment (EUR +17.0 million) and other intangible rights (EUR +5.5 million). The effects mainly result from the IFRS conversion (IFRS 16) and from additions in connection with the first-time consolidation of Jahrhunderhalle Frankfurt/Main, and the Belladrum Festival. The deconsolidation of Raymond Gubbay Limited had the opposite effect on goodwill.

Current liabilities as of the balance sheet date amounted to EUR 78.4 million and were thus EUR 34.3 lower than last year (EUR 112.7 million). Contract liabilities (previous year: sales accruals and deferrals) decreased by EUR 33.0 million to EUR 34.6 million. Among other things, the decline was due to balance sheet date effects. In addition, current liabilities to banks fell significantly by EUR 6.8 million to EUR 10.1 million as a result of scheduled repayments and reduced utilisation of working capital lines. Overall, short-term debt fell from 85% to 59%.

The reasons for the significant change in the maturity profile compared to the previous year are the leasing liabilities recognised for the first time in the year under review (EUR + 14,0 million), which are almost matched by the corresponding rights of use, and the net addition of the corporate bond placed in October 2018 (EUR +18.9 million), which has a remaining term of around 5 years. Please refer to our comments in section 2.3.4. of this report.

Equity amounted to EUR 14.9 million (31 December 2017: EUR 12.6 million), which still corresponds to an equity ratio of 11.2% after 9.5% the year before. The changes in equity primarily relate to the Group's significantly improved consolidated result as well as counteracting dividend payments to other shareholders.

2.3.4 Financial Position of the Group

in EUR millions	2018	2017
Cash inflow / outflow from operating activities (total)	-13,3	16.7
Cash inflow from investing activities (total)	2,9	-5.6
Cash inflow from financing activities (total)	2.2	2.2
Change in cash and cash equivalents	-4.7	13.3
Exchange rate effects	0.7	0.1
Financial assets on 1 Jan.	41.8	28.4
Financial assets on 31 Dec.	36.4	41.8

Cash flow before changes in net current assets amounted to EUR 5.7 million, compared to EUR -3.6 million in the previous year. This positive development is mainly due to the significantly improved net income for the year on the one hand and the first-time application of IFRS 16 and the associated disclosure of payments for the repayment of leasing liabilities as an outflow of funds from financing activities on the other.

The cash outflow from operating activities (total) amounted to EUR 13.3 million following a cash inflow of EUR 16.7 million in 2017. This is due to the lower prepayment balance of EUR 34.6 million after EUR 56.6 million the previous year. This was influenced in 2017 by unusually high advance payments received in connection with a particularly large-volume tour in the second and third quarters of the reporting year in the rock/pop division (especially in the UK). Without this effect, the prepayment balance has now returned to a normal level. It is at a very good level if the 2016 financial year of EUR 24.4 million is taken as a comparison.

The cash inflow from investing activities (total) of EUR 2.9 million resulted on the one hand from net payments (EUR 6.6 million) from the sale of consolidated company and on the other hand from payments for the acquisition of the Belladrum Festival (EUR 3.0 million) and for investments in intangible assets, property, plant and equipment and financial assets (EUR 1.7 million). The latter include the investment in TimeRide GmbH and cooperations in the UK.

4.2.4. Financial liabilities

The financing of the operating business depends on the ability of the companies of the DEAG Group to generate sufficient cash flow in a volatile business or to arrange external financing sources (debt or equity).

For this reason, DEAG has agreed with four house banks on a comprehensive framework without further maturity limits, which is to be used for the purposes of acquisition financing (EUR 2.5 million), the pre-financing of touring and concert events (EUR 6.0 million) as well as the operating business (EUR 10.6 million).

The current rate of return on the respective draws and claims is, on the one hand, based on the general development of the EURIBOR, on the other hand on agreed balance sheet and income ratios (financial covenants), which can lead to an increase or a reduction in interest payments.

The financial and non-financial covenants toward credit institutions are monitored on an ongoing basis and the interest margins to be derived therefrom are coordinated with the relevant credit institutions by mutual agreement.

The respective financing conditions reflect the favourable market level and DEAG’s rating. The framework lines could be terminated on the basis of the general terms and conditions as long as the DEAG Group’s net assets, financial position and results of operations have deteriorated sustainably compared to the date of the respective grant, and compensatory measures such as the appointment or reinforcement of bank collateral to hedge the respective claims will not succeed.

In addition, DEAG successfully placed a convertible bond in the amount of EUR 5.7 million in 2016. The term of the convertible bond started on 30 June 2016 and runs for two years until 30 June 2018, with an extension option at the same conditions for an additional year until 30 June 2019. In exercising the extension option, EUR 4.3 million of the EUR 5.7 million was extended for another year until 30 June 2019.

Furthermore, DEAG issued a corporate bond in the amount of EUR 20 million in October 2018. This corporate bond can be increased by another EUR 5.0 million. The bonds from the 2018/2023 corporate bond are listed on the Open Market of the Frankfurt Stock Exchange. The bonds bear interest at a rate of 6% per year. Interest is payable annually in arrears in October of each year. Unless the bonds have already been fully or partially redeemed or purchased and cancelled, DEAG is obliged to redeem the bonds at their nominal value on 31 October 2023. The relevant financial and non-financial covenants are also monitored on an ongoing basis.

DEAG is dependent on successful ticket sales and thus positive business developments in the financing of its operations, including organic and external growth. In individual cases, DEAG has entered into commitments (in particular for payments to performing artists) and has had to provide advance payments in terms of liquidity since there are temporary differences between the disbursements and payments from ticket sales. In such cases, the relevant pre-production costs would have to be covered by other sources, such as other untied financial resources or by drawing on the credit lines from domestic banks.

On the basis of revenue and earnings forecasts and the liquidity derived from it, the Executive Board estimates this and the financial position of the company and the Group to be good, also with regard to financing requirements for internal and external growth. With regard to the forecast, please refer to 5. Forecast Report.

Should the course of business differ from planning, e.g. as a result of a significant decline in ticket sales which permanently and sustainably worsens the earnings power of the DEAG Group, liquidity shortages could occur if the planned financial inflows and credit lines are not sufficiently available. DEAG would then have to rely on being able to obtain additional financing sources (debt or equity).

// CONSOLIDATED FINANCIAL STATEMENT

Consolidated Balance Sheet	39
Consolidated Income Statement	41
Consolidated Statement of Comprehensive Income	42
Consolidated Statement of Cash Flow	43
Development of Equity within the Group	44
Notes to the consolidated financial statements	45

TOTAL LIABILITIES AND EQUITY

in EUR '000	Notes	31.12.2018	31.12.2017
Bank loans payable	21, 29	10,101	16,884
Trade accounts payable	22	11,866	10,457
Accruals	23	8,257	6,810
Convertible bond	26	4,300	1,350
Contract liabilities	24	34,658	67,642
Income tax liabilities		1,021	638
Other current financial liabilities	27	3,705	2,473 *
Other current non-financial liabilities	27	4,527	6,472 *
Current liabilities		78,435	112,726
Accruals	23	238	-
Convertible bond		-	4,145
Bond	25,26	18,921	-
Bank loans payable	21, 29	1,500	31
Contract liabilities		181	-
Other long-term financial liabilities	28	15,467	309
Deferred taxes	20, 40	3,291	2,151
Long-term liabilities		39,598	6,636
Share capital		18,396	18,396
Capital reserve	25, 30	42,508	42,508
Retained earnings		-466	-
Accumulated deficit		-52,107	-54,078
Accumulated other income	30	1,563	638
Equity attributable to DEAG shareholders		9,894	7,464
Equity attributable to non-controlling interest	30	5,054	5,154
Equity	30	14,948	12,618
TOTAL LIABILITIES AND EQUITY		132,981	131,980

* Adjustment previous year

// CONSOLIDATED INCOME STATEMENT

in EUR '000	Notes	01.01. to 31.12.2018	01.01. to 31.12.2017
Sales	32	200,221	159,802
Cost of sales	33	-161,725	-130,470
Gross profit		38,496	29,332
Distribution costs	34	-18,962	-13,062
Administrative expenses	35	-16,516	-12,636
Other operating income	36	8,549	2,581
Other operating expenses	37	-975	-1,164
Operating income (EBIT)		10,592	5,051
Interest income and expenses	38	-2,995	-1,195
Income from investments	39	682	71
Income shares in companies accounted for using the equity method	18	-883	-982
Financial result		-3,196	-2,106
Result before taxes (EBT)		7,396	2,945
Income taxes	40	-665	-601
Group result from continued operations after taxes		6,731	2,344
Group result from discontinued operations after taxes	41	-132	-3,045
Group result after taxes		6,599	-701
thereof attributable to non-controlling interest		3,109	1,586
thereof attributable to DEAG shareholders			
(Group result)		3,490	-2,287
Earnings per share in EUR (undiluted)			
from continued operations	30	0.20	0.04
from continued and discontinued operations	30	0.19	-0.13
Earnings per share in EUR (diluted)			
from continued operations	30	0.19	0.04
from continued and discontinued operations	30	0.19	-0.13
Average number of shares in circulation (undiluted)	30	18,396,808	17,595,973
Average number of shares in circulation (diluted)		20,025,379	17,595,973

// CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

Consolidated Statement of Comprehensive Income

in EUR '000

	2018	2017
Group result after taxes	6,599	-701
Other result		
(+/-) Differences from exchange rates (independent foreign units)	984	-1,135
Amounts as may be reclassified in future periods in the profit and loss account	984	-1,135
(+/-) Actuarial profit/loss recorded in equity	-61	124
(+/-) Deferred taxes on the other total result	12	-25
amounts, not reclassified in income statement	-49	99
Total recognized directly in other comprehensive income	935	-1,036
Total result	7,534	-1,737
Thereof attributable to		
Non-controlling interest	3,121	1,361
DEAG Shareholders	4,413	-3,052

// CONSOLIDATED STATEMENT OF CASH FLOW (Note 44)

In EUR '000	2018	2017
Group result from continued operations after taxes	6,731	2,344
Depreciation and amortisation	2,256	1,494
Expenditure from retirement of fixed assets	-9	-114
Changes not affecting payments	1,546	-1,243
Changes according to investment properties	-132	-
Change in other accruals	1,581	-6,009
Result of change in scope of consolidation	-6,649	-831
Deferred taxes (net)	-463	-245
Result from valuation of associated companies	883	982
Cashflow vor Änderungen Nettoumlaufvermögen	5,744	-3,622
Net interest income	2,995	1,195
Changes to receivables, inventories and other assets	11,559	-8,488
Changes to other loan capital without financial debts	-33,486	30,513
Net cash outflow from continued operations	13,188	19,598
Net cash outflow from discontinued operations	-125	-2,947
Net cash outflow from operating activities (total)	-13,313	16,651
Outflows for investments in...		
...Intangible assets	-248	-454
...Tangible assets and financial investments	-1,503	-770
Inflow/Spending from the acquisition of consolidated companies	777	63
Payments from the sale of consolidated companies	-	-3,114
Payments from the acquisition of consolidated companies	-3,030	-2,100
Inflow from the sale of consolidated companies	6,647	-
Inflow/Spending from repayment of loans	-	800
Assets disposals	191	4
Interest Income	76	96
Net cash inflow from investing activities (total)	2,910	-5,475
Capital increase DEAG Deutsche Entertainment AG	-	4,471
Proceeds from new borrowing	2,729	4,815
Repayment of financial debts	-8,043	-4,353
Repayment of convertible bond	-1,400	-
Cash proceeds from the bond	20,000	-
Cost of the bond	-1,108	-
Cash payments by a lessee for the reduction of the outstanding liability relating to lease obligations	-3,015	-
Interest expenditure	-978	-1,016
Dividend portions of other shareholders	-373	-1,733
Payments to/from other shareholders	-2,108	-31
Net cash inflow from financing activities (total)	5,704	2,153
Changes in cash and cash equivalents	-4,699	13,329
Effect of exchange rate changes	-690	109
Cash and cash equivalents as at 01.01.	41,816	28,378
Cash and cash equivalents as at 31.12.	36,427	41,816

// DEVELOPMENT OF EQUITY WITHIN THE GROUP (Note 30)

	Number of shares issued	Authorized DEAG shares in EUR '000	DEAG capital reserve in EUR '000	Retained Earnings in EUR '000	Accumulated deficit in EUR '000	Accumulated other income in EUR '000	Attributable to DEAG shareholders in EUR '000	Attributable to non-controlling interest in EUR '000	Equity in EUR '000
As at 31.12.2016	16,352,719	16,352	40,081	-	-51,845	1,403	5,991	4,726	10,717
Total result	-	-	-	-	-2,287	-765	-3,052	1,361	-1,691
capital increase	2,044,089	2,044	2,427	-	-	-	4,471	-	4,471
Dividend	-	-	-	-	-	-	-	-1,733	-1,733
Acquisition/ Sale of shares of other shareholders	-	-	-	-	-	-	-	800	800
Other changes	-	-	-	-	54 ¹	-	54	-	54
As at 31.12.2017	18,396,808	18,396	42,508	-	-54,078	638	7,464	5,154	12,618
IFRS 16 (Revaluation as at 01.01.2018)	-	-	-	-466	-	-	-466	-	-466
As at 01.01.2018	18,396,808	18,396	42,508	-466	-54,078	638	6,998	5,154	12,152
Total result	-	-	-	-	3,490	925	4,415	3,081	7,496
capital increase	-	-	-	-	-	-	-	-	-
Dividend	-	-	-	-	-	-	-	373	373
Acquisition/ Sale of shares of other shareholders	-	-	-	-	-	-	-	-2,808	-2,808
Other changes	-	-	-	-	-1,519 ¹	-	-1,519	-	-1,519
As at 31.12.2017	18,396,808	18,396	42,508	-466	-52,107	1,563	9,894	5,054	14,948

¹ Additional purchases/increases (-1,519 EUR'000; previous year: 54 EUR'000)

// NOTES TO THE CONSOLIDATED FINANCIAL STATEMENTS

1. ACCOUNTING PRINCIPLES

DEAG Deutsche Entertainment Aktiengesellschaft (DEAG) is an Aktiengesellschaft (stock corporation under German law) founded in Germany with its registered office in Germany, 10785 Berlin, Potsdamer Straße 58. The company is registered in the Commercial Register of the Charlottenburg District Court under the commercial register number HRB 69474 B.

DEAG is a leading entertainment service provider and provider of live entertainment in Europe and is present in its core markets with Group companies. DEAG produces and organises a wide range of profitable events and concerts. As a live entertainment service provider with an integrated business model, DEAG has extensive expertise in the organisation, marketing and holding of events and in ticket sales via its own ticketing platform “MyTicket” for its own and third-party content. MyTicket’s highly scalable business model strengthens DEAG on its path to increasing profitability. DEAG organises around 4,000 concerts and events each year and currently sells more than 5 million tickets – of which a steadily growing share is via the profitable ticketing platforms of MyTicket.

DEAG’s core business areas include Rock/Pop, Classics & Jazz, the strongly growing Family Entertainment division and Arts+Exhibitions. The Family Entertainment area in particular is fundamental for the further development of DEAG’s own content. Its network of strong partners allows DEAG to put itself in an excellent market position as an internationally active live entertainment Group.

These Consolidated Financial Statements of DEAG as of 31 December 2018 were prepared in accordance with the International Financial Reporting Standards (IFRS) of the International Accounting Standards Board (IASB), London, as applicable in the EU and in conformity with the provisions under German commercial law to be applied in accordance with section 315e (1) of the German Commercial Code (HGB). The designation IFRS also comprises the still-valid International Accounting Standards (IAS) and the interpretations of the International Financial Reporting Interpretations Committee (IFRS IC). DEAG prepares the Consolidated Financial Statements for the smallest and largest group of companies.

The Consolidated Financial Statements are based on the financial statements of the companies included in the consolidation. These were prepared by applying the German Commercial Code (HGB), including the accounting standards adopted by the German Standardization Council (DRSC) as of the reporting date in accordance with section 342 of the German Commercial Code (HGB) and the German Stock Corporation Act (AktG). The financial statements of foreign companies were prepared in accordance with their national regulations, in conformity with continuously and uniformly applied accounting and valuation principles. Interim Financial Statements were prepared for companies included in the full consolidation with a different financial year than from 1 July to 30 June (subgroup Flying Music Holdings Limited, London/UK).

The Individual Financial Statements as well as the Interim Financial Statements of the consolidated companies were prepared effective as of the reporting date of the Consolidated Financial Statements. Carrying values for tax provisions are not included in the Consolidated Financial Statements. The reconciliation of the values in accordance with the IFRS standards was carried out on the level of the Group outside the Individual Financial Statements prepared under German commercial law, in a so-called Handelsbilanz II.

The items combined in the balance sheet and Group statement of income are explained in the notes.

For the preparation of the Consolidated Financial Statements, discretion, estimates and assumptions have to be made to a limited extent that affect the level and reporting of assets and liabilities, income

and expenses as well as contingent receivables and liabilities. This applies in particular to the annual impairment test of goodwill.

The basis of the impairment test was the value in use of the CGUs, whose calculation was based on projected earnings as a function of the CGUs from one to three-year planning. The value in use was determined using the discounted cash flow method. These calculations must be based on assumptions based on management estimates. If there are developments beyond management's control, future carrying amounts may differ from the originally expected estimates. If actual development deviates from the expected one, the premises and, if necessary, the carrying amounts of the goodwill of EUR 23,915 thousand (previous year: EUR 26,321 thousand) are adjusted accordingly. Reference is made to our comments in Note 13 and 14.

In addition, estimates and assumptions are required in the valuation and impairment of receivables and advance payments, the measurement and estimation of the probability of occurrence of provisions and contingent liabilities and estimates of the amount of deferred tax assets on loss carryforwards and, in particular, the impairment testing of companies accounted for using the equity method and the determination of the fair values of financial assets.

In addition, management made discretionary decisions in the area of the scope of consolidation and as part of purchase price allocations. Please refer to our comments in Note 3.

2. AMENDMENTS TO ACCOUNTING STANDARDS

The following new or amended standards and interpretations are being mandatorily applied for DEAG for the first time or financial years beginning on 01/01/2018:

- IFRS 9 – New accounting concept for financial instruments and replacement of IAS 39
- IFRS 15 including clarification – Revenue recognition standard; supersedes IAS 18 and IAS 11
- IFRIC 22 – Clarification on currency translation for advance payments
- IAS 40 – Clarification on the classification of properties not yet completed
- AIP 2014 – 2016 – Improvements to IFRS 1 and IAS 28

With the exception of IFRS 9 Financial Instruments and IFRS 15 Revenue from Contracts with Customers, other new or amended IFRS standards, the first-time application of which was mandatory in the EU as of 1 January 2018, had no material impact on the Consolidated Financial Statements. Furthermore, Deutsche Entertainment AG applied the new standard IFRS 16 Leases for the first time and ahead of schedule as of 1 January 2018. The effects of IFRS 9 Financial Instruments, IFRS 15 Revenues from Contracts with Customers and IFRS 16 Leases on these Consolidated Financial Statements will be explained in greater detail in this section.

In the Consolidated Financial Statements, all standards of the IASB as well as the applicable IFRIC and/or SIC to be adopted on the closing date as mandated by the EU were taken into account.

For the financial year that begin on 01/01/2018, the following changes were applied for the first time.

IFRS 15 Revenue from Contracts with Customers

As of 1 January 2018, DEAG applied the new standard for revenue recognition, IFRS 15 “Revenue from Contracts with Customers,” for the first time using the modified retrospective approach. The comparative period is therefore presented in accordance with the previous accounting principles.

IFRS 15 completely replaces the previous regulations on the recognition of sales revenue in accordance with IAS 18 “Revenue” and IAS 11 “Construction Contracts,” including the corresponding interpretations. Revenue is now recognised when the customer obtains control of the agreed goods and services and is able to obtain benefits from them. Revenue is recognised at the amount of consideration expected to be received by the company. The new standard provides for a five-step procedure according to which the amount of sales and the time or period of realisation are to be determined. The model is as follows: Identification of the contract with the customer, identification of the separate performance obligations, determination of the transaction price, allocation of the transaction price to the separate performance obligations and recognition of sales when individual performance obligations are fulfilled.

IFRS 15 has no material effects on realisation of sales because the majority of the revenues in the Consolidated Financial Statements are realised as a result of routine transactions (revenue realisation at the time of the transfer of control). There are no agreements within the Group that regulate several services within one contract or within several contracts (multi-element arrangements).

The Group has concluded that it acts as the customer or principal in almost all of its revenue transactions because it has control over all revenue transactions, sets prices and bears the risk of default.

Until 31 December 2017, revenues were accounted for on the basis of IAS 18 Revenue. Revenue is recognised when the amount of revenue can be reliably measured, it is probable that future economic benefits associated with the transaction will flow to the entity independently of the actual payment, and inventory risks and rewards have been transferred to the customer.

Advance payments received from customers for future performance obligations are recognised as contract

liabilities in accordance with IFRS 15. In the previous year, advance payments received were reported as deferred revenue.

IFRS 9 Financial Instruments

The Group’s financial instruments mainly comprise cash and cash equivalents, trade receivables, other financial assets, investments and trade payables, liabilities to banks and other financial liabilities.

IFRS 9 replaces the provisions of IAS 39 relating to the recognition and measurement of financial assets and liabilities. IFRS 9 provides for a uniform approach to the classification and measurement of financial assets and liabilities that is based on the company’s business model and the cash flows of the financial instrument. In addition, IFRS 9 contains a new impairment model that requires not only losses already incurred but also expected losses to be recognised, as well as new rules for hedge accounting.

The standard was applied retrospectively for the first time as of 1 January 2018 without restating the comparative period.

The Group has analysed the characteristics of the contractually agreed cash flows of the financial assets and determined that they meet the criteria for measurement at amortised cost in accordance with IFRS 9 with one exception. In accordance with IAS 39, financial assets were classified as loans and receivables and measured at amortised cost using the effective interest method. The following reclassification was made on the basis of the previous year’s accounting (in accordance with IAS 39):

	Category 2018 (IFRS 9)	Category 2017 (IAS 39)
other non-current trade receivables	at amortized cost	Loans and receivables
Trade receivables	at amortized cost	Loans and receivables
Other current financial assets	at amortized cost	Loans and receivables
Liquid funds	at amortized cost	Loans and receivables
Investments	at fair value	available-for-sale
Loans to associated companies	at amortized cost	Loans and receivables

Investments classified as available-for-sale last year that are not consolidated or included in the Consolidated Financial Statements using the equity method were reclassified to financial assets at fair value through profit or loss at the date of initial application.

The amendments to IFRS 9 had no material impact on the classification or measurement of financial liabilities for the Group. Financial liabilities, which essentially comprise trade payables as well as financial liabilities and loans, are measured at amortised cost using the effective interest method. Other financial liabilities (non-current) are recognised at fair value through profit or loss. The first-time application of IFRS 9 did not result in any material adjustment to the recognised allowance for doubtful trade receivables.

The new impairment model of IFRS 9 did not have a material impact on other financial assets.

The adoption of the new standards correspondingly did not lead to an adjustment in retained earnings.

IFRS 16 Leases

As of 31 December 2017 and 30 June 2018, the Group had not yet expected to apply the new lease accounting standard for the first time and early as of 1 January 2018. However, the investigations into

the effects of the application of IFRS 16 on the Consolidated Financial Statements were completed earlier than expected. As a result of the change in the accounting method and thus earlier application of IFRS 16, an improved presentation of the net assets, financial position and results of operations is expected.

As of 1 January 2018, the new standard on leasing accounting, IFRS 16 “Leases,” was applied for the first time and early according to the modified retrospective approach without affecting income, without adjusting the comparative period. Effects in retained earnings amounted to EUR -466 thousand.

The provisions of the standard are only applied to tangible assets and use is also made of the option to waive the capitalisation of the right of use and the recognition as a liability of the obligation for short-term leases (term less than twelve months) and leases of minor value (< EUR 5,000).

IFRS 16 replaces the previous standard IAS 17 “Leases” and the related interpretations. According to IFRS 16, lessees must generally account for all leases in the form of a right of use and a corresponding lease liability. A lease exists if the performance of the contract depends on the use of an identifiable asset and the customer simultaneously gains control of this asset. The new regulations have a particular impact on the accounting and valuation of rental and leasing objects that were previously classified as operating leases. These are mainly rented office space, leased vehicles and other operating and office equipment leased out on a rental basis, which now generally result in corresponding rights of use and corresponding leasing liabilities.

The first-time application of IFRS 16 on 1 January 2018 had the following effects on the Consolidated Financial Statements on the basis of the leases existing at the time of first-time application: For the first time, leasing rights amounting to EUR 2,239 thousand and leasing liabilities amounting to EUR 2,702 thousand were recognised. Due to the recognition of depreciation on rights of use and effects from the compounding of leasing liabilities – instead of the leasing expenses previously recognised under other operating expenses – the adjusted Group EBITDA for financial year 2018 increased by EUR 1,290 thousand. There were no significant effects on consolidated EBIT or consolidated net income. The cash flow from operating activities and the free cash flow for the reporting period rose by EUR 1,290 thousand due to the disclosure of lease payments in the cash flow from financing activities.

Future minimum lease payments under operating leases as of 31/12/2017, including further leases with commencement of lease in financial year 2018, amounted to EUR 2,535 thousand. The resulting gross leasing liabilities were discounted at the marginal borrowing rate of 6.0%, resulting in leasing liabilities of EUR 2,702 thousand as of 01/01/2018.

Direct costs were not taken into account when determining the right of use. Subsequent findings with regard to extension and termination options were taken into account when determining the terms.

New accounting standards of the IASB and IFRSIC not yet applied

The following standards and interpretations have been adopted by the IASB and IFRS Interpretations Committee (IFRS IC). They are not yet mandatory for financial year 2018 and have not been applied:

Already incorporated into EU law:

- Amendments to IFRS 9 “Financial Instruments” - Early Maturity Regulations with Negative Compensation Payments (to be applied on or after 01/01/2019)
- Amendments to IAS 28 “Investments in Associates and Joint Ventures” (to be applied on after 01/01/2019)
- IFRIC 23 “Accounting for Tax Risk Options” (to be applied on after 01/01/2019)

Not yet incorporated into EU law:

- Amendments to IAS 19 “Employee Benefits” – plan amendment, curtailment or settlement (to be applied on after 01/01/2019)
- Annual Improvements as part of the Annual Improvement Process 2015-2017 – Amendments to IFRS 3, IFRS 11, IAS 12 and IAS 23 (to be applied on after 01/01/2019)
- Amendments to IAS 1 “Presentation of Financial Statements” and IAS 8 “Accounting Policies, Changes in Accounting Estimates and Errors” – Definition of Materiality (to be applied on or after 01/01/2020)
- Amendments to IFRS 3 “Business Combinations” – Definition of a Business Operation (2020)
- Changes to References in the Framework in IFRS Standards (to be applied on after 01/01/2020)
- IFRS 17 “Insurance Contracts” (to be applied on after 01/01/2021)

The Group intends to apply these standards and interpretations from the effective date. The effects of these standards on DEAG Group’s net assets, financial position and results of operations are still under review and are expected to be of minor significance overall.

3. PRINCIPLES OF CONSOLIDATION

Scope of consolidation

DEAG, as the parent company, includes in the Consolidated Financial Statements those companies fulfilling the control concept due to a dominant influence. Companies established, acquired or sold during the financial year are included from the date of establishment or acquisition or up until the date of sale.

On the balance sheet date, the scope of consolidation was comprised of 37 (previous year: 37) fully consolidated German and foreign companies, in addition to DEAG. Eight (previous year: nine) investments are consolidated as joint ventures and/or associated companies at equity. One (previous year: five) associated companies and 12 (previous year: nine) investments are reported at cost of acquisition in view of their marginal significance. Another investment is carried at fair value.

Consolidation methods

Capital consolidation involves offsetting the acquisition costs of participating interests against equity at the time of starting up or acquiring the respective subsidiary. Depreciation of shares in subsidiaries in the Individual Financial Statements of the parent company was eliminated for the purpose of consolidation. Interim profits and losses arising from the intra-group sale of equity holdings were reversed. The differential amounts included in the values reported for holdings in joint ventures are established by applying the same principles.

The asset-related variations arising from capital consolidation were recorded as goodwill in the consolidated balance sheet, after exposure of hidden reserves or charges for the acquired company (revaluation). If there is a negative difference, it is reassessed that all acquired assets and liabilities have been properly identified and that all assets or liabilities additionally identified in this review have been recognised. Any remaining negative difference is recognised in profit or loss.

Any changes in respect of the participating interests of the Group in subsidiaries which do not result in a loss of control over these subsidiaries are reported as equity transactions. The carrying amounts of the shares held by the Group and the non-controlling shares are adjusted in such ways that they reflect the changes of the stakes in the subsidiaries. Any difference between the amount by which the non-controlling shares are adjusted and the fair value of the consideration paid and received is to be recorded directly in equity and allocated to the shareholders of the parent company.

Receivables, liabilities and accruals as well as expenses and income between companies included in the Consolidated Financial Statements and any intermediate results of intra-group deliveries and services are eliminated. Any depreciation or value adjustments of intra-group receivables in the Individual Financial Statements were reversed in favour of the Group result.

The exchange rates of currencies of significance to the company changed as follows:

	Exchange rate in EUR		Average exchange rate in EUR	
	2018	2017	2018	2017
1 pound sterling	1.1179	1.1271	1.1303	1.1631
1 Swiss franc	0.8874	0.8546	0.8659	0.9352

5. BALANCE SHEET ACCOUNTING AND VALUATION PRINCIPLES

Notes on the Balance Sheet

Intangible assets purchased are capitalised at cost of acquisition and depreciated in a straight line over an anticipated useful life of three to fifteen years.

Intangible assets – normally artist and agent relationships and order books – which are acquired within the framework of a business combination are recorded separately from the goodwill and assessed at the time of acquisition at their fair value. During the following periods, these intangible assets are assessed like individually acquired assets at their acquisition costs less cumulated amortisations and impairments. In the case of artist and agent relationships, the depreciation period is generally 15 years, while order bookings are amortised after completion of the respective concert events. In addition, the item "Other rights" includes mainly license, usage and execution rights, which are amortised over the contractually agreed periods (3 to 24 years).

For acquired trademarks for which a certain useful life cannot normally be defined, there is no depreciation until the management decides to continue the trademark only over a certain period of time. The trademarks are subjected to an impairment test annually and, if necessary, written down.

Goodwill obtained in connection with acquisitions is capitalised in accordance with IFRS 3 (Business Combinations) at its acquisition costs. The option to apply the Full Goodwill method is not being used.

Such goodwill is subject to annual impairment tests on the basis of cash-generating units and, if necessary, unscheduled depreciation. An impairment loss recognised for goodwill may not be reserved in subsequent periods.

Fixed assets, with the exception of rights of use arising from leases, are assessed at cost of acquisition plus incidental acquisition costs less acquisition cost reductions and, in the case of items subject to wear and tear, less use-related depreciation. Depreciation is in a straight line over the expected useful life.

Scheduled depreciation of fixed assets is essentially based on the following periods of useful life:

Buildings, fixtures and fittings	4 to 25 years
Plant and machinery	3 to 10 years
Tools and equipment	3 to 10 years

Rights of use arising from leases are reported under property, plant and equipment. A lease exists if the Group is entitled to use an identifiable asset over which control has been acquired for a specified period in return for payment.

Lease rights are measured at the inception of the lease ("provision date") at cost, which includes, in particular, the corresponding lease liabilities and prepayments made, taking into account any lease incentives received. Current depreciation is calculated using the straight-line method.

DEAG has decided to include non-leasing components (so-called service components) in the determination of rights of use.

Lease liabilities are recognised at the present value of the lease payments not yet made on the date on which they are made available and reported under financial liabilities. As a matter of principle, discounting is determined by applying interest rates specific to the term and currency of the lease as the

interest rates on which the leases are based cannot regularly be determined. Lease liabilities are adjusted using the effective interest method. Corresponding interest expenses are reported in the financial result.

Leasing payments in connection with leasing agreements with a term of a maximum of twelve months and leasing relationships for so-called low-value assets (new value of up to EUR 5,000) are recorded as other operating expenses over the respective term of the leasing relationships for simplification purposes.

If reductions in the value of intangible assets or tangible fixed assets are ascertained, unscheduled depreciation is applied. The value attributable to the intangible assets or tangible fixed assets is ascertained on the basis of future surplus revenue or net sales proceeds (impairment test). Reviews are undertaken if there is reason to assume that values have decreased.

Scheduled depreciations are being accounted for pro-rata in cost of sales and administrative expenses respectively, write-ups in other operating income and unscheduled depreciations in other operating expenses.

Land held as a financial investment is being assessed at fair value according to IAS 40.30/40.33.

Shares in joint ventures and associated companies are reported at equity. Differential amounts resulting from initial consolidation are allocated following the same principles as for full consolidation.

A joint venture is based on a contractual agreement by virtue of which the Group and other contracting parties carry out a business activity which is subject to joint control; this is the case if the strategic financial and business policy associated with the business activity of the joint venture requires the consent of all parties involved in the joint control. Shares in joint ventures are reported at equity. The consolidated income statement includes the part of the Group in the income and expenditure as well as in equity changes of the investments valued at equity. If the Group's share in the loss of the joint venture exceeds the share valued at equity, this share is written down to zero. Other losses are not reported unless the Group has a contractual obligation or has made payments for the benefit of the joint venture. Unrealised profits or losses from transactions of affiliated entities with the joint venture are eliminated against the investment value of the joint venture (losses not exceeding the amount of the investment value).

Inventories are valued at acquisition cost. If net sales proceeds on the balance sheet date are less than the cost of acquisition, appropriate value adjustments are made.

Advance payments are prepaid costs relating to events after the balance sheet date and are deferred accordingly.

Advance payments received from customers for future performance obligations are recognised as contract liabilities in accordance with IFRS 15. In the previous year, advance payments received were reported as deferred revenue.

Provisions are valued at the amount sound business judgment deems necessary on the balance sheet date to cover future payment obligations, discernible risks and uncertain commitments. Long-term reserves are being discounted in accordance with IAS 37. If the discounting effect is material, reserves are being recorded at the cash value of the expected future cash flows.

In accordance with IAS 12, deferred taxation is calculated on the basis of the different assigned values for assets and liabilities in the commercial balance sheet and the tax balance sheet in respect of circumstances within the scope of the commercial balance sheet II, consolidation processes and realisable losses carried forward. Deferred tax assets in respect of losses carried forward are only recognised to the extent that they are consumed within a period of 5 years. Further deferred tax assets in respect of losses carried forward are only recognised to the extent that offsettable deferred tax liabilities exist. Deferred tax assets and liabilities are recognised in the balance sheet in the amount as long as there is a possibility of offsetting with the same tax authorities.

The defined benefit obligations are calculated in accordance with IAS 19 based on the Projected Unit Credit method. This is based on the number of service years on the respective calculation date and takes into account future developments by including discounting, wage development and probability of resignation until the commencement of the payment of the benefits as well as pension indexing for the years after the first-time payment of recurring benefits. Actuarial profits and losses are immediately recognised in other income with no effect on the result.

Financial instruments of the Group essentially include cash and cash equivalents, trade receivables, other financial assets, shareholdings as well as trade liabilities, liabilities to financial institutes and other financial liabilities.

On initial recognition, trade receivables are carried at transaction price, all other financial assets and liabilities at fair value. Transaction costs are included if the financial assets and liabilities are subsequently measured at amortised cost. Otherwise, they must be expensed immediately.

The first-time recognition and disposal of sales and purchases of financial assets in line with market conditions is made on the settlement date. IFRS 9 provides for the following three measurement categories for classification and subsequent measurement:

- At amortised cost
- At fair value through profit or loss
- At fair value through profit or loss

If an asset is held to collect contractually agreed principal and interest payments, it is subsequently measured at amortised cost. If an asset is also held for a possible sale, it is measured at fair value with no effect on income. In all other cases, they are measured at fair value through profit or loss.

Subsequent measurement of essential investments that are not consolidated or are not included in the Consolidated Financial Statements using the equity method is at fair value through profit or loss.

The valuation hierarchy described below is used for financial assets and liabilities for which the fair value is to be determined:

- Level 1: Quoted prices (unadjusted) in active markets for identical assets and liabilities.
- Level 2: Valuation parameters that are the quoted prices included in Level 1 but that can be observed either directly or indirectly for the asset or liability.
- Level 3: Valuation parameters for assets and liabilities that are not based on observable market data.

In determining fair value, the use of significant observable input factors is kept as high as possible and the use of unobservable input factors as low as possible. At the end of each reporting period, the classification of the various measurement methods into the individual levels is reviewed.

Subsequent measurement is at amortised cost using the effective interest method or at fair value through profit or loss. Amortization using the effective interest method is included in the statement of comprehensive income as part of the financial result.

After initial recognition, contingent purchase price liabilities (earnout agreements) from company acquisitions are recognised at fair value and reported under financial liabilities. If reliably measurable, the fair value results from the estimated results of the acquired companies in the years prior to the possible exercise dates.

Changes in fair value are recognised in the income statement (financial result). The discount interest rates are determined on the basis of the weighted capital cost interest rates of the Group. The results on which the valuation is based are generally EBIT.

Essential Investments are measured at fair value. Fair value is determined on the basis of stock exchange or market prices or using recognised valuation methods. In particular, this includes the discounted cash flow method (DCF method) based on the expected investment income. The unrealised gains and losses resulting from the change in fair value are recognised directly in income from investments.

The impairment model of IFRS 9 takes expected credit losses (ECL) into account. The model requires management to assess how changes in economic factors affect expected credit losses. For this purpose, assumptions are made on the basis of reliable weighted information.

The Group uses the model for financial assets classified at amortised cost.

DEAG applies the simplified approach in order to assess default risks and calculates the expected credit losses (ECL) via a risk provision in the amount of the expected credit losses over the remaining term, irrespective of when the default event occurs. Expected credit losses over the life of the financial instrument are credit losses that result from all possible default risks during the expected life of the financial instrument. In order to reflect the risk provisioning, the Group has performed an analysis based on historical default events. Since sales are mainly generated from pre-sales and the past default events are immaterial from the Group's point of view, no impairment matrix was presented.

On each balance sheet date, the Group assesses whether there is objective evidence that a financial asset or group of financial assets is impaired.

Objective evidence that a financial asset is impaired includes, but is not limited to, objective evidence that a financial asset is impaired:

- default of a debtor or indications that a debtor will file for insolvency, or
- significant negative changes in the debtor's payment history

Financial assets are impaired if their urgency is classified as highly improbable. The impairment loss is recognised in other operating expenses.

Financial assets are only derecognised if the contractual right to receive cash flows from the asset expires or is transferred to a third party or if the Group has undertaken to pass on the cash flows received to a third party and to transfer the risks and rewards or control of the asset to this third party.

Financial liabilities are derecognised if the obligation on which the liability is based has either expired, been cancelled or has already been fulfilled.

Gains and losses from derecognition, value adjustments and currency translation differences are recognised in other operating income or other operating expenses.

Discontinued operations represent a major geographical or operating line of business of the Group classified as available for sale.

Transaction costs directly connected with a capital increase are offset against the premium from the issue of shares by DEAG. These costs mainly relate to consulting costs and issue fees.

The components of the convertible bond issued are recognised separately as a financial liability and equity as a combined financial instrument in accordance with the economic content of the agreement and the definitions in accordance with IAS 32. A convertible bond which is only fulfilled by exchange of a fixed amount of cash or other financial assets against a fixed number of equity instruments is an equity instrument.

At the time of issue, the fair value of the borrowed capital component is determined using the market interest rates applicable for comparable non-convertible instruments. This amount is recognised as a financial liability on the basis of the amortised cost using the effective interest method until the conversion or maturity of the instrument is met.

The conversion option recognised as equity is determined by subtracting the value of the borrowed capital component from the fair value of the entire instrument. The resulting value, less the income tax effects, is recognised in the capital reserves and is not subsequently subjected to any valuation. No gains or losses are incurred as a result of the exercise or expiration of the conversion option.

Transaction costs related to the convertible bond are allocated to the equity and debt component in relation to the distribution of the net proceeds. The transaction costs attributable to the equity component are recognised directly in equity. The transaction costs attributable to the borrowed capital component are included in the carrying amount of the liability and are amortised over the term of the convertible bond using the effective interest method.

The bond is measured at amortised cost. The transaction costs directly attributable to the bond are included in the carrying amount of the liability and are amortised over the term of the bond using the effective interest method.

The balance sheet is sub-divided in accordance with IAS 1 into non-current and current assets and liabilities. Current assets and liabilities are becoming due within one year and their realisation is expected within the normal business cycle or they are held for trading. In accordance with IAS 12, deferred taxes are reported as non-current assets and liabilities, respectively and not discounted.

Notes to the Income Statement

Sales revenues and other revenues include all income for services already provided. Services for a concert, a show or a tour are basically considered as provided at the end of the concert or show. The ticket monies received in the respective pre-sales period are reported as contractual liabilities until then. We refer to Note 2 on amendments related to IFRS 15.

Expenses are recognised in the income statement at the time they occur and reported as prepayments if these relate to events after the balance sheet date.

Interest and other borrowing costs are expensed as incurred.

6. SEGMENT REPORTING

In accordance with the provisions of IFRS 8, individual financial statement data is segmented by areas of work and regions, with presentation being oriented to our internal reporting. Accounting by segment is intended to render transparent the profitability and prospects of success of the Group's individual business activities.

Notes to the Segments

Segment reporting is based on the internal management and reporting structures. The DEAG Group sub-divides its continued operations into the segments Live Touring and Entertainment Services.

Touring business is reported in the Live Touring segment ("traveling business"). This includes the activities of DEAG Classics (Berlin), DEAG Concerts (Berlin), KBK Konzert- u. Künstleragentur (Berlin), Wizard Promotions Konzertagentur (Frankfurt/Main), Grünland Family Entertainment (Berlin), Global Concerts Touring (Munich), Christmas Garden Deutschland (Berlin), the sub-group Kilimanjaro (London, UK) including the activities of the Flying Music Group, as well as The Classical Company (Zurich, Switzerland).

The Entertainment Services segment ("stationary business") reports regional business and all services business. That includes the activities of the AIO Group (Glattpark, Switzerland), Global Concerts (Munich), Concert Concept (Berlin), Grandezza Entertainment (Berlin), River Concerts (Berlin) and Elbklassik (Hamburg), handwerker promotion (Unna), LiveGeist Entertainment (Frankfurt/Main), Kultur- und Kongresszentrum Jahrhunderthalle (Frankfurt/Main) as well as mytic myticket (Berlin) and Kultur im Park (Berlin).

Segment data

In EUR'000	Live Touring		Entertainment Services		Total Segments	
	2018	2017	2018	2017	2018	2017
Sales	131,589	107,127	78,965	66,449	210,554	173,576
Other income	8,103	1,528	767	735	8,870	2,263
- thereof internal income	1,943	1,877	12,969	15,061	14,912	16,938
Total earnings	139,692	108,655	79,732	67,184	219,424	175,839
Cost of sales*	113,884	90,112	59,244	55,260	173,128	145,372
Operative expenses	11,175	10,246	18,086	10,042	29,261	20,288
Depreciations and amortisation (for information only)						
-scheduled	2,003	1,123	1,720	316	3,723	1,439
Segment result (EBIT)	14,338	7,505	1,645	1,644	15,983	9,149
Full-time employees as at 31.12.	64	94	95	73	159	167
Return on sales	10.9%	7.0%	2.1%	2.5%	7.6%	5.3%

* Data include proportional, scheduled depreciation

External revenues comprise revenues from the sale of tickets and the provision of services. The service for a concert, a show or a tour is generally deemed to have been rendered at the end of the concert or show. Revenue recognition in accordance with IFRS 15 therefore takes place when the power of disposal is transferred.

Internal income relates to services rendered between Group companies in different segments and DEAG as the parent company. Intra-segment services are eliminated within a segment.

The exchange of services between segments and between the segments and the holding company is adjusted in the consolidation column in the following reconciliation overview. The consolidation column also includes the services of DEAG Holding. Services are charged at standard market rates and correspond in principle to externally sourced prices.

fully or partially redeemed or purchased and cancelled, DEAG is obliged to redeem the bonds at their nominal value on 31 October 2023. The effective interest rate of the liability is 7.37% per annum.

The basic bond data and further information can be found on the company's website: www.deag.de/navi-bottom/investors/investor-relations/anleihe-2018.html.

26. CONVERTIBLE BOND

In 2016, a convertible bond was issued exclusively to institutional and private investors at nominal value, with the exclusion of shareholders' subscription rights. The cash inflow was used to strengthen the financial structure of DEAG and to finance the further development of the company. The convertible bond issued with a total value of EUR 5.7 million is divided into subordinated bonds with a nominal value of EUR 100,000 each in the name of the bearer.

The term of the convertible bond began on 30 June 2016 and ran for two years until 30 June 2018, with an extension option on the same terms by the bondholders for a further year until 30 June 2019. As of 31 December 2017, bondholders with a bond volume of EUR 4.3 million had made use of the option.

In the conversion period beginning on 15 December 2016, the bondholders are entitled to convert the bearer shares into ordinary shares at a conversion price of EUR 3.50. Depending on the achievement of a price target of EUR 4.20, there is a conversion obligation at the end of the maturity at a conversion price of EUR 3.50. In the case of the full conversion of all convertible bonds, up to 1,628,571 new shares may be issued.

If the conversion right is not exercised and the conditions for the mandatory conversion are not fulfilled, the bonds must be repaid at the nominal value on the maturity date. Interest is paid annually and is 6% per year.

In order to secure the claims of the bondholders, DEAG ceded the right to a pro rata share of the proceeds from the sale of the investment premises held around the Jahrhunderthalle in Frankfurt/Main to a purchase price exceeding EUR 8 million.

As of 31 December 2018, the borrowed capital component in the amount of EUR 4.3 million under current financial liabilities is shown in the separate item "convertible bond"; the equity component is reported under equity in the item "capital reserve" at EUR 0.1 million. The effective interest rate of the liability, taking into account the option component recognised in equity and the deferred borrowed capital procurement costs, amounts to 10.11% per year.

27. OTHER CURRENT FINANCIAL AND NON-FINANCIAL ASSETS

This balance sheet item breaks down as follows:

in TEUR	31.12.2018	31.12.2017
Finance liabilities	1,612	433
Escrow monies from ticket sales	1,380	1,101
Other	713	939
Other current financial liabilities	3,705	2,473

In EUR'000	31.12.2018	31.12.2017
Tax liabilities	3,357	4,478
Prepayment of cooperation agreements	1,002	1,769
Social security liabilities	99	205
Other	69	20
Other current non-financial liabilities	4,527	6,472

28. OTHER NON-CURRENT FINANCIAL LIABILITIES

in EUR'000	31.12.2018	31.12.2017
Leasing liabilities	14,025	-
Conditional purchase price payment	1,442	309
Other non-current financial liabilities	15,467	309

In addition to the obligation for a contingent purchase price payment (in connection with the acquisition of the Belladrum festival), this item mainly includes leasing liabilities, of which EUR 9,924 thousand relate to the finance lease of the Jahrhunderthalle in Frankfurt/Main and EUR 4,101 thousand to other leasing liabilities. Please refer to Note 2 for further details.

29. COLLATERALISATION

To secure liabilities to banks (31 December 2018: EUR 2,167 thousand; 31 December 2017: EUR – thousand) in connection with acquisition financing, dividend claims against a subsidiary were pledged to the financing bank.

During the reporting year, the receivables from ticket funds as well as insurance claims were assigned to the financing bank for the collateralisation of liabilities to banks (2018: EUR 4,617 thousand, 2017: EUR 5,694 thousand) in connection with tour pre-financing.

For the collateralisation of the convertible bond, please refer to our comments in Note 26.

30. EQUITY

The company's capital stock amounts to EUR 18,397,423.00 (31 December 2017: EUR 18,397,423.00), each with a book share of EUR 1.00 in the capital stock when divided into 18,397,423 (2017: 18,397,423) ordinary registered shares in the form of no-par-value individual share certificates.

The share capital of the company is paid in full.

The capital reserve contains the premium from the issue of shares and the equity component of convertible bonds issued by DEAG (2018: EUR - thousand, 2017: EUR 142 thousand), less the capital increase from company funds to adjust the subscribed capital due to the conversion to the euro and less the costs of the respective capital measures (capital increases/placement of convertible bonds) in the amount of EUR - thousand (2017: EUR 434 thousand). The transaction costs mainly relate to consultancy costs and issue fees. The revaluation reserve for property, plant and equipment formed in previous years resulted from the revaluation of owner-occupied properties after deduction of deferred taxes in accordance with IAS 16. As a result of the Jahrhunderthalle transaction, the remaining revaluation reserve was completely transferred to the capital reserve in 2015, with no effect on income.

The accumulated loss includes the past results of the companies included in the consolidated financial statements and the consolidated net income for the current financial year.

Granted benefits	Prof. Peter L.H. Schwenkow			
	CEO			
	2017	2018	2018 (Min)	2018 (Max)
Fixed salary	500	529	529	529
Ancillary benefits	256	145	145	145
Total	756	674	674	674
One-year variable cash remuneration	0	712	712	971
Multi-year variable cash remuneration	0	0	0	0
Total	0	712	712	971
Total remuneration	756	1,386	1,386	1,645

Granted benefits	Christian Diekmann			
	COO, CDO			
	2017	2018	2018 (Min)	2018 (Max)
Fixed salary	300	313	313	313
Ancillary benefits	52	155	155	155
Total	352	468	468	468
One-year variable cash remuneration	0	153	153	317
Multi-year variable cash remuneration	0	0	0	0
Total	0	153	153	317
Total remuneration	352	621	621	785

Granted benefits	Detlef Kornett			
	CMO			
	2017	2018	2018 (Min)	2018 (Max)
Fixed salary	275	275	275	275
Ancillary benefits	41	28	28	28
Total	316	303	303	303
One-year variable cash remuneration	0	210	210	225
Multi-year variable cash remuneration	0	0	0	0
Total	0	210	210	225
Total remuneration	316	513	513	528

Granted benefits	Ralph Quellmalz			
	CFO			
	2017	2018	2018 (Min)	2018 (Max)
Fixed salary	220	220	220	220
Ancillary benefits	31	31	31	31
Total	251	251	251	251
One-year variable cash remuneration	0	160	160	180
Multi-year variable cash remuneration	0	0	0	0
Total	0	160	160	180
Total remuneration	251	411	411	431

In EUR'000	2018	2017
Tax expenditure:		
Reporting period	-900	-854
Previous years	-143	-14
Tax refund previous years	11	14
Deferred tax revenue/expenditure		
Defferered taxes	317	253
Changing tax rate	50	-
Tax expenditure:	-665	-601

Income tax includes all income tax paid or payable in the respective countries and all deferred taxes. Income tax includes corporate income tax as well as the solidarity surcharge and trade tax and the respective foreign taxes.

Deferred taxes are formed in order to record all substantial temporary variances between the individual financial statement and the tax balance sheet and temporary variances due to consolidation adjustments.

Deferred taxes are calculated on the basis of the respectively applicable national income tax rates. For domestic companies, a corporation tax rate of 15.0% as well as an effective local trade tax rate of 15.0% were applied in the reporting year 2018. Taking into account the solidarity surcharge and the trade income tax, the calculation of the deferred taxes for the domestic companies is based on a tax rate of approx. 30.0%. The income tax rate in Switzerland is approx. 20.0% and approx. 19.0% in the UK. If no prior-year figures are stated, the respective tax rates remained unchanged compared to the previous year.

Tax expenses resulting from application of the DEAG tax rate can be translated into actual tax expenses as follows:

In EUR'000	2018	2017
Result before taxes on income and shares of other shareholder	7,396	2,945
Tax expenditure at the DEAG AG tax rate	-2,219	-884
statement	-665	-601
Carryover figure	-1,554	-282

In EUR'000	2018	2017
Changing tax rate	-50	-
Taxes previous years	143	-318
Tax-free earnings and non-deductible expenses	-1,393	-437
Different tax rates	-392	-113
Write-up of value adjustment of tax accruals	102	513
Others	36	73
	-1,554	-282

Deferred tax assets comprise the following:

In EUR'000	2018	2017	Variances with no effect on results	Variances with effect on results
Tax accruals on losses carried forward	2,463	1,931	-	532
Deferred tax assets	2,463	1,931	-	532
Deferred tax assets that can be set off against deferred tax liabilities	-1,169	-1,169		
Deferred tax assets (net)	1,294	762		

Deferred tax assets in respect of losses carried forward were recognised in the amount of EUR 2,463 thousand. The tax claims were shown as a balance in the amount provided that there is an offsetting possibility with the same tax authority.

The tax losses carried forward in the DEAG Group amounted to around EUR 94.0 million on 31 December 2018 (previous year: EUR 81.0 million), in terms of corporation tax and around EUR 54.8 million (previous year: EUR 51.6 million) in terms of local trade tax.

Due to the usage of previously unrecognised fiscal losses, the current tax expenditure was lowered by EUR 520 thousand (previous year: EUR 1,297 thousand).

Deferred tax liabilities comprise the following:

In EUR'000	2018	2017	Variances with no effect on results	Variances with effect on results
Deferred income from the value write-up on the Jahrhunderthalle Frankfurt am Main	1,320	1,281	-	-
Deferred income on intangible assets	2,816	2,029	-309	-211
Other temporary variances	324	10	-	10
Deferred taxes on the liabilities side	4,460	3,320	-309	-201
To be settled against deferred tax assets	-1,169	-1,169		
Balance Shown	3,291	2,151		

41. DISCONTINUED OPERATIONS

In the previous year, the activities of Blue Moon Entertainment GmbH were discontinued as of 31 December 2017 in the geographical business segment Austria. From previous years, there was still no active business of DEAG Music GmbH in 2018. Both companies are still 100% owned by DEAG as of 31 December 2018 and reported separately as discontinued operations.

Earnings after taxes from discontinued operations in the reporting year still include EUR 132 thousand for the Austria division including Blue Moon Entertainment GmbH and DEAG Music GmbH (2017: EUR 3,045 thousand). Both divisions are allocated to the Entertainment Services segment. For reasons of materiality, the results of discontinued operations are not broken down into revenues and costs.

Earnings after taxes from discontinued operations are exclusively attributable to the shareholders of the parent company.

42. PERSONNEL EXPENSES

In the year under review, the discontinued operations accounted for wages and salaries in the amount of EUR – thousand (previous year: EUR 321 thousand) and social security contributions of EUR – thousand (previous year: EUR 93 thousand).

in EUR'000	2018	2017
Salaries and wages	15,247	12,814
Social security contribution	1,906	1,774
Total	17,153	14,588

43. RENT EXPENDITURE

There are no significant rental expenses in the year under review for short-term leases or expenses for leases for low-value assets.

44. CASH FLOW STATEMENT

The financial resources fund exclusively concerns liquid assets. Changes in the scope of consolidation resulted in the following changes in cash and cash equivalents and other assets and liabilities:

- in EUR'000 -	Additions
Cash inflow	2,253
Additions of fixed assets	9,678
Additions of other assets	301
Additions others liabilities	4,688

The following investment and financing transactions took place:

The changes in the scope of consolidation in the year under review were financed entirely from Group liquidity.

The payments of EUR 2,253 thousand resulting from the addition of investments within the scope of investment activities relate to cash and cash equivalents of EUR 777 thousand (acquired through control) and to remuneration paid of EUR 3,030 thousand.

payments from foreign subsidiaries which are made in Swiss francs or British pounds. The company performs sensitivity analyses on a regular basis in order to anticipate the impact of currency fluctuations and assess whether rate-hedging transactions are advantageous. In the reporting period and for the financial year following this, currency hedging transactions (GBP) were carried out for dividends, intercompany loans and the exchange rate assumed for the 2019 Group budget.

Solvency risks

The DEAG Group is exposed in the operating business and in respect of other transactions – for instance, stake sales – to a default risk if the contracting partners fail to meet their payment obligations. The existing deposits have been made with principal banks with good credit standing. The maximum default risk is reflected by the carrying amounts. The deposits are made with different banks so that a diversification of the default risk is guaranteed.

In the operating business, too, credit standing is strictly observed in selecting business partners. Accounts receivable are monitored on an ongoing basis. Possible default risks are taken into account by valuation allowances. On the reporting date, there were no indications of risks beyond the posted valuation allowances for accounts receivable or other assets.

Liquidity risks

The financing of the operating business depends on the ability of the companies in the DEAG Group to generate sufficient cash flow in a volatile business or to tap external sources of financing (debt or equity).

DEAG has therefore agreed on extensive framework lines with four principal banks without further maturity limits, which are held for the purposes of acquisition financing (EUR 2.5 million), pre-financing of touring and concert events (EUR 6.0 million) and the ongoing business (EUR 10.6 million).

The current interest rate on the respective drawings and utilisations is based on the one hand on the general development of the EURIBOR and on the other hand on agreed balance sheet and income ratios (financial covenants), which can lead to an increase or reduction in interest payments.

The financial and non-financial covenants vis-à-vis banks are continuously monitored and the resulting interest margins are agreed with the banks concerned.

The respective financing terms and conditions reflect the favourable market level and the very good rating of DEAG. The framework lines can be terminated on the basis of the standard terms and conditions if the assets, financial and earnings position of the DEAG Group have considerably worsened compared to the time when they were granted and compensation measures such as the furnishing or enhancement of bank collaterals to secure the respective claims are not successful.

In addition, DEAG successfully placed a EUR 5.7 million convertible bond in 2016. The term of the convertible bond began on 30 June 2016 and runs over two years until 30 June 2018, with an extension option on the same terms for a further year until 30 June 2019. In exercising the extension option, EUR 4.3 million of the EUR 5.7 million were extended by a further year until 30 June 2019.

DEAG also issued a corporate bond in the amount of EUR 20 million in October 2018. This corporate bond can be increased by another EUR 5.0 million. The bonds from the 2018/2023 corporate bond are listed on the Open Market of the Frankfurt Stock Exchange. The bonds bear interest at a rate of 6% per annum. Interest is payable annually in arrears in October of each year. Unless the bonds have already been fully or partially redeemed or purchased and cancelled, DEAG is obliged to redeem the bonds at their nominal value on 31 October 2023. The relevant financial and non-financial covenants are also monitored on an ongoing basis.

In financing the operating business, including organic and external growth, DEAG depends on successful ticket sales and hence a positive business development. In individual cases, DEAG has entered into commitments (in particular for fee payments) and must make advance payments with an impact on liquid funds, since there are temporary differences between the disbursements and payments from ticket sales. In these cases, the upfront costs would have to be covered by other sources – e.g. from other non-tied financial resources or by availment of framework lines from the company’s main banks.

2017

In EUR'000

Non-derivative financial liabilities				
	up to 1 year	>1 - 5 year	> 5 years	Total
Liabilities against banks and other financial liabilities				
- repayment	16,884	31	-	16,915
- interest (3.04 %)	480	1	-	481
Trade accounts payable	10,457	-	-	10,457
Convertible bond	1,350	4,145		5,495
- interest (6.00%)	81	342		423
Other financial liabilities	4,242	-	-	4,242
Other non-derivative financial liabilities	-	214	95	309
Derivative financial liabilities				
	-	-	-	-

As far as a more detailed risk description is concerned, we refer to Section 4 of the Management Report. The task of risk management is to manage these risks through close market monitoring, risk assessments, the reduction of net exposure and selective hedging measures, e.g. through financial derivatives. When selecting business partners, their credit standing is strictly taken into account.

54. FINANCIAL INSTRUMENTS

All financial assets of the Group are measured at amortised cost in accordance with IFRS 9 (2017: loans and receivables in accordance with IAS 39). Reference is made to the accounting methods explained in Note 5.

The following table shows the financial assets:

	31.12.2018	31.12.2017	Category 2018 (IFRS 9)	Category 2017 (IAS 39)
other non-current trade receivables	1,532	1,524	at amortized cost	Loans and receivables
other non-current trade receivables	1,013	-	at fair value	-
Trade receivables	10,289	25,926	at amortized cost	Loans and receivables
Other current financial assets	2,886	1,824	at amortized cost	Loans and receivables
Liquid funds	36,427	41,816	at amortized cost	Loans and receivables
Investments	1,899	706	at fair value	available-for-sale
Loans to associated companies	-	1,221	at amortized cost	Loans and receivables
Total	54,046	73,017		

The following table shows the financial liabilities that are measured at amortized cost:

	31.12.2018	31.12.2017
Trade accounts payable	11,866	10,457
other current financial liabilities	3,705	2,473
Liabilities against banks	11,601	16,915
Bond	18,921	-
Convertible bond	4,300	5,495
Total	50,393	35,340

Other non-current financial liabilities include liabilities of TEUR 1,442 (previous year: TEUR 309) at fair value through profit or loss (Note 28).

In 2018 and 2017, cash and cash equivalents, trade receivables and payables, other financial assets and liabilities, and current financial liabilities had predominantly short remaining maturities. Therefore, their carrying amounts on the reporting date correspond more or less to the fair value.

We assume that the fair values of other non-current receivables approximate their carrying amounts, as the general conditions have not changed materially. The portfolio of primary financial instruments is shown in the balance sheet; the amount of the financial assets corresponds to the maximum default risk. Valuation allowances for expected credit losses are recognised at amortised cost or at fair value through equity.

We assume that the fair values of the convertible bond and the bond closely correspond to the carrying amounts, as interest rates and creditworthiness have not changed significantly compared with the date of issue.

The following table shows the net gains and losses recognised in profit or loss for the year 2018:

	2018
Financial assets at fair value through profit or loss	1,005
Financial liabilities at fair value through profit or loss	96
Financial assets at amortized cost	47
Financial liabilities at amortized cost	-2,285
Gesamt:	-1,137

The net gains of the category "Financial assets and liabilities at fair value through profit or loss" mainly resulted from the measurement of TimeRide.

The net gains and losses in the category "Financial assets measured at amortized cost" were mainly interest income less impairment losses.

The net result of the category "Financial liabilities measured at amortized cost" mainly comprises interest expenses, currency gains and losses and income from the remission of liabilities.

59. DATE AND RELEASE OF THE PUBLICATION

The Executive Board of DEAG approved the Consolidated Financial Statements and the Combined Management Report and Group Management Report for forwarding to the Supervisory Board. The financial statements are approved at the meeting of the Supervisory Board on 29 March 2019.

Berlin, 29 March 2019

DEAG Deutsche Entertainment Aktiengesellschaft

The Executive Board



Prof. Peter L. H. Schwenkow



Christian Diekmann



Detlef Kornett



Ralph Quellmalz

// INDEPENDENT AUDITOR’S REPORT

To DEAG Deutsche Entertainment Aktiengesellschaft

Report on the Audit of the Consolidated Financial Statements and of the Combined Management Report and Group Management Report

Opinions

We have audited the consolidated financial statements of DEAG Deutsche Entertainment Aktiengesellschaft and its subsidiaries (the Group), which comprise the consolidated statement of financial position as at 31 December 2018, the income statement and the consolidated statement of comprehensive income, consolidated statement of changes in equity and consolidated statement of cash flows for the financial year from 1 January 2018 to 31 December 2018, and notes to the consolidated financial statements, including a summary of significant accounting policies. In addition, we have audited the combined management report and group management report of DEAG Deutsche Entertainment Aktiengesellschaft for the financial year from 1 January 2018 to 31 December 2018. In accordance with the German legal requirements, we have not audited the content of the corporate governance declaration contained in section 3.1 of the combined management report and group management report.

In our opinion, on the basis of the knowledge obtained in the audit,

- the accompanying consolidated financial statements comply, in all material respects, with the IFRSs as adopted by the EU, and the additional requirements of German commercial law pursuant to Section 315e (1) HGB [Handelsgesetzbuch: German Commercial Code] and, in compliance with these requirements, give a true and fair view of the assets, liabilities, and financial position of the group as at 31 December 2018, and of its financial performance for the financial year from 1 January 2018 to 31 December 2018, and
- the accompanying combined management report and group management report as a whole provides an appropriate view of the group’s position. In all material respects, this combined management report and group management report is consistent with the consolidated financial statements, complies with German legal requirements and appropriately presents the opportunities and risks of future development. Our opinion on the combined management report and group management report does not cover the content of the corporate governance declaration appended.

Pursuant to Section 322 (3) sentence 1 HGB, we declare that our audit has not led to any reservations relating to the legal compliance of the consolidated financial statements and of the combined management report and group management report.

// DECLARATION BY THE STATUTORY REPRESENTATIVES

To the best of our knowledge, and in accordance with the applicable reporting principles, the Consolidated Financial Statements give a true and fair view of the assets, liabilities, financial position and income of the Group and the combined Management Report and Group Management Report includes a fair review of the development and performance of the business and the position of the Group, together with a description of the principal opportunities and risks associated with the expected development of the Group.

Berlin, 29 March 2019

DEAG Deutsche Entertainment Aktiengesellschaft

The Executive Board



Prof. Peter L. H. Schwenkow



Christian Diekmann



Detlef Kornett



Ralph Quellmalz

A large outdoor concert at night. The stage is brightly lit with blue and white lights, and a large crowd of people is visible in the foreground. The background shows a dark sky and some trees.

DEAG DEUTSCHE ENTERTAINMENT AKTIENGESELLSCHAFT

Potsdamer Straße 58
10785 Berlin

Tel.: +49 30 810 75 0
Fax: +49 30 810 75 519

info@deag.de
www.deag.de